Use these links to rapidly review the document TABLE OF CONTENTS Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant ⊠ Filed by a Party other than the Registrant □ Check the appropriate box: □ Preliminary Proxy Statement

- □ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- □ Soliciting Material under §240.14a-12

# Wyndham Destinations, Inc.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

# No fee required.

 Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

| (1)      | Title of each class of securities to which transaction applies:  |
|----------|--|
| (2)      | Aggregate number of securities to which transaction applies:   |
| (3)      | Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):  |
| (4)      | Proposed maximum aggregate value of transaction:   |
| (5)      | Total fee paid:  |
| Fee paid | previously with preliminary materials.   |
|          | x if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify but filing by registration statement number, or the Form or Schedule and the date of its filing. |
| (1)      | Amount Previously Paid:  |
| (2)      | Form, Schedule or Registration Statement No.:  |
| (3)      | Filing Party:  |
| (4)      | Date Filed:  |

# **NOTICE OF 2020 ANNUAL MEETING OF SHAREHOLDERS AND PROXY STATEMENT**

# **WYNDHAM** DESTINATIONS

Wyndham Destinations, Inc. 6277 Sea Harbor Drive Orlando, FL 32821

April 3, 2020

Dear Fellow Shareholders:

Thank you for the trust you have placed in the Board of Directors to act as stewards of your company. In our first full year as an independent company, we have grown the business and returned significant cash to shareholders. We are honored to lead a company that is committed to putting the world on vacation, helping people find their perfect place, and delivering hospitality with heart.

Last year, Wyndham Destinations delivered on our promise to provide value to shareholders through steady growth, strong margins and robust free cash flow. In 2019, net revenues increased 3% to \$4.0 billion over 2018. Income from continuing operations in 2019 increased 84% to \$489 million and diluted EPS from continuing operations increased 97% to \$5.29. The Company also delivered continued growth in vacation ownership sales, and adjusted EBITDA.\*

In 2019, the Company remained the leader in both vacation ownership and vacation exchange with \$2.4 billion in gross vacation ownership interest (VOI) sale\* and \$898 million in exchange and rentals revenues. We delivered a 4% increase in gross VOI sales through a 4% increase in tours, partially offset by a 0.4% decrease in volume per guest (VPG.) In 2019, we delivered adjusted EBITDA\* of \$991 million, an increase of 4% over the prior year!. We reported adjusted diluted earnings per share\* of \$5.62, which represented an increase of 16% from 20181.

We continued to return cash to shareholders with \$340 million of share repurchases and \$166 million of dividends in 2019. Since the spin-off of Wyndham Hotels, we have repurchased \$562 million of stock through the end of 2019, which represented 13% of the shares that were outstanding as of June 1, 2018, the first day of trading post spin-off.

We've grown our net revenues and gross VOI sales for five straight years, and our total number of exchange members was also at a five-year high as of December 31, 2019. We saw strong growth in sales to millennials in the second half of the year, with such sales growing to 70% of total sales in the fourth quarter. During the year, we put more than 8 million people on vacation, including the growth of 43,000 owner stays at our vacation club resorts compared to 2018.

We also made a number of strategic business decisions to help ignite our growth. We successfully completed our first M&A activity, selling one business and buying another. We sold the North American Rentals business to Vacasa for \$162 million and

we acquired Alliance Reservations Network (ARN) for \$102 million. ARN is a travel technology platform that will enable us to

provide integrated travel services and value-added benefits to RCI and other closed-user groups. We are taking steps to evolve the business into an integrated consumer and B2B travel services platform, offering more solutions to RCI members and affiliates which we expect will help reignite our core exchange business at RCI.

\* Please see appendices to the proxy statement for cautionary language regarding forward-looking statements, as well as, definitions and reconciliations of our non-GAAP financial measures.
1. The comparison and variance between 2019 Adjusted EBITDA and adjusted diluted EPS from continuing operations compared to the prior year was calculated using 2019 Adjusted data and 2018 Further Adjusted data in order to provide a more accurate comparison.

We are also working to fulfill our role as a socially-responsible, global corporate citizen. Wyndham Destinations' social responsibility programs are anchored by a vision for inclusive, responsible, and sustainable business growth enabling our company and our stakeholders to thrive. I'm proud that we were once again named to Forbes magazine's list of The Best Employers for Diversity and we received a perfect score on the Corporate Equality Index from the Human Rights Campaign. We will continue to ensure we cultivate an inclusive environment where our associates, customers, suppliers, and communities feel appreciated, respected, and valued.

As we write this letter, there is heightened uncertainty in the world as it relates to the spread of the coronavirus (COVID-19). The impact to leisure travel and to our business this year are still unknown. However, we are closely monitoring guidance from public health authorities around the world. We will remain well-informed and prepared to respond to this evolving situation as we continue to deliver world-class hospitality to all we serve. We have also engaged leading public health experts to ensure our action plans are current and thorough. While we are all pausing to do our part to help slow the spread of the virus, our mission to put the world on vacation has never been more important. The travel industry will endure, vacation time will remain as important as ever, and we look forward to once again delivering great vacations to the nearly 880,000 owner families and four million exchange members who have entrusted us for a lifetime of travel.

As we remain focused on our mission to put the world on vacation, we owe it to our owners, members, and guests to deliver the exceptional service they always expect from us, while taking care of each of us in the process. At our core, we believe that in times of uncertainty, the desire to travel with family and friends each and every year becomes more certain. This need to travel in good times or in bad will continue to be a secular growth driver and a tailwind for the industry over the next decade. Timeshare is more relevant than ever because it provides a means for families to vacation in space with a brand they trust. Our company is well positioned to deliver those great vacations.

We appreciate the opportunity to provide you with our 2019 highlights and encourage you to read the proxy statement carefully for more information. You are cordially invited to attend the 2020 Annual Meeting of Shareholders to be held on Thursday, May 14, 2020. The meeting will start at 11:30 a.m. local time at the Wyndham Destinations offices located at 6277 Sea Harbor Drive in Orlando, Florida. Your vote is very important. Whether or not you plan to attend the 2020 Annual Meeting, please cast your vote as soon as possible. We look forward to continuing our dialogue in the future and we, along with our outstanding executive team and 22,500 associates worldwide, remain committed to creating even greater shareholder value for you.

Sincerely,

Stephen P. Holmes

Non-Executive Chairman of the Board

Michael D. Brown President and Chief Executive Officer

# WYNDHAM • DESTINATIONS

# WYNDHAM DESTINATIONS, INC. NOTICE OF 2020 ANNUAL MEETING OF SHAREHOLDERS

April 3, 2020

 Date:
 Thursday, May 14, 2020

 Time:
 11:30 a.m. Eastern Daylight Time

 Place:
 Wyndham Destinations, Inc. 6277 Sea Harbor Drive

 Orlando, Florida 32821

#### Purposes of the meeting:

- to elect eight Directors for a term expiring at the 2021 annual meeting;
- to vote on a non-binding, advisory resolution to approve our executive compensation program;
- to vote on a proposal to ratify the appointment of Deloitte & Touche LLP to serve as our independent registered public accounting firm for 2020; and
- to transact any other business that may be properly brought before the meeting or any adjournment or postponement of the meeting.

The matters specified for voting above are more fully described in the attached proxy statement. Only our shareholders of record at the close of business on March 20, 2020, will be entitled to notice of and to vote at the meeting and any adjournments or postponements for which no new record date is set.

#### Who may attend the meeting:

Only shareholders, persons holding proxies from shareholders, invited representatives of the media and financial community and other guests of Wyndham Destinations, Inc. may attend the meeting.

#### What to bring:

All persons attending the meeting must bring photo identification such as a valid driver's license or passport for purposes of personal identification and proof of ownership of your shares.

If your shares are held in the name of a broker, trust, bank or other nominee, you will also need to bring a proxy, letter or recent account statement from that broker, trust, bank or nominee that confirms that you are the beneficial owner of those shares and if you wish to vote those shares at the meeting, a legal proxy from your broker, trust, bank or nominee.

# **Record Date:**

March 20, 2020, is the record date for the meeting. This means that owners of Wyndham Destinations common stock at the close of business on that date are entitled to:

- · receive notice of the meeting and
- vote at the meeting and any adjournment or postponement of the meeting for which no new record date is set.

# Information About the Notice of Internet Availability of Proxy Materials:

Instead of mailing a printed copy of our proxy materials, including our Annual Report, to all of our shareholders, we provide access to these materials in a fast and efficient manner via the Internet. This reduces the amount of paper necessary to produce these materials as well as the costs associated with mailing these materials to all shareholders. Accordingly, on or about April 3, 2020, we will begin mailing a Notice to all shareholders as of March 20, 2020, and will post our proxy materials on the website referenced in the Notice. As more fully described in the Notice, shareholders may choose to access our proxy materials on the



website referred to in the Notice or may request to receive a printed set of our proxy materials. In addition, the Notice and website provide information regarding how you may request to receive proxy materials in printed form by mail or electronically by email on an ongoing basis.

#### **Householding Information:**

We have adopted a procedure approved by the Securities and Exchange Commission called householding. Under this procedure, shareholders of record who have the same address and last name and have not previously requested electronic delivery of proxy materials will receive a single envelope containing the Notices for all shareholders having that address. The Notice for each shareholder will include that shareholder's unique control number needed to vote his or her shares. This procedure will reduce our printing costs and postage fees.

If you do not wish to participate in householding and prefer to receive your Notice in a separate envelope, please contact Broadridge Financial Solutions by calling their toll-free number at (866) 540-7095 or through Broadridge Financial Solutions, Attn.: Householding Department, 51 Mercedes Way, Edgewood, New York, 11717.

For those shareholders who have the same address and last name and who request to receive a printed copy of the proxy materials by mail, we will send only one copy of such materials to each address unless one or more of those shareholders notifies us, in the same manner described above, that they wish to receive a printed copy for each shareholder at that address.

Beneficial shareholders may request information about householding from their banks, brokers or other holders of record.

#### **Proxy Voting:**

Your vote is important. Please vote your proxy promptly so your shares are represented, even if you plan to attend the annual meeting. You may vote by Internet, by telephone, by requesting a printed copy of the proxy materials and using the enclosed proxy card or in person at the annual meeting.

Our proxy tabulator, Broadridge Financial Solutions, must receive any proxy that will not be delivered in person at the annual meeting by 11:59 p.m. Eastern Daylight Time on Wednesday, May 13, 2020.

# Potential Meeting by Remote Communication:

We intend to hold our annual meeting in person. However, we are actively monitoring the coronavirus (COVID-19) situation; we are sensitive to the public health and travel concerns our shareholders may have and the protocols that federal, state, and local governments may impose. In the event it is not possible or advisable to hold our annual meeting in person, we will announce alternative arrangements for the meeting as promptly as practicable, which may include holding the meeting solely by means of remote communication. If we take this step, we will announce the change(s) in advance, and details on how to participate will be issued by press release, posted on the Investors page of our website at https://investor.wyndhamdestinations.com and filed as additional proxy materials. If you are planning to attend our meeting, please check the Investors page of our website at https://investor.wyndhamdestinations.com, one week prior to the meeting date. As always, we encourage you to vote your shares prior to the annual meeting.

By order of the Board of Directors,

In Im

James Savina Corporate Secretary

# TABLE OF CONTENTS

| PROXY STATEMENT   | 1         |
|---|-----------|
| FREQUENTLY ASKED QUESTIONS  | 1         |
| When and where will the annual meeting be held?                                     | 1         |
| What am I being asked to vote on at the meeting?                                    | 1         |
| Who may vote and how many votes does a shareholder have?                            | <u>2</u>  |
| How many votes must be present to hold the meeting?                                 | 2         |
| How do I vote?  | 2         |
| What if I am a participant in the Wyndham Destinations, Inc. Employee Savings Plan? | <u>2</u>  |
| How does the Board recommend that I vote?   | 2         |
| How many votes are required to approve each proposal?                               | <u>3</u>  |
| How do I attend the meeting?  | <u>3</u>  |
| Can I change or revoke my vote?   | <u>3</u>  |
| How are proxies solicited?  | <u>3</u>  |
| How do I make a shareholder proposal for the 2021 meeting?                          | <u>3</u>  |
| GOVERNANCE OF THE COMPANY   | 5         |
| Corporate Governance Guidelines   | <u>5</u>  |
| Director Independence Criteria  | <u>5</u>  |
| Guidelines for Determining Director Independence                                    | 5         |
| Committees of the Board   | <u>6</u>  |
| Committee Membership  | <u>8</u>  |
| Board Leadership Structure and Lead Director  | <u>8</u>  |
| Oversight of Risk Management  | <u>9</u>  |
| Executive Sessions of Non-Management Directors and Independent Directors            | <u>10</u> |
| Communications with the Board and Directors   | <u>10</u> |
| Director Attendance at Annual Meeting of Shareholders                               | <u>10</u> |
| Code of Business Conduct and Ethics   | <u>10</u> |
| Director Nomination Process   | <u>10</u> |
| Compensation of Directors   | <u>11</u> |
| 2019 Director Compensation Table  | <u>13</u> |
| Non-Management Director Stock Ownership Guidelines                                  | <u>14</u> |
| Ownership of Company Stock  | <u>14</u> |
| Information about our Executive Officers  | <u>15</u> |
| ELECTION OF DIRECTORS   | <u>17</u> |
| Voting Standard and Majority Vote Policy  | <u>17</u> |
| Nominees for Election to the Board  | <u>18</u> |
| EXECUTIVE COMPENSATION  | <u>22</u> |
| Compensation Discussion and Analysis  | <u>22</u> |
| Compensation Committee Report   | <u>31</u> |
| 2019 Summary Compensation Table   | <u>32</u> |
| 2019 All Other Compensation Table   | <u>33</u> |
| 2019 Grants of Plan-Based Awards Table  | <u>34</u> |
| Outstanding Equity Awards at 2019 Fiscal Year-End Table                             | <u>35</u> |
| 2019 Option Exercises and Stock Vested Table  | <u>36</u> |
| 2019 Nonqualified Deferred Compensation Table                                       | <u>37</u> |
| Agreements with Named Executive Officers  | <u>38</u> |

| Potential Payments on Termination or Change-in-Control   | <u>41</u>  |
|--|------------|
| 2019 Pay Ratio Disclosure  | <u>42</u>  |
| Related Party Transactions   | <u>43</u>  |
| ADVISORY VOTE ON EXECUTIVE COMPENSATION  | 44         |
| Executive Compensation Program   | 44         |
| Recommendation for Approval  | 45         |
| RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM                   | 46         |
| Disclosure About Fees  | <u>46</u>  |
| Pre-Approval of Audit and Non-Audit Services   | 46         |
| APPENDIX A: FORWARD LOOKING STATEMENTS   | A-1        |
| APPENDIX B: NON-GAAP MEASURE - RECONCILIATION OF NET INCOME TO ADJUSTED EBITDA TO FURTHER ADJUSTED NET |            |
| INCOME FROM CONTINUING OPERATIONS  | <u>B-1</u> |
| APPENDIX C: NON-GAAP MEASURE - RECONCILIATION OF NET VOI SALES TO GROSS VOI SALES                      | <u>C-1</u> |
| APPENDIX D: NON-GAAP MEASURES - DEFINITIONS  | <u>D-1</u> |

## WYNDHAM DESTINATIONS, INC.

# PROXY STATEMENT

The enclosed proxy materials are provided to you at the request of the Board of Directors of Wyndham Destinations, Inc. (Board) to encourage you to vote your shares at our 2020 annual meeting of shareholders. This proxy statement contains information on matters that will be presented at the meeting and is provided to assist you in voting your shares. References in this proxy statement to "we," "us," "our," the "Company" and "Wyndham Destinations" refer to Wyndham Destinations, Inc. and our consolidated subsidiaries.

Our Board made these materials available to you over the Internet or, upon your request, mailed you printed versions of these materials in connection with our 2020 annual meeting. We will mail a Notice of Internet Availability of Proxy Materials (Notice) to our shareholders beginning on or about April 3, 2020, and will post our proxy materials on the website referenced in the Notice on that same date. We are, on behalf of our Board, soliciting your proxy to vote your shares at our 2020 annual meeting. We solicit proxies to give all shareholders of record an opportunity to vote on matters that will be presented at the annual meeting.

#### WYNDHAM WORLDWIDE SPIN-OFF

In May 2018, Wyndham Worldwide Corporation (Wyndham Worldwide), as we were formerly known, completed the spin-off of its Hotel Group business, which became a new, publicly-traded hotel franchising and hotel management company, Wyndham Hotels & Resorts, Inc. (Wyndham Hotels).

Our Vacation Ownership business combined with our Vacation Exchange business has been renamed Wyndham Destinations, Inc. and our common stock began to trade on the New York Stock Exchange under the symbol "WYND." The transaction was effected through a pro-rata distribution of Wyndham Hotels' common stock to Wyndham Worldwide shareholders on May 31, 2018. The spin-off resulted in two separate, publicly-traded companies, each with increased strategic flexibility and enhanced ability to focus on its core business and growth opportunities, facilitate capital raising and respond to developments in each respective market.

#### FREQUENTLY ASKED QUESTIONS

#### When and where will the annual meeting be held?

The annual meeting will be held on Thursday, May 14, 2020, at 11:30 a.m. Eastern Daylight Time at Wyndham Destinations, Inc., 6277 Sea Harbor Drive, Orlando, Florida 32821.

We intend to hold our annual meeting in person. However, we are actively monitoring the coronavirus (COVID-19) situation; we are sensitive to the public health and travel concerns our shareholders may have and the protocols that federal, state, and local governments may impose. In the event it is not possible or advisable to hold our annual meeting in person, we will announce alternative arrangements for the meeting as promptly as practicable, which may include holding the meeting solely by means of remote communication. If we take this step, we will announce the change(s) in advance, and details on how to participate will be issued by press release, posted on the Investors page of our website at https://investor.wyndhamdestinations.com and filed as additional proxy materials. If you are planning to attend our meeting, please check the Investors page of our website at https://investor.wyndhamdestinations.com, one week prior to the meeting date. As always, we encourage you to vote your shares prior to the annual meeting.

#### What am I being asked to vote on at the meeting?

You are being asked to vote on the following:

- the election of eight Directors for a one-year term;
- a non-binding, advisory resolution to approve our executive compensation program;
- the ratification of the appointment of Deloitte & Touche LLP to serve as our independent registered public accounting firm for 2020; and
- to transact any other business that may be properly brought before the meeting or any adjournment or postponement of the meeting.



We are not aware of any other matters that will be brought before the shareholders for a vote at the annual meeting. If any other matters are properly presented for a vote, the individuals named as proxies will have discretionary authority to the extent permitted by law to vote on such matters according to their best judgment.

#### Who may vote and how many votes does a shareholder have?

All holders of record of our common stock as of the close of business on March 20, 2020, (record date) are entitled to vote at the meeting. Each shareholder will have one vote for each share of our common stock held as of the close of business on the record date. As of the record date, 85,134,818 shares of our common stock were outstanding. There is no cumulative voting and the holders of our common stock vote together as a single class.

#### How many votes must be present to hold the meeting?

The holders of a majority of the outstanding shares of our common stock entitled to vote at the meeting, or 42,567,410 shares, must be present in person or by proxy at the meeting in order to constitute the quorum necessary to conduct the meeting. Abstentions and broker non-votes will be counted for the purposes of establishing a quorum at the meeting.

A broker non-vote occurs when a broker or other nominee submits a proxy that states that the broker does not vote for certain proposals because the broker has not received instructions from the beneficial owner on how to vote on the proposals and does not have discretionary authority to vote in the absence of instructions.

We urge you to vote by proxy even if you plan to attend the meeting so that we will know as soon as possible that a quorum has been achieved.

#### How do I vote?

Even if you plan to attend the meeting you are encouraged to vote by proxy.

If you are a shareholder of record, also known as a registered shareholder, you may vote in one of the following ways:

- by telephone by calling the toll-free number (800) 690-6903 (have your Notice or proxy card in hand when you call);
- by Internet at http://www.proxyvote.com (have your Notice or proxy card in hand when you access the website);
- if you received (or requested and received) a printed copy of the proxy materials, by returning the enclosed proxy card (signed and dated) in the envelope provided; or
- in person at the annual meeting (please see below under "How do I attend the meeting?").

If your shares are registered in the name of a bank, broker or other nominee, follow the proxy instructions on the form you receive from the bank, broker or other nominee. You may also vote in person at the annual meeting – please see below under "How do I attend the meeting?"

When you vote by proxy your shares will be voted according to your instructions. If you sign your proxy card or vote by Internet or by telephone but do not specify how you want your shares to be voted they will be voted as the Board recommends.

# What if I am a participant in the Wyndham Destinations, Inc. Employee Savings Plan?

For participants in the Wyndham Destinations, Inc. Employee Savings Plan with shares of our common stock credited to their accounts, voting instructions for the trustees of the plan are also being solicited through this proxy statement. In accordance with the provisions of the plan the trustee will vote shares of our common stock in accordance with instructions received from the participants to whose accounts the shares are credited. If you do not instruct the plan trustee on how to vote the shares of our common stock credited to your account, the trustee will vote those shares in the same proportion to the shares for which instructions are received.

### How does the Board recommend that I vote?

The Board recommends the following votes:

- FOR the election of each of the Director nominees.
- · FOR the non-binding, advisory resolution to approve our executive compensation program.
- FOR the ratification of the appointment of Deloitte & Touche LLP to serve as our independent registered public accounting firm for 2020.



#### How many votes are required to approve each proposal?

In the election of Directors the affirmative vote of a plurality of the votes present in person or by proxy and entitled to vote at the meeting is required. This means the Director nominees receiving the greatest number of votes will be elected and abstentions and broker non-votes will have no effect on the outcome of the vote. However, as further described under "Election of Directors", under the Board's Corporate Governance Guidelines any nominee for Director who receives a greater number of votes withheld than votes for election is required to tender his or her resignation for consideration by the Corporate Governance Committee.

For all other proposals, the affirmative vote of the holders of a majority of the shares represented at the meeting in person or by proxy and entitled to vote on the proposal will be required for approval. Abstentions will have the effect of a vote against any of these proposals. Broker non-votes will have no effect on the outcome of these proposals.

If your shares are registered in the name of a bank, broker or other financial institution and you do not give your broker or other nominee specific voting instructions for your shares, under rules of the New York Stock Exchange, your record holder has discretion to vote your shares on the ratification of auditor proposal but does not have discretion to vote your shares on any of the other proposals. Your broker, bank or other financial institution will not be permitted to vote on your behalf on the election of Director nominees or the non-binding, advisory vote on executive compensation, unless you provide specific instructions before the date of the annual meeting by completing and returning the voting instruction or proxy card or following the instructions provided to you to vote your shares by telephone or the Internet.

#### How do I attend the meeting?

You must bring with you a photo identification such as a valid driver's license or passport for personal identification and proof of ownership of your shares. If your shares are held in the name of a broker, trust, bank or other nominee, you will also need to bring a proxy, letter or recent account statement from that broker, trust, bank or nominee that confirms that you are the beneficial owner of those shares, and if you wish to vote those shares at the meeting, a legal proxy from your broker, trust, bank or nominee.

#### Can I change or revoke my vote?

You may change or revoke your proxy at any time before it is voted at the meeting by submitting a later dated proxy, by entering new instructions by Internet or telephone, by giving timely written notice of such change or revocation to the Corporate Secretary or by attending the meeting and voting in person and requesting that your prior proxy not be used.

#### How are proxies solicited?

We retained Georgeson to advise and assist us in soliciting proxies at a cost of \$8,500 plus reasonable expenses. Proxies may also be solicited by our Directors, officers and employees personally, by mail, telephone or other electronic means for no additional compensation. We will pay all costs relating to the solicitation of proxies. We will also reimburse brokers, custodians, nominees and fiduciaries for reasonable expenses in forwarding proxy materials to beneficial owners of our common stock.

# How do I make a shareholder proposal for the 2021 meeting?

Shareholders interested in presenting a proposal for inclusion in our proxy statement and proxy relating to our 2021 annual meeting may do so by following the procedures prescribed in Rule 14a-8 under the Securities Exchange Act of 1934, as amended (Exchange Act). To be eligible for inclusion in next year's proxy statement, shareholder proposals must be received by the Corporate Secretary at our principal executive offices no later than the close of business on December 4, 2020.

In general, any shareholder proposal to be considered at next year's annual meeting but not included in the proxy statement must be submitted in accordance with the procedures set forth in our By-Laws. Notice of any such proposal must be submitted in writing to and received by the Corporate Secretary at our principal executive offices not earlier than January 14, 2021 and not later than February 13, 2021. However, if the date of the 2021 annual meeting is not within 30 days before or after May 14, 2021 then a shareholder will be able to submit a proposal for consideration at the annual meeting not later than the close of business on the 10th day following the day on which public disclosure of the date of the date of such annual meeting was mailed whichever occurs first. Our By-Laws require that such notice be updated as necessary as of specified dates prior to the annual meeting. Any notification to bring any proposal before an annual meeting must comply with the requirements of our By-Laws as to proper form. A shareholder may obtain a copy of our By-Laws on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by

the Governance Documents link, or by writing to our Corporate Secretary at Wyndham Destinations, Inc. 6277 Sea Harbor Drive, Orlando, Florida 32821.

Shareholders may also nominate Directors for election at an annual meeting. To nominate a Director shareholders must comply with provisions of applicable law and our By-Laws. The Corporate Governance Committee will also consider shareholder recommendations for candidates to the Board sent to the Committee c/o the Corporate Secretary. See below under "Director Nomination Process" for information regarding nomination or recommendation of a Director.

#### GOVERNANCE OF THE COMPANY

Strong corporate governance is an integral part of our core values. Our Board is committed to having sound corporate governance principles and practices. Please visit the Investors page of our website at https://investor.wyndhamdestinations.com and click on the Governance menu followed by the Governance Documents link for the Board's Corporate Governance Guidelines and Director Independence Criteria, the Board-approved charters for the Audit, Compensation and Corporate Governance Committees and related information. These guidelines and charters may also be obtained by writing to our Corporate Secretary at Wyndham Destinations, Inc., 6277 Sea Harbor Drive, Orlando, Florida 32821.

#### **Corporate Governance Guidelines**

Our Board adopted Corporate Governance Guidelines that along with the charters of the Board Committees, Director Independence Criteria and Code of Business Conduct and Ethics for Directors, provide the framework for our governance. The governance rules for companies listed on the New York Stock Exchange and those contained in the Securities and Exchange Commission (SEC) rules and regulations are reflected in the guidelines. The Board reviews these principles and other aspects of governance periodically. The Corporate Governance Guidelines are available on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance Documents link.

#### **Director Independence Criteria**

The Board adopted the Director Independence Criteria set out below for its evaluation of the materiality of Director relationships with us. The Director Independence Criteria contain independence standards that exceed the independence standards specified in the listing standards of the New York Stock Exchange. The Director Independence Criteria are available on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by the Governance Documents link.

A Director who satisfies all of the following criteria shall be presumed to be independent under our Director Independence Criteria:

- Wyndham Destinations does not currently employ and has not within the last three years employed the Director or any of his or her immediate family members (except in the case of immediate family members, in a non-executive officer capacity).
- The Director is not currently and has not within the last three years been employed by Wyndham Destinations' present auditors nor has any of his or her immediate family members been so employed (except in a non-professional capacity not involving Wyndham Destinations business).
- Neither the Director nor any of his or her immediate family members is or has been within the last three years part of an interlocking directorate in which an executive
  officer of Wyndham Destinations serves on the compensation or equivalent committee of another company that employs the Director or his or her immediate family
  member as an executive officer.
- The Director is not a current employee nor is an immediate family member a current executive officer of a company that has made payments to or received payments from Wyndham Destinations for property or services in an amount in any of the last three fiscal years exceeding the greater of \$750,000 or 1% of such other company's consolidated gross revenues.
- The Director currently does not have and has not had within the past three years a personal services contract with Wyndham Destinations or its executive officers.
- The Director has not received and the Director's immediate family member has not received during any twelve-month period within the last three years more than \$100,000 in direct compensation from Wyndham Destinations other than Board fees.
- The Director is not currently an officer or director of a foundation, university or other non-profit organization to which Wyndham Destinations within the last three years
  gave directly or indirectly through the provision of services more than the greater of 1% of the consolidated gross revenues of such organization during any single fiscal
  year or \$100,000.

#### **Guidelines for Determining Director Independence**

Our Corporate Governance Guidelines and Director Independence Criteria provide for director independence standards that meet or exceed those of the New York Stock Exchange. Our Board is required under New York Stock Exchange rules to



affirmatively determine that each independent Director has no material relationship with Wyndham Destinations other than as a Director.

In accordance with these standards and criteria, the Board undertook its annual review of the independence of its Directors. During this review the Board considered whether there are any relationships or related party transactions between each Director, any member of his or her immediate family or other affiliated entities and us and our subsidiaries and affiliates. The purpose of this review was to determine whether any such relationships or transactions existed that were inconsistent with a determination that the Director is independent.

The Board follows a number of procedures to review related party transactions. We maintain a written policy governing related party transactions that requires Board approval of related party transactions exceeding \$120,000. Each Board member answers a questionnaire designed to disclose conflicts and related party transactions. We also review our internal records for related party transactions. Based on a review of these standards and materials, none of our independent Directors had or has any relationship with us other than as a Director.

As a result of its review the Board affirmatively determined that the following Directors are independent of us and our management as required by the New York Stock Exchange listing standards and the Director Independence Criteria: Louise F. Brady, James E. Buckman, George Herrera, Denny Marie Post, Ronald L. Rickles and Michael H. Wargotz. All members of the Audit, Compensation and Corporate Governance Committees are independent Directors under the New York Stock Exchange listing standards, SEC rules and the Director Independence Criteria.

#### **Committees of the Board**

The following describes our Board Committees and related matters. The composition of the Committees is provided immediately following this section.

#### Audit Committee

Responsibilities include:

- Appoints our independent registered public accounting firm to perform an integrated audit of our consolidated financial statements and internal control over financial reporting.
- Pre-approves all services performed by our independent registered public accounting firm.
- Provides oversight on the external reporting process and the adequacy of our internal controls.
- Reviews the scope, planning, staffing and budgets of the audit activities of the independent registered public accounting firm and our internal auditors.
- Reviews services provided by our independent registered public accounting firm and other disclosed relationships as they bear on the independence of our independent registered public accounting firm and provides oversight on hiring policies with respect to employees or former employees of the independent auditor.
- Maintains procedures for the receipt, retention and resolution of complaints regarding accounting, internal controls and auditing matters.

All members of the Audit Committee are independent Directors under the Board's Director Independence Criteria and applicable regulatory and listing standards. The Board in its business judgment determined that each member of the Audit Committee is financially literate, knowledgeable and qualified to review financial statements in accordance with applicable listing standards. The Board also determined that both Ronald L. Rickles and Michael H. Wargotz are audit committee financial experts within the meaning of applicable SEC rules.

The Audit Committee Charter is available on the Investor page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by the Governance Documents link.

# Audit Committee Report

The Audit Committee of the Board of Directors assists the Board in fulfilling its oversight responsibilities for the external financial reporting process and the adequacy of Wyndham Destinations' internal controls. Specific responsibilities of the Audit Committee are set forth in the Audit Committee Charter adopted by the Board. The Charter is available on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by the Governance Documents link.

The Audit Committee is comprised of four Directors, all of whom meet the standards of independence adopted by the New York Stock Exchange and the SEC. The Audit Committee appoints, compensates and oversees the services performed by Wyndham Destinations' independent registered public accounting firm. The Audit Committee approves in advance all services to be performed by Wyndham Destinations' independent registered public accounting firm in accordance with SEC rules and the Audit Committee's established policy for pre-approval of all audit services and permissible non-audit services, subject to the de minimis exceptions for non-audit services.

Management is responsible for Wyndham Destinations' financial reporting process including our system of internal controls and for the preparation of consolidated financial statements in compliance with generally accepted accounting principles, applicable laws and regulations. In addition, management is responsible for establishing, maintaining and assessing the effectiveness of Wyndham Destinations' internal control over financial reporting. Deloitte & Touche LLP (Deloitte), Wyndham Destinations' independent registered public accounting firm, is responsible for expressing an opinion on Wyndham Destinations' consolidated financial statements and the effectiveness of Wyndham Destinations' internal control over financial reporting. The Audit Committee reviewed and discussed Wyndham Destinations' 2019 Annual Report on Form 10-K, including the audited consolidated financial statements of Wyndham Destinations for the year ended December 31, 2019, with management and Deloitte. It is not the Audit Committee's duty or responsibility to conduct auditing or accounting reviews or procedures.

The Audit Committee also discussed with Deloitte matters required to be discussed by applicable standards and rules of the Public Company Accounting Oversight Board (PCAOB) and the SEC. The Audit Committee also received the written disclosures and the letter from Deloitte required by applicable standards and rules of the PCAOB including those required by Auditing Standard No. 1301, *Communications with Audit Committees*, and the SEC regarding Deloitte's communications with the Audit Committee concerning independence, and discussed with Deloitte its independence.

The Audit Committee also considered whether the permissible non-audit services provided by Deloitte to Wyndham Destinations are compatible with Deloitte maintaining its independence. The Audit Committee satisfied itself as to the independence of Deloitte. Based on the Audit Committee's review and discussions described above, the Audit Committee recommended to the Board of Directors that the audited consolidated financial statements be included in Wyndham Destinations' Annual Report on Form 10-K for the year ended December 31, 2019.

## AUDIT COMMITTEE

Michael H. Wargotz (Chair) Louise F. Brady George Herrera Ronald L. Rickles

# **Compensation Committee**

Responsibilities include:

- Provides oversight on our executive compensation program consistent with corporate objectives and shareholder interests.
- Reviews and approves Chief Executive Officer (CEO) and other senior management compensation.
- Approves grants of long-term incentive awards and our senior executives' annual incentive compensation under our compensation plans.
- · Reviews and considers the independence of advisers to the Compensation Committee.

For additional information regarding the Compensation Committee's processes and procedures see below under "Executive Compensation – Compensation Discussion and Analysis – Compensation Committee Matters."

All members of the Compensation Committee are independent Directors under the Board's Director Independence Criteria and applicable regulatory and listing standards.

The Compensation Committee Report is provided below under Executive Compensation. The Compensation Committee Charter is available on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by the Governance Documents link.



# Compensation Committee Interlocks and Insider Participation

During 2019, our Compensation Committee consisted of Ms. Brady, Mr. Buckman, Ms. Post and Mr. Wargotz. There are no compensation committee interlocks between Wyndham Destinations and other entities involving our executive officers and Directors.

# Corporate Governance Committee

Responsibilities include:

- Recommends to the Board nominees for election to the Board.
- Reviews principles, policies and procedures affecting Directors and the Board's operation and effectiveness.
- Provides oversight on the evaluation of the Board and its effectiveness.
- Reviews and makes recommendations on Director compensation.

All members of the Corporate Governance Committee are independent Directors under the Board's Director Independence Criteria and applicable regulatory and listing standards.

The Corporate Governance Committee Charter is available on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by the Governance Documents link.

## **Executive Committee**

The Executive Committee may exercise all of the authority of the Board when the Board is not in session, except that the Executive Committee does not have the authority to take any action which legally or under our internal governance policies may be taken only by the full Board.

# **Committee Membership**

The following chart provides the current committee membership and the number of meetings that each committee held during 2019.

| Director                   | Audit<br>Committee | Compensation<br>Committee | Governance<br>Committee | Executive<br>Committee |
|----------------------------|--------------------|---------------------------|-------------------------|------------------------|
| Louise F. Brady            | М                  | С                         |                         |                        |
| Michael D. Brown           |                    |                           |                         | М                      |
| James E. Buckman           |                    | М                         |                         | М                      |
| George Herrera             | М                  |                           | С                       |                        |
| Stephen P. Holmes          |                    |                           |                         | С                      |
| Denny Marie Post           |                    | М                         | М                       |                        |
| Ronald L. Rickles          | М                  |                           | М                       |                        |
| Michael H. Wargotz         | С                  | М                         |                         | М                      |
| Number of Meetings in 2019 | 8                  | 6                         | 5                       | 8                      |

C = Chair M = Member

The Board held six meetings during 2019. Each Director attended at least75% of the meetings of the Board and the committees of the Board on which the Director served while in office.

Directors fulfill their responsibilities not only by attending Board and committee meetings but also through communication with the Non-Executive Chairman, Lead Director, CEO and other members of management relative to matters of interest and concern to Wyndham Destinations.

# **Board Leadership Structure and Lead Director**

While the Board has not mandated a particular leadership structure, historically, the positions of Chairman of the Board and CEO were held by the same person. In 2018, as a result of Mr. Holmes' discussions with the Board about resigning as our CEO in connection with the spin-off and as part of its ongoing review of the Board leadership structure and succession planning process, the Board determined that at this time the positions of Chairman and CEO should be held by separate individuals. In

connection with the spin-off, effective as of May 31, 2018, the Board elected Mr. Holmes, who had served as the Chairman and CEO of the Company since July 2006, to the position of Non-Executive Chairman of the Board. At the same time, the Board also appointed Mr. Brown, our new President and CEO, as a member of our Board. In his role, Mr. Holmes provides leadership to the Board by, among other things, working with the CEO, the Lead Director, and the Corporate Secretary to set Board calendars, determine agendas for Board meetings, ensure proper flow of information to Board members, facilitate effective operation of the Board adoption of the Company's long-term and annual operating plans, and help promote senior management succession planning. Mr. Holmes' experience as our former CEO and his knowledge and familiarity with our business and industry bring valuable perspective to the Board. In addition, Mr. Brown's service as a Director promotes strategy development and execution and facilitates information flow between management and the Board, which is also essential to effective governance.

The Board also recognizes the importance of having independent Board leadership and selected James E. Buckman, an independent Director who serves as a member of the Executive Committee, to serve as the Board's Lead Director. The Lead Director serves as a key advisor to our Chairman, chairs executive sessions of independent Directors and provides feedback to the Chairman, chairs meetings of the Board in the absence of the Chairman, and reviews in advance, and as appropriate, consults with the Chairman regarding, the agendas for all Board and committee meetings.

Six of our eight current Directors are independent, and the Audit, Compensation and Corporate Governance Committees are comprised solely of independent Directors. Consequently, the independent Directors directly oversee such critical items as the Company's financial statements, executive compensation, the selection and evaluation of Directors and the development and implementation of our corporate governance programs. Our independent Directors, led by our Lead Director, bring experience, oversight and expertise from outside our Company and industry, which balances the Company-specific experience and expertise that our Non-Executive Chairman and CEO bring to the Board.

The Board will continue to review our Board leadership structure as part of the succession planning process. We believe that our leadership structure, in which the roles of Chairman and CEO are held by separate individuals, together with an experienced and engaged Lead Director and independent key committees, is the optimal structure for our Company and our shareholders at this time.

#### **Oversight of Risk Management**

The Board has an active role, as a whole and at the committee level, in providing oversight with respect to management of our risks. The Board focuses on the most significant risks we face and our general risk management strategy and seeks to ensure that risks undertaken by us are consistent with a level of risk that is appropriate for our company and aligned with the achievement of our business objectives and strategies.

The Board regularly reviews information regarding risks associated with our finances, credit and liquidity; our business, operations and strategy; legal, regulatory and compliance matters; and reputational exposure. The Audit Committee provides oversight on our programs for risk assessment and risk management, including with respect to financial accounting and reporting, internal audit, information technology, cybersecurity and compliance. With respect to cybersecurity risk oversight, our Audit Committee receives periodic updates from the appropriate managers on the primary cybersecurity risks facing the Company and the measures the Company is taking to mitigate such risks. In addition to such periodic reports, our Audit Committee receives updates from management regarding any changes to the Company's cybersecurity risk profile or significant newly identified risks. The Compensation Committee provides oversight on our assessment and management of risks relating to our executive compensation. The Corporate Governance Committee provides oversight on our management of risks, the entire Board and potential conflicts of interest. While each committee is responsible for providing oversight with respect to the management of risks, the entire Board is regularly informed about our risks through committee reports and management presentations.

While the Board and the committees provide oversight with respect to our risk management, our CEO and other senior management are primarily responsible for day-to-day risk management analysis and mitigation and report to the full Board or the relevant committee regarding risk management. Our leadership structure, with Mr. Holmes serving as our Non-Executive Chairman and with Mr. Brown serving as a Director, also enhances the Board's effectiveness in risk oversight due to the extensive knowledge of Mr. Holmes and Mr. Brown with respect to our business and operations, facilitating the Board's oversight of key risks. We believe this division of responsibility and leadership structure is the most effective approach for addressing our risk management.

#### **Executive Sessions of Non-Management Directors and Independent Directors**

The Board meets regularly without any members of management present. In addition, at least once a year, the independent Directors meet in a private session that excludes management and non-independent directors. The Lead Director chairs these sessions.

#### **Communications with the Board and Directors**

Shareholders and other parties interested in communicating directly with the Board, an individual non-management or independent Director or the non-management or independent Directors as a group may do so by writing our Corporate Secretary at Wyndham Destinations, Inc., 6277 Sea Harbor Drive, Orlando, Florida 32821. The Corporate Secretary will forward the correspondence only to the intended recipients. However, prior to forwarding any correspondence, the Corporate Secretary will review it and in his discretion will not forward correspondence deemed to be of a commercial nature or otherwise not appropriate for review by the Directors.

#### **Director Attendance at Annual Meeting of Shareholders**

As provided in the Board's Corporate Governance Guidelines, Directors are expected to attend our annual meeting absent exceptional cause. All of our Directors attended our 2019 annual meeting and all are expected to attend the 2020 annual meeting.

#### **Code of Business Conduct and Ethics**

The Board maintains a Code of Business Conduct and Ethics for Directors with ethics guidelines specifically applicable to Directors. In addition, we maintain a Code of Conduct applicable to all of our associates, including our CEO, Chief Financial Officer (CFO) and Chief Accounting Officer.

We will disclose on our website any amendment to or waiver from a provision of our Code of Business Conduct and Ethics for Directors or Code of Conduct as may be required and within the time period specified under applicable SEC and New York Stock Exchange rules. The Code of Business Conduct and Ethics for Directors and our Code of Conduct are available on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by the Governance Documents link. Copies of these documents may also be obtained free of charge by writing to our Corporate Secretary.

#### **Director Nomination Process**

Role of Corporate Governance Committee. The Corporate Governance Committee is responsible for recommending the Director nominees for election to the Board. The Corporate Governance Committee considers the appropriate balance of experience, skills and characteristics required of the Board when considering potential candidates to serve on the Board. Nominees for Director are selected on the basis of their depth and breadth of experience, skills, wisdom, integrity, ability to make independent analytical inquiries, understanding of our business environment and willingness to devote adequate time to Board duties.

The Corporate Governance Committee also focuses on issues of diversity, such as diversity of gender, race ethnicity and national origin, education, professional experience and differences in viewpoints and skills.

The Corporate Governance Committee does not have a formal policy with respect to diversity, however, the Board and the Corporate Governance Committee believe that it is essential that the Board members represent diverse viewpoints. Our Board is diverse, with two women Directors and one Hispanic Director, comprising 38% of our eightmember Board. In considering candidates for the Board, the Corporate Governance Committee considers the entirety of each candidate's credentials in the context of these standards. For the nomination of continuing Directors for re-election, the Corporate Governance Committee also considers the individual's contributions to the Board.

All of our Directors bring to our Board a wealth of executive leadership experience derived from their service as senior executives of large organizations as well as extensive board experience. Certain individual qualifications, experience and skills of our Directors that led the Board to conclude that each nominee or Director should serve as our Director are described below under "Election of Directors."

Identification and Evaluation Process. The process for identifying and evaluating nominees to the Board is initiated by identifying a candidate who meets the criteria for selection as a nominee and has the specific qualities or skills being sought based on input from members of the Board and, if the Corporate Governance Committee deems appropriate, a third-party

search firm. These candidates will be evaluated by the Corporate Governance Committee by reviewing the candidates' biographical information and qualifications and checking the candidates' references. Qualified nominees will be interviewed by at least one member of the Corporate Governance Committee. Using the input from the interview and other information it obtains, the Corporate Governance Committee evaluates whether the prospective candidate is qualified to serve as a Director and whether the Corporate Governance Committee should recommend to the Board that the Board nominate the prospective candidate for election by the shareholders or to fill a vacancy on the Board.

Shareholder Recommendations of Nominees. The Corporate Governance Committee will consider written recommendations from shareholders for nominees for Director. Recommendations should be submitted to the Corporate Governance Committee, c/o the Corporate Secretary, and include at least the following: name of the shareholder and evidence of the person's ownership of our common stock, number of shares owned and the length of time of ownership, name of the candidate, the candidate's resume or a listing of his or her qualifications to be a Director and the person's consent to be named as a Director if selected by the Corporate Governance Committee and nominated by the Board. To evaluate nominees for Directors recommended by shareholders, the Corporate Governance Committee intends to use a substantially similar evaluation process as described above.

Shareholder Nominations and By-Law Procedures. Our By-Laws establish procedures pursuant to which a shareholder may nominate a person for election to the Board. Our By-Laws are available on the Investors page of our website at https://investor.wyndhamdestinations.com by clicking on the Governance menu followed by the Governance Documents link. To nominate a person for election to the Board, a shareholder must submit a notice containing all information required by our By-Laws regarding the Director nominee and the shareholder and any associated persons making the nomination, including name and address, number of shares owned, a description of any additional interests of such nominee or shareholder and certain representations regarding such nomination. Our By-Laws require that such notice be updated as necessary as of specified dates prior to the annual meeting. We may require any proposed nominee to furnish such other information as we may require to determine his or her eligibility to serve as a Director. Such notice must be accompanied by the proposed nominee's consent to being named as a nominee and to serve as a Director if elected.

To nominate a person for election to the Board at our 2021 annual meeting, written notice of a shareholder nomination must be delivered to our Corporate Secretary not earlier than January 14, 2021 and not later than February 13, 2021. However, if the date of the 2021 annual meeting is not within 30 days before or after May 14, 2021, then a shareholder's written notice will be timely if it is delivered by no later than the close of business on the 10th day following the day on which public disclosure of the date of the annual meeting is made or the notice of the date of the annual meeting was mailed, whichever occurs first. Our By-Laws require that any such notice be updated as necessary as of specified dates prior to the annual meeting. A shareholder may make nominations of persons for election to the Board at a special meeting if the shareholder delivers written notice of such special meeting was mailed, whichever occurs first. At a special meeting was made or notice of such special meeting was mailed, whichever occurs first. At a special meeting of shareholders, only such business may be conducted as shall have been brought before the meeting under our notice of meeting.

# **Compensation of Directors**

Highlights of Our Director Compensation Program. The following are highlights of our compensation program for non-management Directors:

- On average, 61% of our Directors' total annual compensation for 2019 was equity-based, aligning our directors' interests with the long-term interests of our shareholders.
- Our Directors have the opportunity to defer all of their cash- and equity-based compensation under our Non-Employee Directors Deferred Compensation Plan. Amounts
  deferred under the plan are credited in the form of deferred stock units ("DSUs") which are payable solely in shares of our common stock. DSUs are not paid out until
  the Director's termination from service on the Board, thereby further aligning our Directors' interests with the long-term interests of our shareholders. For 2019, our
  Directors elected to defer on average 41% of their total annual compensation.
- In 2019, we conducted an independent review of our non-management Director compensation program, as described below, based on peer group data provided by our independent compensation consultant. In November 2018, our non-management Directors approved a reduction in the value of the annual Director equity grant to \$100,000 which is consistent with our non-management Director compensation program for 2017, before we began work on the spin-off transaction.
- Consistent with Wyndham Destinations' philanthropic commitment, our Directors are provided a three-for-one company match for charitable contributions. We will
  match Director contributions \$3 for every \$1 contributed by the Director up to an aggregate maximum Company contribution of \$75,000 per year. On average, 8% of
  our Directors' total annual compensation for 2019 was attributable to this charitable match.

- We maintain robust stock ownership guidelines which require our non-management Directors to own stock equal to the greater of 5x the cash portion of the annual retainer or 2.5x their total retainer value. As of December 31, 2019, except for Ms. Post and Mr. Rickles who joined our Board in May 2018 and have until May 2023 to achieve compliance, each of our Directors owns at least 6.4x the cash portion of their annual retainer and 3.2x their total retainer value.
- Our 2006 Equity and Incentive Plan contains a shareholder-approved limit on the value of equity awards that can be granted to each non-management Director annually.
- We do not pay any per-meeting fees.
- We do not provide retirement benefits to our non-management Directors.
- · Our independent compensation consultant reviews our Director compensation program annually relative to our peer group and best practices.

Overview. Non-management Directors receive compensation for Board service designed to compensate them for their Board responsibilities and align their interests with the interests of shareholders. A management Director receives no additional compensation for Board service.

Directors of a publicly traded company have substantial responsibilities and time commitments, and with ongoing changes in corporate governance standards, highly qualified and experienced directors are in high demand. Accordingly, we seek to provide competitive and appropriate economic incentives for our Directors whoplay a critical and active role in overseeing the management of our Company and guiding our business strategy. Our Board has a total of eight members, six of whom are independent. Based on 2019 proxy statement data, our peer group companies have, on average, a total of 10 Board members and eight independent directors. All of our independent Directors serve on more than one committee. Our director compensation program is designed to reasonably compensate our Directors for their qualifications and experience, continued performance, dedication, increased responsibilities and time commitment.

Annual Review of Director Compensation. In November 2018, our independent compensation consultant, Aon, provided an independent review of our non-management Director compensation program. As part of this review, Aon assessed the elements of our program, including annual board retainers in cash and equity, fees for chairman and committee service, and prevalence of features such as non-executive chairman and lead director pay and other compensation in the form of perquisites and benefits, and provided peer group data (using the peer group listed below in "Compensation Review and Competitive Analysis - Peer Group Composition for 2019") that presented annual retainer fees, committee service pay, and annual equity grant value at the 25th, 50th and 75th percentile. Aon also assessed the prevalence of governance policies such as stock ownership guidelines and stock hedging/pledging. The Governance Committee reviewed the peer group data prepared by Aon and determined that our Directors' total direct compensation was generally aligned with the philosophy of targeting the top quartile of the peer group. As a result of this review, Aon recommended, and our Governance Committee approved, a decrease in the grant date fair value of the annual equity awards to our non-employee Directors commencing in 2019. Otherwise, our Director compensation program remained consistent with our 2018 program.

Annual Retainer Fees. The following table describes 2019 annual retainer and committee chair and membership fees for non-management Directors. Our Directors do not receive additional fees for attending Board or committee meetings.

|                                       | <br>Cash-Based | Stock-Based   | Total         |
|---------------------------------------|----------------|---------------|---------------|
| Non-Executive Chairman                | \$<br>160,000  | \$<br>160,000 | \$<br>320,000 |
| Lead Director                         | \$<br>132,500  | \$<br>132,500 | \$<br>265,000 |
| Director                              | \$<br>105,000  | \$<br>105,000 | \$<br>210,000 |
| Audit Committee chair                 | \$<br>22,500   | \$<br>22,500  | \$<br>45,000  |
| Audit Committee member                | \$<br>12,500   | \$<br>12,500  | \$<br>25,000  |
| Compensation Committee chair          | \$<br>17,500   | \$<br>17,500  | \$<br>35,000  |
| Compensation Committee member         | \$<br>10,000   | \$<br>10,000  | \$<br>20,000  |
| Corporate Governance Committee chair  | \$<br>15,000   | \$<br>15,000  | \$<br>30,000  |
| Corporate Governance Committee member | \$<br>8,750    | \$<br>8,750   | \$<br>17,500  |
| Executive Committee member            | \$<br>10,000   | \$<br>10,000  | \$<br>20,000  |

The annual Director retainer and committee chair and membership fees are paid on a quarterly basis 50% in cash and 50% in Wyndham Destinations stock. The requirement for Directors to receive at least 50% of their fees in our equity further aligns their interests with those of our shareholders. The number of shares of stock issued is based on our stock price on the quarterly determination date. Directors may elect to receive the stock-based portion of their fees in the form of common stock or deferred stock units (DSUs). Directors may also elect to defer any cash-based compensation or vested restricted stock units (RSUs) into DSUs. A DSU entitles the Director to receive one share of common stock following the Director's retirement or termination of service from the Board for any reason and is credited with dividend equivalents during the deferral period. The Director may not sell or receive value from any DSU prior to termination of service.

**Director Equity Awards.** In addition to the annual retainer fees, to further align our Directors' interests with those of our shareholders, each non-management Director is granted an annual equity award typically in the form of RSUs. On March 7, 2019, each of our non-management Directors received a \$100,000 annual equity grant of time-vesting RSUs which vest ratably over a four-year period. RSUs are credited with dividend equivalents subject to the same vesting restrictions as the underlying units. The annual equity grant remained the same for 2020. On March 4, 2020, each of our non-management Directors received a \$100,000 annual equity grant of time-vesting RSUs which vest ratably over a four-year period.

**Other Compensation.** Consistent with Wyndham Destinations' philanthropic commitment, we provide up to a three-for-one company match of a non-management Director's qualifying charitable contributions. We will match Director contributions \$3 for every \$1 contributed by the Director up to an aggregate maximum Company contribution of \$75,000 per year. Five of our directors chose to make charitable contributions which we matched up to three times the amount of their personal contribution, with a cap on Ms. Brady and Ms. Post who contributed out of their personal funds at or above the maximum of our Company match. This benefit to our non-management Directors reflects our core commitment to developing and supporting our communities with a focus on improving the lives of future generations. We are dedicated to supporting organizations with similar values through contributions to signature charities, as well as local non-profit organizations in key Wyndham Destinations markets across the globe. We also maintain a policy to award our non-management Directors 500,000 Wyndham Rewards Points annually. These Wyndham Rewards Points have an approximate value of \$2,075 and may be redeemed for numerous rewards options including stays at Wyndham properties. This benefit provides our Directors with ongoing, first-hand exposure to our properties and operations, furthering their understanding and evaluation of our businesses.

Holmes Letter Agreement. In connection with the spin-off, effective as of May 31, 2018, the Board elected Stephen P. Holmes, who had served as the Chairman and CEO of the Company since July 2006, to the position of Non-Executive Chairman of the Board. In connection with his election as Non-Executive Chairman of the Board, on June 1, 2018, the Company entered into a letter agreement with Mr. Holmes (Holmes Letter Agreement), which provides him with an annual retainer of \$320,000 (with \$160,000 payable in the form of cash and \$160,000 payable in the form of Wyndham Destinations common stock) as further described above. In addition, the Company agreed to pay Mr. Holmes the following amounts to assist him in the course of performing his duties and responsibilities to the Company, \$18,750 per year toward his costs incurred in connection with securing office space. In addition, Mr. Holmes was allowed to continue to participate in the Company's executive car lease program, with the Company covering 50% of cost of the lease entered into prior to Mr. Holmes stepping down as Chairman and CEO (\$9,745 in 2019), through the earlier of the conclusion of his service and the conclusion of the lease term. In addition, the Company also agreed to reimburse Mr. Holmes while he remains a Board member for 50% of the cost of his annual executive health and wellness physical.

# 2019 Director Compensation Table

The following table describes compensation we paid our non-management Directors for 2019.

| Name               | Fees Paid<br>in Cash<br>(\$) | Stock<br>Awards<br>(\$) <sup>(a)(b)</sup> | All Other<br>Compensation<br>(\$) <sup>(c)</sup> | Total<br>(\$) |
|--------------------|------------------------------|---|--|---------------|
| Louise F. Brady    | —                            | 369,979                                   | 77,428   | 447,407       |
| James E. Buckman   | 152,567                      | 252,413                                   | 311  | 405,291       |
| George Herrera     | 132,606                      | 232,369                                   | 33,381   | 398,356       |
| Stephen P. Holmes  | 170,094                      | 269,890                                   | 42,621   | 482,605       |
| Denny Marie Post   | 123,840                      | 223,654                                   | 78,328   | 425,822       |
| Ronald L. Rickles  | 126,322                      | 226,175                                   | 14,625   | 367,122       |
| Michael H. Wargotz | 147,611                      | 247,368                                   | 64,630   | 459,609       |

- (a) Represents the aggregate grant date fair value of stock awards computed in accordance with ASC 718. A discussion of the assumptions used in calculating the fair value of such awards may be found in Note 22 to our 2019 audited financial statements of our Annual Report on Form 10-K filed with the SEC on February 26, 2020. On March 7, 2019, each non-management Director was granted a timevesting RSU award with a grant date fair value of \$100,000 which vests ratably over four years. The remaining amount in each row represents the aggregate grant date fair value of retainer fees paid in the form of common stock and/or DSUs.
- (b) Total shares of our common stock issuable for DSUs at December 31, 2019, were as follows: Ms. Brady, 16,581; Mr. Buckman, 65,810; Mr. Herrera, 36,213; Mr. Holmes, 3,217; Ms. Post, 2,565; Mr. Rickles, 5,419; and Mr. Wargotz, 67,974. Total shares of our common stock issuable for unvested RSUs at December 31, 2019, were as follows: Ms. Brady, 4,563; Mr. Buckman, 4,563; Mr. Herrera, 4,563; Mr. Holmes, 4,563; Mr. Rickles, 4,563; Mr. Rickles, 4,563; Mr. Rickles, 4,563; Mr. Rickles, 4,563; Mr. Buckman, 4,563.
- (c) Includes amounts attributable to charitable matching contributions made on behalf of the Director, the value of Wyndham Rewards Points and life insurance premiums paid by us a applicable. The value of charitable matching contributions were as follows: Ms. Brady, \$75,000; Mr. Herrera, \$30,600; Ms. Post, \$75,000; Mr. Rickles, \$13,095; and Mr. Wargotz, \$59,700. All directors received 500,000 Wyndham Rewards Points with an approximate value of \$2,075. Life insurance premiums paid by us under a legacy Wyndham Worldwide program were \$2,627 for Mr. Wargotz. Amount for Mr. Holmes also includes \$18,750 for the cost of retaining an administrative assistant to assist him in performing his duties to the Company, \$12,500 related to office space for use in performing his duties to the Company and \$9,745 in connection with the executive car lease program. The value of dividends is factored into the grant date fair value of our stock awards. Accordingly, dividends paid are not reflected in the table above.

#### Non-Management Director Stock Ownership Guidelines

The Corporate Governance Guidelines require each non-management Director to comply with Wyndham Destinations' Non-Management Director Stock Ownership Guidelines. These guidelines require each non-management Director to beneficially own an amount of our stock equal to the greater of a multiple of at least five times the cash portion of the annual retainer or two and one-half times the total retainer value without regard to Board committee fees. Directors have a period of five years after joining the Board to achieve compliance with this ownership requirement. DSUs and RSUs credited to a Director count towards satisfaction of the guidelines. As of December 31, 2019, except for Ms. Post and Mr. Rickles who joined our Board in May 2018 and have until May 2023 to achieve compliance, all of our non-management Directors exceeded these stock ownership requirements.

#### **Ownership of Company Stock**

The following table describes the beneficial ownership of our common stock for the following persons as of December 31, 2019 except as noted in footnote (a): each executive officer named in the Summary Compensation Table below, each Director, each person who to our knowledge beneficially owns in excess of 5% of our common stock and all of our Directors and executive officers as a group. The percentages are based on 88,072,053 shares of our common stock outstanding as of December 31, 2019. The principal address for each Director and executive officer of Wyndham Destinations is 6277 Sea Harbor Drive, Orlando, Florida, 32821.

| Name   | Number of Shares | % of Class       |
|--|------------------|------------------|
| The Vanguard Group   | 8,790,437        | (a) 9.98 %       |
| Black Rock, Inc.   | 8,771,369        | (b) 9.96 %       |
| Iridian Asset Management LLC                                 | 5,738,754        | (c) 6.52 %       |
| Boston Partners  | 5,626,388        | (d) 6.39 %       |
| Louise F. Brady  | 16,581           | (e)(f) *         |
| Noah Brodsky   | 7,370            | (e)(i) *         |
| Michael D. Brown   | 133,664          | (e)(i) *         |
| James E. Buckman   | 72,808           | (e)(f)(g) *      |
| George Herrera   | 36,213           | (e)(f) *         |
| Stephen P. Holmes  | 953,319          | (e)(f)(h) 1.08 % |
| Michael A. Hug   | 32,520           | (c)(i) *         |
| Jeffrey Myers  | 37,412           | (e)(i) *         |
| Denny Marie Post   | 5,261            | (e)(f) *         |
| Geoffrey Richards  | 40,634           | (e)(i) *         |
| Ronald L. Rickles  | 5,419            | (c)(f) *         |
| Michael H. Wargotz   | 68,696           | (e)(f) *         |
| All Directors and executive officers as a group (16 persons) | 1,443,643        | (j) 1.64 %       |

\* Amount represents less than 1% of outstanding common stock.

- (a) We have been informed by Amendment No. 13 to a report on Schedule 13G filed with the SEC on March 6, 2020, by The Vanguard Group (TVG) that TVG beneficially owns, as of February 28, 2020, 8,790,437 shares of our common stock with sole voting power over 46,813 shares, shared voting power over 15,455 shares, sole dispositive power over 8,741,011 shares and shared dispositive power over 49,426 shares. The principal business address for TVG is 100 Vanguard Boulevard, Malvern, Pennsylvania 19355.
- (b) We have been informed by Amendment No. 8 to a report on Schedule 13G filed with the SEC on February 6, 2020, by BlackRock, Inc. and affiliates named in such report (BlackRock) that BlackRock beneficially owns 8,771,369 shares of our common stock with sole voting power over 8,394,473 shares, shared voting power over no shares, sole dispositive power over 8,771,369 shares and shared dispositive power over no shares. The principal business address for BlackRock is 55 East 52nd Street, New York, New York 10055.
- (c) We have been informed by Amendment No. 2 to a report on Schedule 13G filed with the SEC on January 28, 2020, by Iridian Asset Management LLC and affiliates named in such report (Iridian) that Iridian beneficially owns 5,738,754 shares of our common stock with sole voting power over no shares, shared voting power over 5,738,754 shares, sole dispositive power over no shares, and shared dispositive power over 5,738,754 shares. The principal business address for Iridian is 276 Post Road West, Westport, Connecticut 06880-4704.
- (d) We have been informed by Amendment No. 1 to a report on Schedule 13G filed with the SEC on February 11, 2020, by Boston Partners (BP) that BP beneficially owns 5,626,388 shares of our common stock with sole voting power over 4,895,625 shares, shared voting power over 5,482 shares, sole dispositive power over 5,626,388 shares and shared dispositive power over no shares. The principal business address for BP is One Beacon Street, 30th Floor, Boston, Massachusetts 02108.
- (e) Excludes shares of our common stock issuable upon vesting of time-vesting RSUs after 60 days from December 31, 2019, as follows: Ms. Brady, 4,563; Mr. Brodsky, 22,814; Mr. Brown, 55,392; Mr. Buckman, 4,563; Mr. Herrera, 4,563; Mr. Holmes, 4,563; Mr. Hug, 45,628; Mr. Myers, 45,628; Ms. Post, 4,563; Mr. Richards, 45,628; Mr. Rickles, 4,563; and Mr. Wargotz, 4,563.
- (f) Includes shares of our common stock issuable for DSUs as of, and within 60 days following, December 31, 2019, as follows: Ms. Brady, 16,581; Mr. Buckman, 65,810; Mr. Herrera, 36,213; Mr. Holmes, 3,217; Ms. Post, 2,565; Mr. Rickles, 5,419; and Mr. Wargotz, 67,974.
- (g) Includes 3,220 shares held in Mr. Buckman's IRA.
- (h) Includes 182,284 shares of our common stock which Mr. Holmes has the right to acquire through the exercise of stock-settled stock appreciation rights (SSARs) within 60 days of December 31, 2019.
- Excludes shares of our common stock issuable upon vesting of time-vesting stock options after 60 days from December 31, 2019, as follows: Mr. Brown, 360,307; Mr. Brodsky, 49,950; Mr. Hug, 99,901; Mr. Myers, 99,901; and Mr. Richards, 99,901.
- (j) Includes or excludes, as the case may be, shares of common stock as indicated in the preceding footnotes. In addition, with respect to our other executive officers who are not named executive officers, this amount excludes 68,806 shares of our common stock issuable upon vesting of RSUs after 60 days from December 31, 2019, and 148,825 stock options which are not currently exercisable and are not scheduled to vest within 60 days of December 31, 2019.

#### Information about our Executive Officers

Set forth below is certain information regarding each of our current executive officers, other than Michael D. Brown, whose biographical information is presented below under Nominees for Election to the Board.

Noah Brodsky, 39, has served as our Chief Brand Officer since June 2018. Previously, Mr. Brodsky served as EVP, Brand Strategy and Corporate Marketing of Wyndham Vacation Ownership and prior to that served as Senior Vice President, Worldwide Loyalty and Customer Engagement, for Wyndham Hotel Group since 2014. Prior to joining Wyndham, Mr. Brodsky served as Chief Experience Officer at WeWork from 2013 to 2014 and held several roles at Starwood Hotels and Resorts from 2007 to 2013 including Vice President, Global Brand Management. Mr. Brodsky began his career with Four Seasons in resort operations.

**Brad Dettmer**, 56, has served as our Chief Information Officer since June 2018. Previously, Mr. Dettmer served as Chief Information Officer of Wyndham Vacation Ownership from January 2014 to June 2018, and served as Executive Vice President and Chief Information Officer for Wyndham Destination Network from 2008 to 2014. Mr. Dettmer joined RCI in 1988 and served in many capacities including as Vice President of Information Technology, Senior Director of the Global Technology Group and Project Director of the Global Points Network from 1988 to 2008.

**Elizabeth E. Dreyer**, 57, has served as our Chief Accounting Officer since June 2018 after joining Wyndham Worldwide in April 2018. Ms. Dreyer previously served as Vice President, Controller and Chief Accounting Officer of Edgewell Personal Care Company from January 2015 to March 2018. Prior to joining Edgewell, Ms. Dreyer was Vice President, Controller and Chief Accounting Officer of Hillenbrand Inc. from October 2010 to January 2015. She previously held positions as Vice President of Finance with Zimmer Corp., Chief Financial Officer of Createc Corporation, and Vice President of Organizational Effectiveness of ADESA. Ms. Dreyer began her career with Deloitte & Touche LLP and is a Certified Public Accountant.

Michael A. Hug, 53, has served as Executive Vice President and Chief Financial Officer since June 2018. Previously, Mr. Hug served as Executive Vice President and Chief Financial Officer of Wyndham Vacation Ownership from 2006 to 2018, and served as Senior Vice President and Controller from 2002 to 2006 and as Vice President of Finance and Administration of



Resort Management Services from 1999 to 2002. Prior to joining Wyndham Vacation Ownership, Inc., Mr. Hug was a senior manager with Ernst & Young from 1988 until 1999.

Kimberly Marshall, 56, has served as our Chief Human Resources Officer since June 2018. Previously, Ms. Marshall served as Executive Vice President, Human Resources, for Wyndham Vacation Ownership from February 2017 to June 2018, and served as Senior Vice President of Human Resources, from 2012 to 2017. Prior to joining Wyndham Vacation Ownership, Ms. Marshall served as Executive Vice President, Human Resources for PSS World Medical from 2010 to 2012 and served as Senior Vice President, Human Resources for CHEP Americas from 2007 to 2010. In addition, she served as Senior Vice President Human Resources for the Southeast Region of Centex Homes from 2004 to 2007 and spent 11 years with The Walt Disney Company in Finance and in Human Resources from 1993 to 2004. Ms. Marshall began her career in public accounting with Arthur Andersen & Co. and later Price Waterhouse Coopers and is a Certified Public Accountant.

Jeffrey Myers, 52, has served as Chief Sales and Marketing Officer for Wyndham Vacation Clubs, the vacation ownership business segment of Wyndham Destinations, June 2018. Previously, Mr. Myers served as Chief Sales and Marketing Officer of Wyndham Vacation Ownership from 2008 to 2018. A 30-year industry veteran, Mr. Myers joined Wyndham Vacation Ownership in 1991, and earned progressive leadership roles, serving as site leader, senior vice president for multiple regions and Executive Vice President of Sales for Club Wyndham and WorldMark by Wyndham from 2002 to 2007.

**Geoffrey Richards**, 47, has served as Chief Operating Officer of Wyndham Vacation Clubs, the vacation ownership business segment of Wyndham Destinations, since June 2018. Previously, Mr. Richards served as Chief Operating Officer of Wyndham Vacation Ownership from 2011 to 2018. Mr. Richards began his career with Wyndham Vacation Ownership in 1996 as a Sales Program Manager, and subsequently held several leadership positions within the Company's sales and marketing operations, including Senior Vice President of Sales Development, Vice President of Sales and Site Marketing Programs and Executive Vice President of Global Sales Operations.

James J. Savina, 46, has served as our General Counsel, Chief Ethics and Compliance Officer and Corporate Secretary since June 2018 after joining Wyndham Worldwide in April 2018. Mr. Savina served as General Counsel and Corporate Secretary at The Kraft Heinz Company from 2015 to 2018, where he played a central role in the merger of Kraft Foods Group and H. J. Heinz Company and led the combined company's legal department. Previously, Mr. Savina served as Senior Vice President, Deputy General Counsel, and Chief Compliance Officer for Kraft Foods Group from 2013 to 2015. His prior experience includes roles as Executive Director, Global Legal Investigations & Legal Operations for Avon Products; Senior Counsel and Director of Claims and Legal Administration for Energy Future Holdings; and Associate for Jones Day.

#### ELECTION OF DIRECTORS

At the date of this proxy statement, the Board of Directors consists of eight members, seven of whom are non-management Directors, and six of whom are independent Directors under applicable listing standards and our corporate governance documents.

Our Board recognizes the importance of board refreshment in terms of achieving the appropriate mix of institutional knowledge and experience that our longer-tenured Directors bring to the Board and fresh perspectives that newer Directors bring to the Board. Our Board brings diverse and extensive professional, financial and business experience while balancing independence and tenure. Our Board expects to continue to evaluate its membership and composition on an ongoing basis to optimize its ability to further shareholder interests.

At this year's meeting, our eight Directors are to be elected for terms expiring at the 2021 annual meeting, with each Director to serve until such Director's successor is elected and qualified or until such Director's earlier resignation, retirement, disqualification or removal. On the recommendation of the Corporate Governance Committee, the Board has nominated Stephen P. Holmes, Louise F. Brady, Michael D. Brown, James E. Buckman, George Herrera, Denny Marie Post, Ronald L. Rickles and Michael H. Wargotz, each of whom is presently a Director. The eight nominees are listed below with brief biographies.

We do not know of any reason why any nominee would be unable to serve as a Director. If any nominee is unable to serve, the shares represented by all valid proxies will be voted for the election of such other person as the Board may nominate.

#### Voting Standard and Majority Vote Policy

Our Certificate of Incorporation and By-Laws provide for a plurality voting standard for the election of our Directors. Under a plurality voting standard the nominee for each Director position with the most votes is elected.

Under the Board's Corporate Governance Guidelines any nominee for Director in an uncontested election, such as this one where the number of nominees does not exceed the number of Directors to be elected, who receives a greater number of votes withheld from his or her election than votes for such election shall promptly tender his or her resignation following certification of the shareholder vote. The Corporate Governance Committee will promptly consider the tendered resignation and will recommend to the Board whether to accept the tendered resignation or to take some other action, such as rejecting the tendered resignation and addressing the apparent underlying causes of the withheld votes. In making this recommendation the Corporate Governance Committee will consider all factors deemed relevant by its members.

The Board will act on the Corporate Governance Committee's recommendation no later than at its first regularly scheduled meeting following certification of the shareholder vote but in any case no later than 120 days following the certification of the shareholder vote. In considering the Corporate Governance Committee's recommendation, the Board will review the factors considered by the Corporate Governance Committee and such additional information and factors the Board believes to be relevant. We will promptly publicly disclose the Board's decision and process in a periodic or current report filed with the SEC. Any Director who tenders his or her resignation under this process will not participate in the Corporate Governance Committee and Board activities, deliberations and decisions during this Corporate Governance Committee and Board activities, deliberations and decisions during this Corporate Governance Committee and Board activities, deliberations and decisions during this Corporate Governance Committee and Board process.



### Nominees for Election to the Board



**Stephen P. Holmes**, 63, has served as the Non-Executive Chairman of the Board since May 2018. Mr. Holmes previously served as our Chairman and Chief Executive Officer from July 2006 until May 2018. Mr. Holmes was Vice Chairman and director of Cendant Corporation and Chairman and Chief Executive Officer of Cendant's Travel Content Division from December 1997 to July 2006. Mr. Holmes was Vice Chairman of HFS Incorporated (HFS) from September 1996 to December 1997, a director of HFS from June 1994 to December 1997 and Executive Vice President, Treasurer and Chief Financial Officer of HFS from July 1990 to September 1996. Mr. Holmes also currently serves as the Non-Executive Chairman of the Board of Wyndham Hotels. Mr. Holmes' exceptional leadership as our former CEO provides him with detailed strategic perspective and knowledge of our operations and industry that are critical to the Board's effectiveness. He possesses extensive public company management experience and is widely recognized as a visionary leader in the global hospitality industry. Under Mr. Holmes' leadership, we completed the spin-off of Wyndham Hotels and continue to focus our business on, among other things, generating significant earnings and cash flow and building world-renowned hospitality brands, all of which continue to increase shareholder value. Mr. Holmes' specific experience, qualifications, attributes and skills described above led the Board to conclude that Mr. Holmes should serve as our Director.



**Louise F. Brady**, 55, has served as a Director since November 2016. Since March 2013 she has served as the Managing Partner and cofounder of the venture capital fund Piedmont Capital Partners, LLC, which develops innovative technologies. She also currently serves as President of Blue Current, Inc., Advanced Chemotherapy Technologies, Inc. and Faster, LLC. From September 1996 to October 2013, she served as Vice President of Investments at Wells Fargo Advisors Financial Services.

Ms. Brady has spent her career focused on leading investment strategies and unlocking growth and value through developing innovative technologies in start-up companies, commercial banking and venture capital portfolio management. Ms. Brady's exceptional background and skills contribute financial expertise and perspective on innovation to our Board in areas that are important to our business. Ms. Brady's specific experience, qualifications and skills described above led the Board to conclude that she should serve as our Director.



Michael D. Brown, 49, has served as our President and Chief Executive Officer and as a Director since May 2018. Mr. Brown is responsible for the performance, growth and strategic direction of the world's largest publicly traded vacation ownership and exchange business. The Company, which employs more than 22,500 associates, includes Wyndham Vacation Clubs and RCI Exchanges.

Previously, Mr. Brown served as President and CEO of Wyndham Vacation Ownership from April 2017 until the completion of our spin-off, following a successful executive leadership tenure at Hilton Grand Vacations (HGV), where he served as Chief Operating Officer (COO). Prior to being appointed as COO for HGV in 2014, he held the role of Executive Vice President, Sales and Marketing - Mainland U.S. and Europe. Prior to joining HGV in 2008, Mr. Brown served in a series of sales, development, operations, and finance leadership roles throughout the U.S., Europe and the Caribbean during his more than 16 years at Marriott International and Marriott Vacation Club International. Mr. Brown currently serves as a member of the Orlando Economic Partnership Governor's Council, the American Resort Development Association (ARDA) Executive Committee, and the Orlando Museum of Art Acquisition Trust, and is an Advisory Council Member of the Enzian Theatre.

hospitality industry veteran for more than 25 years, Mr. Brown's leadership is infused with a combination of strategic vision, operational expertise, inspirational leadership and industry knowledge. In addition, Mr. Brown is passionate in his commitment to Wyndham Destinations' diverse, inclusive community of associates and its global spirit of hospitality. Mr. Brown's specific experience, qualifications and skills described above led the Board to conclude that he should serve as our Director.



James E. Buckman, 75, has served as a Director since July 2006 and Lead Director since March 2010. From May 2007 to January 2012, Mr. Buckman served as Vice Chairman of York Capital Management, a hedge fund management company headquartered in New York City. From May 1, 2010 to January 2012, Mr. Buckman also served as General Counsel of York Capital Management and from January 2007 to May 2007 he served as a Senior Consultant to York Capital Management. Mr. Buckman was General Counsel and a director of Cendant from December 1997 to August 2006, Vice Chairman of Cendant from November 1998 to August 2006 and Senior Executive Vice President of Cendant from December 1997 to November 1998. Mr. Buckman was Senior Executive Vice President, General Counsel and Assistant Secretary of HFS Incorporated (HFS) from May 1997 to December 1997, a director of HFS from June 1994 to December 1997 and Executive Vice President, General Counsel and Assistant Secretary of HFS from June 1994 to December 1997 and Executive Vice President, General Counsel and Assistant Secretary of HFS from June 1994. Mr. Buckman has also served as a member of the Wyndham Hotels board of directors since May 2018. Mr. Buckman brings to the Board exceptional leadership, experience and perspective necessary to be our Lead Director. His service as a director, Vice Chairman and General Counsel of Cendant and a Director of Wyndham Destinations affords Mr. Buckman strong experience with Wyndham Destinations' business and operations. Mr. Buckman's experience with leading hedge fund manager York Capital Management contributes valuable cross-industry experience and depth of knowledge. Mr. Buckman's specific experience, qualifications, attributes and skills described above led the Board to conclude that Mr. Buckman should serve as our Director.

As a





**George Herrera**, 63, has served as a Director since July 2006. Since December 2003, Mr. Herrera has served as President and Chief Executive Officer of Herrera-Cristina Group, Ltd., a Hispanic-owned, multidisciplinary management firm. From August 1998 to January 2004, Mr. Herrera served as President and Chief Executive Officer of the U.S. Hispanic Chamber of Commerce. Mr. Herrera served as President of David J. Burgos & Associates, Inc. from December 1979 to July 1998. Mr. Herrera served as a director of Cendant from January 2004 to August 2006.

Mr. Herrera provides the Board with exceptional leadership and management knowledge. As a Cendant director and a Director and Chair of the Corporate Governance Committee of Wyndham Destinations, Mr. Herrera has gained a broad understanding of the role of the Board in our operations. Mr. Herrera's service as chief executive officer of multidisciplinary management firm Herrera-Cristina Group, Ltd. contributes extensive and varied management, finance and corporate governance experience. His service as President and CEO of the U.S. Hispanic Chamber of Commerce brings valuable government relations expertise to the Board. Mr. Herrera's specific experience, qualifications, attributes and skills described above led the Board to conclude that Mr. Herrera should serve as our Director.



**Denny Marie Post**, 63, has served as a Director since May 2018. Ms. Post previously served as the Chief Executive Officer of Red Robin Gourmet Burgers Inc. from August 2016 and as President from February 2016 until her retirement in April 2019. She also serves on the board of Vital Farms. She previously served as a member of the Red Robin Board of Directors. Prior to that, Ms. Post served as Executive Vice President and Chief Concept Officer of Red Robin since March 2015. Ms. Post joined Red Robin in August 2011 as Senior Vice President and Chief Marketing Officer. Ms. Post has more than 30 years of leadership experience in consumer driven marketing, product innovation and strategic team building. Prior to her role at Red Robin, Ms. Post served as the Senior Vice President of Global Beverage, Food and Quality for Starbucks Corporation as well as the Senior Vice President and Chief for Burger King. Ms. Post also held several management positions for KFC USA, KFC, Pizza Hut and Taco Bell Canada while she was employed with YUM! Brands, Inc. Ms. Post's more than 30 years of senior management experience in the consumer driven industry brings extensive sales, marketing and management expertise to Wyndham Destinations and this is of significant value to the Board. As a member of the Compensation and Governance Committees of Wyndham Destinations, Ms. Post has gained a broad understanding of the role of the Board in our operations. Ms. Post's service as chief executive officer of a publicly traded company contributes extensive leadership, marketing and brand gouernance experience and provides the Board with expertise that is critical to our business. Ms. Post's specific experience, qualifications, attributes and skills described above led the Board to conclude that Ms. Post should serve as our Director.





**Ronald L. Rickles**, 68, has served as a Director since 2018. He was a senior partner with Deloitte & Touche until his retirement in 2014. He served in a variety of leadership roles, including managing partner for the New Jersey offices and Northeast regional leader of the firm's professional services practice for mid-market and privately held companies. Earlier serving as an audit partner for 30 years, Mr. Rickles was the lead partner serving some of the firm's most significant clients with deep experience serving the hospitality industry (including timeshare), REITs, retailers, financial services companies and franchisors, including the legacy businesses of Wyndham Destinations.

Mr. Rickles has significant boardroom experience advising client audit committees on financial reporting, internal controls, investigations and corporate governance. He also has substantial experience and expertise working with and advising senior management on complex transactions, including mergers and acquisitions, sales, and capital market activities. Mr. Rickles' extensive financial background and exceptional leadership experience provides the Board with financial accounting and management expertise and perspectives. Mr. Rickles' specific experience, qualifications, attributes and skills described above led the Board to conclude that Mr. Rickles should serve as our Director.



**Michael H. Wargotz**, 61, has served as a Director since July 2006. Mr. Wargotz is a private investor, involved with various start-up ventures, of which he serves on their respective boards, including Tapin2 and Intelligent Blends. From July 2011 to June 2017, he was the Chairman of Axcess Ventures, an affiliate of Access Worldwide, a brand experience marketing development agency, which he co-founded in 2001. From August 2010 to June 2011, Mr. Wargotz served as the Chief Financial Officer of The Milestone Aviation Group, LLC, a global aviation leasing company. From August 2009 to July 2010, Mr. Wargotz served as the Co-Chairman of Axcess Luxury and Lifestyle. From December 2006 to August 2009, Mr. Wargotz served as the Chief Financial Advisor of NetJets, Inc., a leading provider of private aviation services, and from June 2004 to November 2006, he served as Vice President of NetJets. From January 1998 to December 1999, Mr. Wargotz served in various leadership positions with Cendant, including President and Chief Executive Officer of its Lifestyle Division, Executive Vice President and Chief Financial Officer of its Alliance Marketing Segment and Senior Vice President, Business Development. Prior to 1998, Mr. Wargotz served in various finance and accounting positions at HFS Incorporated, PaineWebber & Co, America Express and Price Waterhouse. Mr. Wargotz has served as a director of Resources Connection, Inc. since May 2009 and previously served as a director of CST Brands, Inc. from May 2013 to June 2017.

Mr. Wargotz's senior management experience brings to the Board financial enterprise and branding knowledge. As Chair of the Audit Committee of Wyndham Destinations, Inc., he contributes financial reporting and compliance expertise and perspective. Mr. Wargotz's experience provides the Board with exceptional leadership and branding and business development expertise in areas that are critical to our business. Mr. Wargotz's specific experience, qualifications, attributes and skills described above led the Board to conclude that Mr. Wargotz should serve as our Director.

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE ELECTION OF EACH OF THE DIRECTOR NOMINEES



#### EXECUTIVE COMPENSATION

#### **Compensation Discussion and Analysis**

#### Overview

Our Compensation Discussion and Analysis provides an overview of our compensation strategy and program, the processes and procedures of our Compensation Committee of the Board (Committee) and the Committee's considerations and decisions made under those programs for our named executive officers for 2019. 2019 was our first full year operating as Wyndham Destinations following completion of the spin-off of our Hotel Group business in June 2018.

Our Named Executive Officers. Our named executive officers for 2019 are:

- Michael D. Brown, President and Chief Executive Officer
- Michael A. Hug, Chief Financial Officer
- · Geoffrey Richards, Chief Operating Officer, Wyndham Vacation Clubs
- · Jeffrey Myers, Chief Sales and Marketing Officer, Wyndham Vacation Clubs
- Noah Brodsky, Chief Brand Officer

Solid Financial and Operational Performance for Shareholders. In 2019 our management team led by our named executive officers produced strong financial and operational results continuing a multi-year track record of delivering outstanding value to our shareholders.

We also continued to return capital to shareholders:

- i. We repurchased approximately \$340 million of shares of our common stock under our share repurchase program in 2019 and have repurchased \$562 million of stock through the end of 2019 since the spin-off of Wyndham Hotels, which represented 13% of the shares that were outstanding as of June 1, 2018, the first day of trading post spin-off.
- ii. Share repurchases reduced diluted shares outstanding by 7,622,019 shares in 2019 and by 6,250,416 shares in 2018.
- iii. We paid dividends of \$166 million in 2019.
- iv. We increased our dividend by 10% in February 2019 and by an additional 11% in February 2020.

Other key business and governance highlights included:

- v. Alliance Reservations Network Acquisition: On August 7, 2019, we acquired Alliance Reservations Network (ARN) for \$102 million (\$97 million net of cash acquired). ARN provides private-label travel booking technology solutions. This acquisition was made to accelerate growth at RCI by increasing the offerings available to its members and affiliates. We have recognized the assets and liabilities of ARN based on estimates of their acquisition date fair values. ARN is reported within the Vacation Exchange segment.
- vi. North American Vacation Rentals Business Sale: During 2018, we decided to explore strategic alternatives for the North American vacation rentals business and on October 22, 2019, we closed on the sale of this business for \$162 million. The assets and liabilities of this business were classified as held-for-sale on the December 31, 2018 Consolidated Balance Sheet. This business did not meet the criteria to be classified as a discontinued operation; therefore, the results of operations through the date of sale are reflected within continuing operations on the Consolidated Statements of Income.
- vii. In 2019, Wyndham Destinations reported GAAP diluted EPS from continuing operations of \$5.29, a 97% increase over the prior year, and full year adjusted EBITDA of \$991 million, 4% higher over the prior year<sup>1</sup>.
- viii. New owner sales through our relationship with Wyndham Hotels, the Blue Thread, had a strong year with sales of \$87 million or 31% growth year-over-year.
- ix. Owner engagement, a key strategic priority, saw success with a 43,000 or 6% increase in owner arrivals. These higher owner arrivals did impact new owner sales mix which dropped 80 basis points year-over-year. Another highlight was sales to the younger Gen-X and millennial generations, which increased 20% year-over-year and represented 60% of total new owner sales in 2019.

<sup>1.</sup> The comparison and variance between 2019 Adjusted EBITDA compared to the prior year was calculated using 2019 Adjusted data and 2018 Further Adjusted data in order to provide a more accurate compari.on



xi.

- x. In 2019, Wyndham Destinations was recognized by Forbes being named to the "Best Employers for Diversity" list. Our holistic integration of responsible environmental, social and governance (ESG) practices continues to be an important driver of our success.
  - Our shareholder value principles we adopted since the spin-off of Wyndham Hotels continue to guide our company:
    - A capital structure that is efficient without taking undue risk;
    - · A capital allocation philosophy that invests in the business and returns excess cash to shareholders; and
    - A fundamental belief that we work for our shareholders and that the best way to deliver for shareholders is to maintain an innovative and inclusive culture that fosters employee engagement and delivers excellent value for our partners, owners, developers and consumers.

**Compensation Actions for 2019.** As discussed in more detail below in this Compensation Discussion and Analysis, the Committee made a number of determinations following completion of the spin-off to establish programs aligned with our Total Compensation Strategy and to reflect shareholder feedback. Consistent with our ongoing practice during 2018, members of management reached out to our 10 largest shareholders, representing approximately 55% of our total outstanding shares. While largely supportive of the Company's direction and programs, shareholders voiced a preference for certain improvements to our compensation program. In response to these concerns about performance-based compensation program was greatly improved, as evidenced by the results of our 2019 advisory vote on executive compensation. At our 2019 annual meeting, our executive compensation program was approved by over 92% of votes cast.

- Approved New Performance Stock Unit (PSU) Program: In March 2019, aligned with shareholder feedback, the Committee re-introduced Performance-Based Stock Unit (PSU) Awards for our named executive officers and other members of senior leadership. Each of our named executive officers was granted PSUs which will be earned based on achievement of cumulative adjusted earnings per share (EPS) performance targets measured over a three-year performance period. For PSUs granted to our CEO and our CFO, the Committee also determined to incorporate a performance metric based on average Return on Invested Capital (ROIC) measured over the three-year performance period. The three-year targets for cumulative adjusted EPS and average ROIC are set to generally align with our strategic growth plan.
- 2019 At-Risk Pay Mix: In March 2019, the Committee approved target total direct compensation for our CEO consisting of base salary (13%), target annual cash incentive award (19%) and target long-term incentive award (68%). His annual target long-term incentive awards include 62% PSUs, 24% non-qualified stock options and 14% time-vesting RSUs. Of our CEO's annual target total direct compensation, 87% is variable and at-risk in the form of annual cash incentive and long-term incentive awards, and 62% is contingent upon achievement of performance metrics in the form of annual cash incentive and PSUs.
- No Base Salary Adjustments for 2019: In February 2019, the Committee reviewed spin-off compensation packages effective June 1, 2018, and its compensation consultant's competitive compensation analysis, and determined that there would be no adjustments to base salary for our CEO or our other named executive officers for 2019.
- 2019 Annual Incentive Program: The Committee determined to provide 2019 annual incentive awards based on achievement against a pre-established profitabilitybased performance metric. To align with the profitability measure the Company uses to assess performance and allocate resources, the Committee determined to use adjusted EBITDA as the profitability-based performance metric.
- Selected New Peer Group: Considering business size and focus post spin-off, effective for 2019 the Committee adopted changes to the peer group we use for
  compensation benchmarking purposes as described under "Compensation Review and Competitive Analysis".



*NEO Target Total Direct Compensation for 2019.* Upon review of its compensation consultant's competitive analysis and recommendations, our Committee adopted the following 2019 total direct compensation packages for our named executive officers based on their roles, levels of responsibility and their positions as executive officers of a public company.

| Executive      | Base Salary | Target An | nual Incentive | Long-Term Incentive Plans<br>(LTIP) Target<br>Fair Value | Target Total Direct |
|----------------|-------------|-----------|----------------|--|---------------------|
| Michael Brown  | \$1,000,000 | 150%      | \$1,500,000    | \$5,300,000  | \$7,800,000         |
| Michael Hug    | \$550,000   | 75%       | \$412,500      | \$2,050,000  | \$3,012,500         |
| Geoff Richards | \$500,000   | 75%       | \$375,000      | \$2,000,000  | \$2,875,000         |
| Jeffrey Myers  | \$500,000   | 100%      | \$500,000      | \$2,000,000  | \$3,000,000         |
| Noah Brodsky   | \$400,000   | 75%       | \$300,000      | \$1,000,000  | \$1,700,000         |

As Chief Sales and Marketing Officer, Mr. Myers' Target Annual Incentive is based partially (50%) on our annual incentive compensation program for management and partially (50%) on our sales and marketing incentive compensation plan.

Our Executive Compensation Program, Governance and Commitment to Social Responsibility Align with Shareholder Interests. We engage in the following practices to ensure that our executive compensation program and governance align with our shareholders' interests.

- Our annual incentive compensation program requires achievement of rigorous, profitability-based performance metrics designed to incentivize high-performance and achievement of annual financial goals and thus creates value for our shareholders.
- Equity awards granted to our named executive officers under our long-term incentive plan are designed to align their interests with our shareholders. Equity awards
  constitute on average approximately 65% of their annual target total direct compensation and vest over multi-year periods.
- Our incentive compensation program includes a performance-based equity incentive award, the vesting of which is contingent upon achievement of performance goals over a three-year period, incentivizing medium-term high performance and value growth for our shareholders.
- · Our CEO receives no tax gross-ups on perquisites.
- We have policies prohibiting our Directors and senior executives from engaging in any hedging transactions in our equity securities and from pledging, or using as collateral, our securities to secure personal loans or other obligations, including holding shares in margin accounts.
- Our named executive officers do not have the right to receive cash severance based solely upon change-in-control. Severance agreements with respect to cash severance payments are double trigger following the occurrence of a change-in-control.
- · None of our executive officers are entitled to any tax gross-up in connection with severance payments upon termination of employment.
- Our Board is diverse, with two women Directors and one Hispanic Director, comprising 38% of our eight member Board. All of our Directors, other than our Non-Executive Chairman and our CEO, are independent Directors.
- All of our Directors are accountable to shareholders through annual elections and we maintain a majority voting policy for uncontested Director elections.
- We are committed to strong Environmental Social and Governance (ESG) principles. We publicly report on ESG matters demonstrating our commitment to our leadership in corporate social responsibility. Our teams have collaborated to integrate the strategic priorities of environmental sustainability, inclusion and diversity, human rights, ethics, philanthropy and community support directly into our operations, while at the same time consistently delivering strong performance across our businesses.
- Our 2025 environmental goals are to reduce both carbon emissions by 40% and water consumption by 25% at our owned, managed and leased assets (based on square foot intensity) compared to our 2010 baseline. In 2019 we have reduced carbon emissions intensity by 24% and water usage intensity by 23%, to our baseline, while increasing our overall portfolio square footage by 15%. Progress towards our goals is measured through our environmental

management system, the WYNDGreen Toolbox. The goals will be achieved through innovative programs and the implementation of efficiency projects aimed at responsible tourism. We have also set a goal to plant two million trees by 2025. Part of our innovative approach to carbon sequestration measures includes annual reforestation projects, protection of existing forests, and the sourcing of carbon neutral coffee.

- Wyndham Destinations is committed to delivering shareholder and stakeholder value through our social responsibility program WYND Full Circle, which continues to
  be an integral part of our culture and how we operate our business around the world. We strive to cultivate an inclusive environment, where our associates, customers,
  suppliers and communities feel appreciated, respected and valued. In 2019, Wyndham Destinations was recognized by Forbes being named to the Best Employers for
  Diversity list. We also aim to ensure sustainable environments at all of our destinations and remain committed to making the world a better place by improving the lives
  of children and families where we live and work. In 2019, the Company continued to strengthen our impact across our four core areas of Social Responsibility:
  Environmental Sustainability, Inclusion & Diversity, Philanthropy, and Ethics & Human Rights. The Board, through the Corporate Governance Committee, oversees
  and is updated on the performance of our social responsibility program on a quarterly basis.
- We continue our shareholder outreach program to seek feedback on our governance and executive compensation practices.

#### **Total Compensation Strategy**

Our Total Compensation Strategy is designed to achieve the following objectives:

- Attract and retain high performing senior management talent. We believe that attracting and retaining high-performing senior managers is integral to our ongoing
  success. Our named executive officers possess extensive experience in our businesses and the hospitality industry segments in which we compete and demonstrate the
  exceptional leadership skills and commitment to excellence that we believe are critical to our company. Accordingly, our Total Compensation Strategy is designed in
  part to promote a long-term commitment from our named executive officers.
- Provide our executives with compensation that is consistent and competitive with compensation provided by comparable hospitality, service and leisure companies. As
  described below, the Committee reviews benchmark data from our peer group as well as broader industry and general industry compensation reference information.
  The Committee does not view this benchmark as a rigid standard. We also provide our named executive officers with perquisites which we believe are consistent with
  our peers and health, welfare and retirements benefits which are reviewed on a company-wide basis.
- Support a high-performance environment by linking compensation with performance. Our key goals are to increase our earnings and return value to shareholders. Consistent with these goals, we believe a significant portion of our executive compensation should be contingent on actual results. Accordingly, compensation levels are strongly influenced by corporate, business unit and individual performance.
- Support a long-term focus for our executives that aligns with shareholder interests. Long-term incentive compensation is intended to align the interests of our named
  executive officers with those of our shareholders as well as support our goal of retaining key leaders.

#### **Compensation Committee Matters**

Our Compensation Committee. The Committee is responsible for providing oversight on executive compensation policies and programs consistent with corporate objectives and shareholder interests. The Committee operates under a written charter adopted by the Board. The Committee reviews the charter on an annual basis. The Committee's membership is determined by the Board and is composed entirely of independent Directors. The Committee Chair reports at our Board meetings on Committee actions and recommendations.

Executive Compensation Consultant. For 2019, the Rewards Solutions practice at Aon plc (Aon) was retained by the Committee as a third-party advisor to provide independent advice, research and evaluation related to executive compensation and was paid approximately \$190,500 for its services during 2019. In this capacity, the Committee utilizes reports and analyses prepared by Aon. Aon was retained to provide the Committee with competitive market pay analyses including compensation measurement services, peer group proxy data studies and market trends.

Wyndham Destinations has historically engaged affiliates of Aon for insurance brokerage and actuarial services. In this capacity, management engaged Aon Risk Services, Inc., without Board involvement, to provide insurance brokerage and actuarial services to Wyndham Destinations during 2019. We paid approximately \$590,000 to Aon Risk Services, Inc. for these



services during 2019, which amount was offset by commissions paid to Aon Risk Services, Inc. by insurance carriers for placing Wyndham Destinations policies.

Aon has in place policies and procedures designed to prevent conflicts of interest and safeguard the independence of its executive compensation consulting advice. These policies and procedures include segregation of executive compensation services in a separate business unit with performance results of that unit measured solely based on the executive compensation services, clearly defined engagements with compensation committees separate from any other services provided, management of multi-service client relationships by separate account executives, no incentives provided for cross-selling of services and no more favorable terms offered to companies due to the retention of Aon Risk Services, Inc. for additional services. On an annual basis, the Committee reviews the independence of Aon in accordance with New York Stock Exchange requirements and considered this relationship as part of its review. Based on its review, the Committee concluded that no conflict of interest was raised by the services provided by Aon Risk Services, Inc. and determined that the executive compensation advice received from Aon is objective and independent.

Management's Role. Our management plays a significant role in our executive compensation process including evaluating executive performance and recommending base salary increases, performance factors for annual incentive compensation and long-term incentive compensation for the named executive officers other than our CEO. Our CEO works with the Committee to establish the agenda for Committee meetings and management prepares and distributes meeting information to Committee members. Our CEO also participates in Committee meetings at the Committee's request to provide background information regarding our strategic objectives, his evaluation of the performance of the senior executives and compensation recommendations for senior executives other than himself. Our CEO is not involved in setting his own compensation, which is the exclusive responsibility of the Committee.

While the Committee reviews management's recommendations, the Committee retains discretion over all elements and levels of the named executive officers' compensation. The Committee generally bases its decisions on a combination of management's recommendations with respect to executive compensation other than for our CEO and the external market data provided by our management and independent compensation consultant.

Committee Consideration of Say-on-Pay Vote. We currently hold an advisory vote on the compensation of our named executive officers (Say-on-Pay Vote) on an annual basis in accordance with the preference expressed by our shareholders at our 2017 annual meeting regarding the frequency of the Say-on-Pay Vote.

We maintain a shareholder outreach program to seek shareholder feedback on our governance and executive compensation practices. At our 2019 annual meeting, over 92% of the shares voted on our Say-on-Pay Vote were in support of the compensation of our named executive officers as described in the 2019 proxy statement. See Shareholder Outreach and our Compensation Program for 2020 below for additional information regarding our outreach efforts.

Annual Evaluation and Compensation Risk Assessment. An important aspect of the Committee's work relates to the annual determination of compensation for our named executive officers. The Committee meets each year to review the performance of the named executive officers and review, consider and approve any potential increases in base salaries, annual incentive compensation, grants of long-term incentive compensation and perquisites.

As part of its annual total compensation program review, the Committee reviews the potential for any material risks arising from or relating to our compensation programs. Based on this review, the Committee believes that our compensation programs do not encourage excessive risk-taking by our executives or employees and are not reasonably likely to have a material adverse effect on Wyndham Destinations. In reaching its conclusion, the Committee considered the following aspects of our compensation programs believed to encourage the management of our business in a prudent manner:

- The Committee reviews and compares executive compensation against our peer group to confirm that compensation is within an acceptable range relative to the external market.
- Our performance-based compensation is in large part keyed to our earnings, aligning interests of shareholders and management, and designed to improve our core
  operating results as opposed to using leverage or other high risk strategies.
- · Our annual incentive compensation opportunities and PSUs are capped at a specified maximum as a countermeasure to excessive risk-taking.
- · Our commission-based sales programs are monitored by management for compliance with law and internal policies.

# **Compensation Review and Competitive Analysis**

Management and the Committee believe that information regarding compensation practices at other companies is useful in evaluating the compensation of our named executive officers. Management and the Committee recognize that our compensation practices must be competitive in the market to attract and retain high performing senior managers. The Committee uses competitive compensation data from the annual total compensation study of peer companies to inform its decisions about overall compensation opportunities and specific compensation elements. Additionally, the Committee uses multiple reference points when establishing targeted compensation levels. The Committee does not benchmark specific compensation elements or total compensation to any specific percentile relative to the peer companies or the broader U.S. market. Instead, the Committee applies judgment and discretion in establishing targeted pay levels, taking into account not only competitive market data, but also factors such as company, business and individual performance, scope of responsibility, critical needs and skill sets, leadership potential and succession planning.

Peer Group Composition for 2019. After the spin-off, considering changes in company size and business lines, the Committee reviewed our peer group used for executive compensation benchmarking purposes based generally on one or more of the following criteria considering the business after spin-off: companies or divisions within companies in generally the same industry or business; companies similar in size to the Company after spin-off in terms of anticipated revenues and market value; post spin-off companies used by analysts to compare financial performance; and organizations with which we compete for executive talent.

As a result of this November 2018 review, the Committee determined to adopt the following new peer group, effective for 2019, based upon the review and recommendation of Aon.

| Alaska Air Group, Inc.            | Live Nation Entertainment, Inc.          |
|-----------------------------------|--|
| Boyd Gaming Corporation           | Marriott International, Inc.             |
| Caesars Entertainment Corporation | Marriott Vacations Worldwide Corporation |
| Chipotle Mexican Grill            | MGM Resorts International                |
| Choice Hotels International, Inc. | Norwegian Cruise Line Holdings Ltd.      |
| Darden Restaurants, Inc.          | Penn National Gaming, Inc.               |
| Extended Stay America, Inc.       | PulteGroup, Inc.                         |
| Hilton Grand Vacations, Inc.      | Royal Caribbean Cruises Ltd.             |
| Hilton Worldwide Holdings Inc.    | Six Flags Entertainment Corporation      |
| Hyatt Hotels Corp.                | Vail Resorts, Inc.                       |
| JetBlue Airways Corporation       |  |
|                                   |  |

**Peer Review.** In February 2019, our compensation consultant's review of peer group compensation included the following compensation elements using the most recently filed proxy statements for each peer company: base salary, annual incentive compensation, long-term incentive compensation, total cash compensation and total compensation. Peer data was supplemented with general industry data also provided by our compensation consultant.

Consistent with our Total Compensation Strategy, we broadly target total compensation at competitive levels versus the peer group. Our compensation consultant advised management and the Committee that our named executive officer compensation packages are competitive with our peer group and the elements of compensation we provide our named executive officers are consistent with the compensation elements provided by our peer group companies.

This comparative review is used only as a broad competitive reference point. The Committee does not employ a rigid benchmarking standard because the Committee does not believe that categorical guidelines or formulae are appropriate for determining the mix or levels of compensation for our named executive officers. The Committee views this comparative review as one factor in making compensation decisions for our named executive officers as it does not account for other factors such as challenges we face as a company, individual past and expected future performance, leadership ability, recruiting and retention needs, succession planning, experience or scope of responsibility.

# 2019 Base Salary

Consistent with our Total Compensation Strategy, we provide base salaries designed to attract and retain our named executive officers and provide them with a base level of income.



In 2019, the Committee did not make any adjustments to base salary for named executive officers. Base salary effective June 1, 2018, post spin-off remained the same for 2019.

| Executive        | Base Salary<br>as of June 1, 2018 | Base Salary for 2019 |
|------------------|-----------------------------------|----------------------|
| Michael D. Brown | \$1,000,000                       | \$1,000,000          |
| Michael A. Hug   | \$550,000                         | \$550,000            |
| Geoff Richards   | \$500,000                         | \$500,000            |
| Jeffrey Myers    | \$500,000                         | \$500,000            |
| Noah Brodsky     | \$400,000                         | \$400,000            |

# **Annual Incentive Compensation**

Consistent with our Total Compensation Strategy, we provide cash-based annual incentive compensation designed to create incentives for the named executive officers to drive our short-term financial and operating performance and thus create value for our shareholders. In 2019 target annual incentive opportunity did not change year over year. It remained the same as that established as of June 1, 2018.

On an annual basis, in the first quarter, management recommends and the Committee approves a combination of factors to determine potential annual incentive compensation for our named executive officers including actual total company (corporate) and/or business unit Earnings Before Interest Taxes Depreciation and Amortization (EBITDA), as adjusted, a standard measure of our profitability, as measured against target adjusted EBITDA established at the beginning of the plan year, and a target award opportunity generally expressed as a percentage of each executive's base salary. An executive's annual incentive compensation may be higher or lower than target annual incentive compensation depending on corporate and/or business unit performance. The maximum annual incentive award opportunity for our named executive officers under the annual incentive compensation program is 150% of the target award opportunity.

The adjusted EBITDA targets set for the company and its business units are recommended by management subject to approval by the Committee and are based on operating budgets that reflect our strategic plan. Adjusted EBITDA may reflect certain items which may be recurring or non-recurring and which in our view do not necessarily reflect ongoing performance such as restructuring costs and impairments, the categories of which are generally specified at the outset of the performance period.

Following the completion of each year, the Committee reviews the corporate and business unit operating results achieved against the pre-established adjusted EBITDA targets approved by the Committee. In addition, as a threshold matter, to ensure that the performance of the individual executives is at the high level expected, senior management reviews with the Committee (or in the case of our CEO, the Committee itself reviews) each executive's individual contributions and personal leadership together with their performance on corporate or business unit objectives, business drivers, business development and other initiatives as applicable. If based on this review, performance at the corporate, business unit or individual level did not meet expectations, the Committee may use its discretion to adjust downward or not provide the executive's annual incentive compensation award. In exceptional circumstances, the Committee may use its discretion to increase an executive's annual incentive compensation based on individual performance up to the maximum 150% of target award opportunity.

**2019 Annual Incentive Program.** In March 2019, management recommended and the Committee approved corporate and business unit adjusted EBITDA targets for our 2019 annual incentive program. Under our 2019 annual incentive program, the pre-established performance tiers ranged from approximately 95% up to 105% of the Adjusted EBITDA target for the corporation and each business unit, with corresponding payout levels ranging, respectively, from 25% of the target award opportunity up to a maximum of 150% of the target award opportunity. Payout level is interpolated where performance is achieved between the specified performance tiers subject to the 150% maximum payout. Performance achievement below 95% of the adjusted EBITDA target for the corporation or a business unit results in no payout with respect to any portion of the award based on such corporate or business unit's performance.

For 2019, adjusted EBITDA targets were as follows: the Wyndham Destinations adjusted EBITDA target was \$1 billion and actual adjusted corporate EBITDA was \$998.2 million, or 99.8% of the target. The Wyndham Vacation Clubs adjusted EBITDA target was \$776.9 million and actual adjusted EBITDA was \$766.8 million, or 98.7% the target.

Annual incentive compensation paid to Mr. Brown, Mr. Hug and Mr. Brodsky was weighted 100% on the Company's consolidated results for 2019. The Committee reviewed the consolidated results together with Mr. Brown's individual performance and determined that he receive a 2019 annual incentive compensation award at 97% of target. Management



reviewed the consolidated results together with Mr. Hug's individual performance and recommended to the Committee that he receive 2019 annual incentive compensation at 97% of target. Management reviewed the consolidated results together with Mr. Brodsky's individual performance and recommended to the Committee that he receive 2019 annual incentive compensation at 97% of target. This payout level was determined based on performance achieved and interpolation between performance tiers. No adjustments to annual incentive payments were made for individual performance.

Annual incentive compensation paid to Mr. Richards and Mr. Myers was weighted 50% on the Company's consolidated results and 50% on Wyndham Vacation Clubs results for 2019. Management reviewed the consolidated results and Wyndham Vacation Clubs results together with Mr. Richards' individual performance and recommended to the Committee that he receive 2019 annual incentive compensation at 81% of target attributable to the portion on Wyndham Vacation Clubs results and at 97% of target for the portion attributable to consolidated results, resulting in a total payout of 89% of target. Management reviewed the consolidated results and Wyndham Vacation Clubs results together with Mr. Myers' individual performance and recommended to the Committee that he receive 2019 annual incentive compensation at 81% of target attributable to the portion on Wyndham Vacation Clubs results and at 97% of target for the portion on Wyndham Vacation Clubs results and at 97% of target for the portion on Wyndham Vacation Clubs results and at 97% of target for the portion on Wyndham Vacation Clubs results and at 97% of target for the portion on Wyndham Vacation Clubs results and at 97% of target for the portion attributable to consolidated results, resulting in a total payout of 89% of target for the portion of his annual incentive compensation attributable to our annual compensation program. This payout level was determined based on performance and neteroplation between performance tiers. No adjustments to annual incentive payments were made for individual performance. Based on his role as Chief Sales and Marketing Officer, Mr. Myers continues to participate in a sales incentive plan. His annual incentive award under our annual compensation program accounts for 50% of his annual cash bonus opportunity while his sales incentive cash bonus accounts for the remaining 50% of his cash bonus opportunity. This 2019 sales incentive plan paid out at 81% of target level measured against targets for New Owner Revenue and Net Operating Income for Wyndha

The Non-Equity Incentive Plan columns of the Summary Compensation Table list the annual incentive compensation we paid our named executive officers for 2019.

# Long-Term Incentive Compensation

Consistent with our Total Compensation Strategy, we provide our named executive officers with long-term incentive compensation to drive stock price appreciation, to reward multi-year business plan delivery aligned with shareholder interests and to promote executive retention. Accordingly, our long-term incentive compensation for our named executive officers generally focuses on aligning their interests with those of shareholders, achieving competitiveness with the external market, rewarding key talent contributions and retention. Long-term incentive compensation is granted under our 2006 Equity and Incentive Plan. Our compensation consultant and the Committee periodically review our plan design to confirm its consistency with our peers with respect to items such as long-term incentive mix prevalence and vesting provisions.

As a general matter, management annually recommends to the Committee an aggregate budget available for long-term incentive compensation. Long-term incentive compensation is recommended by management (other than for our CEO, which is determined by the Committee) and granted by the Committee to the named executive officers based on individual performance review, scope of responsibility and future potential. Elements of individual performance considered by the Committee in such review include consolidated or business unit results of operations, achievement of strategic objectives and demonstrated leadership.

2019 Long-Term Incentive Awards. For our 2019 long-term incentive program the Committee re-introduced Performance-based Stock Unit (PSU) Awards for our named executive officers and other members of senior leadership. In March 2019, the Committee determined to grant LTIP awards to our named executive officers and other members of our senior management team. These awards took the form of a combination of PSUs, stock options and time-vesting RSUs. The RSUs and stock options are scheduled to vest ratably on the first four anniversaries of the grant date, subject to continued employment. PSUs will vest subject to achievement of three-year performance conditions and continued employment.

The Committee has determined for the CEO that long-term incentive awards will generally comprise 60% PSUs, 25% non-qualified stock options and 15% time-vesting RSUs. For other executive officers, awards will generally comprise 25% PSUs, 25% stock options and 50% time-vesting RSUs.

Each of our named executive officers was granted PSUs which will be earned based on achievement of our cumulative adjusted EPS performance target measured over a threeyear performance period. Management and the Committee believe that cumulative adjusted EPS is a sound multi-year profitability measure that is complementary to our short term bonus performance metric, adjusted EBITDA, and a strong indicator of the value we return to our shareholders.
Cumulative adjusted EPS has historically been the primary performance metric used in performance-based long-term incentive awards. However, for PSUs granted to our CEO and our CFO, the Committee determined to incorporate an additional performance metric based on average ROIC measured over the three-year performance period. Efficient, effective use of capital is highly correlated with value creation, provides guardrails for investment decisions and is a key indicator in our long range business plan. The CEO and the CFO are primary decision makers as it relates to the use of capital. Therefore approximately 10% of PSUs awarded to the CEO and CFO will be earned based on achievement versus average ROIC target and approximately 90% of PSUs awarded to the CEO and CFO will be earned based on cumulative adjusted EPS. The three-year targets for cumulative adjusted EPS and average ROIC are set to generally align with our strategic growth plan. We generally do not disclose forward-looking goals before the close of the performance period as it is competitively sensitive information.

Shareholder Outreach and our Compensation Program for 2020. We have continued our shareholder outreach program to seek feedback on our governance and executive compensation practices. In 2019 members of management reached out to our 10 largest shareholders representing 54% of our total outstanding shares. Shareholders voiced continued support for the changes made in 2019. The Committee took investor feedback into account when determining certain elements of target pay levels and designs for executive officers in 2020.

#### Perquisites

We provide our named executive officers with perquisites that management and the Committee believe are reasonable, competitive and consistent with our Total Compensation Strategy. Management and the Committee believe that our perquisites help us to retain highly talented managers and allow them to operate more effectively.

To ensure consistency with market practices, the Committee periodically reviews a market assessment of competitive perquisite practices utilizing widely available market data publications from Aon and other compensation consultants.

In February 2019, the Committee approved perquisites for the named executive officers including a leased automobile and financial planning services. For certain perquisites, the named executive officers other than Mr. Brown receive a tax gross- up payment, which means they receive additional compensation to reimburse them for the amount of taxes owed on the compensation imputed for the perquisite. Mr. Brown does not receive tax gross-up payments on perquisites. The 2019 All Other Compensation Table lists compensation attributable to perquisites provided to the named executive officers for 2019.

#### **Deferred Compensation Plans**

Officer Deferred Compensation Plan. Our nonqualified officer deferred compensation plan permits named executive officers to defer base salary and annual incentive compensation. We match executive contributions to the plan up to 6% of base salary, annual cash incentive compensation and annual cash sales incentive compensation. The executive makes an irrevocable deferral election prior to the beginning of the calendar year. The executive may elect a single lump-sum payment of his or her account or may elect payments in annual installments up to ten years. The participant's entire account balance is 100% vested. The contributions to our officer deferred compensation plan applicable to our named executive officers are listed in the Nonqualified Deferred Compensation Table.

**401(k) Plan.** We provide all employees, including our named executive officers, with a 401(k) plan after the initial year of service. Our 401(k) plan permits named executive officers to defer base salary. We provide named executive officers and other participants a company match of base salary contributed up to 6% of base salary as permitted under the plan. The Company match is 100% vested.

Savings Restoration Plan. We make available to our named executive officers a savings restoration plan, which allows executives to defer compensation in excess of the amounts permitted by the Internal Revenue Code of 1986, as amended (Code), but there are no matching contributions for these deferrals. None of our named executive officers participate in our Savings Restoration Plan.

#### Severance Arrangements

The employment agreements of our named executive officers provide for payments as a percentage of base salary and annual incentive compensation, as well as accelerated vesting of specified long-term equity grants, and in the case of performance-based equity awards, vesting based on performance during a specified period, if the executive's employment is terminated without cause or, if applicable, for a constructive discharge. These payments and terms are discussed more specifically below under "Agreements with Named Executive Officers" and "Potential Payments on Termination or Change-in-Control."



The severance terms for the named executive officers were established in connection with their employment agreements and employment letters consistent with peer group market practices. We believe these arrangements are necessary to attract and retain our executives and ensure the continuity of management. The primary focus of the severance terms is generally on the termination of employment and thus the value of these terms arises only in the context of imminent termination. The severance terms do not enhance an executive's current income and therefore are independent of the peer group data review.

#### **Change-in-Control Arrangements**

In the event of a change-in-control of Wyndham Destinations, the named executive officers receive cash severance payments only if their employment is terminated without cause or, if applicable, for constructive discharge following the change-in-control. Our named executive officers are not entitled to any excise tax gross-up in connection with their change-in-control arrangements. Long-term equity compensation grants made to all eligible employees, including the named executive officers, fully vest on a change-in-control. The payments and terms of our named executive officers' change-in-control arrangements are discussed under "Agreements with Named Executive Officers" and "Potential Payments on Termination or Change-in-Control."

The change-in-control terms for the named executive officers established in connection with their employment agreements are generally consistent with peer group market practices. Since a potential change-in-control transaction generally results in increased shareholder value, the Committee believes that it is important to provide incentives to motivate the named executive officers to pursue and complete a potential transaction should it arise and ensure retention. Like the severance arrangements, the value of the change-in-control arrangements arises only in the context of an imminent change-in-control. The terms do not enhance the named executive officers' current income and therefore are independent of the peer group data review.

### **Executive Officer Stock Ownership Guidelines**

Our Executive Officer Stock Ownership Guidelines are intended to align further the interests of executive officers with the interests of shareholders. The guidelines require our named executive officers to own our common stock with a market value at least equal to the following multiples: CEO: 4 times base salary, CFO: 2 times base salary, and all other executive officers: 1 times base salary. Named executive officers have a period of five years after first becoming an executive officer subject to the guidelines to achieve compliance with this ownership requirement. Stock ownership meeting the guidelines includes common stock and RSUs but excludes PSUs and stock options. As of December 31, 2019, all of the named executive officers exceeded these stock ownership requirements.

#### Policy Against Hedging and Pledging of Company Stock

Our insider trading policy contains restrictions on transactions in our securities by our Directors, executive officers and other employees who have regular access to material nonpublic information in the normal course of their duties. Under this policy, these parties are prohibited from directly or indirectly purchasing financial instruments or engaging in any derivative transactions that are designed to hedge, offset or eliminate the risk of any decrease in the market value of Wyndham Destinations securities. These persons are also prohibited under this policy from pledging Wyndham Destinations securities as collateral for personal loans, including holding Wyndham Destinations securities in margin accounts.

# **Compensation Committee Report**

The Compensation Committee reviewed and discussed with management the Compensation Discussion and Analysis contained in this proxy statement. Based on this review, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this proxy statement for filing with the SEC.

COMPENSATION COMMITTEE

Louise F. Brady (Chair) James E. Buckman Denny Marie Post Michael H. Wargotz



# 2019 Summary Compensation Table

The following table summarizes compensation paid to our named executive officers for 2019, 2018, and 2017.

| Name & Principal Position             | Year | Salary<br>(\$) | Bonus<br>(\$) | Stock<br>Awards<br>(\$)(a) | Option<br>Awards<br>(\$)(a) | Non-Equity<br>Incentive Plan<br>Compensation<br>(\$)(b) | All Other<br>Compensation<br>(\$)(c) | Total<br>(\$) |
|---------------------------------------|------|----------------|---------------|----------------------------|-----------------------------|---|--------------------------------------|---------------|
| Michael D. Brown (d)                  | 2019 | 1,000,002      | _             | 4,049,941                  | 1,249,998                   | 1,455,000   | 180,488                              | 7,935,429     |
| President and Chief Executive Officer | 2018 | 868,464        | _             | 3,899,913                  | 2,499,997                   | 1,168,080   | 27,792                               | 8,464,246     |
|                                       | 2017 | 484,618        | 700,000       | 3,250,000                  |                             |   | 19,900                               | 4,454,518     |
| Michael A. Hug (e)                    | 2019 | 550,014        | _             | 1,549,927                  | 499,997                     | 400,125   | 120,853                              | 3,120,916     |
| Chief Financial Officer               | 2018 | 469,184        | _             | 1,699,866                  | 499,998                     | 316,728   | 100,957                              | 3,086,733     |
|                                       | 2017 | _              | _             | _                          | _                           | _   | _                                    | —             |
| Geoffrey Richards (e)                 | 2019 | 500,011        | _             | 1,499,955                  | 499,997                     | 333,750   | 112,483                              | 2,946,196     |
| Chief Operating Officer, Wyndham      | 2018 | 434,238        | _             | 1,699,866                  | 499,998                     | 354,729   | 104,453                              | 3,093,284     |
| Vacation Clubs                        | 2017 |                | _             | _                          | _                           | _   | _                                    |               |
| Jeffrey Myers (e)                     | 2019 | 500,011        | _             | 1,499,955                  | 499,997                     | 425,000   | 124,898                              | 3,049,861     |
| Chief Sales and Marketing Officer,    | 2018 | 449,587        | _             | 1,724,953                  | 499,998                     | 537,839   | 119,566                              | 3,331,943     |
| Wyndham Vacation Clubs                | 2017 |                | _             | _                          | _                           | _   | _                                    |               |
| Noah Brodsky (e)                      | 2019 | 400,005        |               | 749,978                    | 249,994                     | 291,000   | 374,035                              | 2,065,012     |
| Chief Brand Officer                   | 2018 |                | _             | _                          | _                           | _   | —                                    |               |
|                                       | 2017 |                | _             | —                          |                             |   | _                                    | —             |

(a) Represents the aggregate grant date fair value of equity awards computed in accordance with ASC 718. A discussion of the assumptions used in calculating the fair value of such awards may be found in Note 22 to our 2019 audited financial statements of our Annual Report on Form 10-K filed with the SEC on February 26, 2020. The amount in the stock awards column reflects the grant date fair value of time-vesting RSUs and of PSUs at target. The grant date fair value of PSUs assuming maximum performance achievement under award terms is as follows: Mr. Brown, \$6,599,927; Mr. Hug, \$1,099,914; Mr. Richards, \$999,970; Mr. Myers, \$999,970; Mr. Brodsky, \$499,985.

(b) For 2019, represents annual incentive compensation for 2019, paid in 2020 and Sales Incentive Compensation earned in 2019, paid in 2020. The total payout for Mr. Myers under the sales incentive plan in 2019 was \$202,500. For 2018, represents annual incentive compensation for 2018, paid in 2019 and Sales Incentive Compensation earned in 2018, paid in 2019. The total payout for Mr. Myers under the sales incentive plan in 2018 was \$324,586.

(c) See All Other Compensation Table for a description of compensation included in this column.

(d) For 2017, the amount shown as base salary reflects the amount paid to Mr. Brown following his commencement of employment on April 27, 2017. Pursuant to the terms of his employment agreement, Mr. Brown was entitled to a guaranteed bonus for 2017 equal to 100% of his base salary, as shown in the bonus column, and a sign-on RSU grant with value of \$750,000, which is included in his stock awards for 2017.

(e) Information is not reported for Messrs. Hug, Richards and Myers for 2017 because each was initially a named executive officer in the 2019 proxy statement. Information is not reported for Mr. Brodsky for 2017 and 2018 because this is his first year as a named executive officer.

### 2019 All Other Compensation Table

The All Other Compensation column in the Summary Compensation Table includes the following for 2019.

|                                     | Mr. Brown<br>(\$) | Mr. Hug<br>(\$) | Mr. Richards (\$) | Mr. Myers<br>(\$) | Mr. Brodsky<br>(\$) |
|-------------------------------------|-------------------|-----------------|-------------------|-------------------|---------------------|
| Company automobile (a)              | 19,200            | 25,409          | 23,069            | 23,170            | 18,084              |
| Financial planning services (b)     | 13,751            | 12,829          | 13,347            | 13,347            | 13,147              |
| 401(k) company match                | —                 | 16,461          | 16,800            | 15,093            | 16,800              |
| Deferred compensation company match | 147,300           | 57,008          | 50,026            | 56,853            | 41,460              |
| Recognition Events (c)              | 237               | _               | 383               | 12,998            | 150                 |
| Aggregate tax gross-up (d)          | —                 | 9,146           | 8,858             | 3,437             | 115,098             |
| Executive Physical (e)              | —                 | _               | —                 | _                 | 2,560               |
| Relocation (f)                      | _                 |                 | —                 | _                 | 166,736             |
| Total (g)                           | 180,488           | 120,853         | 112,483           | 124,898           | 374,035             |

(a) Aggregate incremental cost to us of automobile benefit calculated as the aggregate company payment less any executive contribution. The amounts for company payment include insurance and other charges and exclude tax gross-up described below.

(b) Amounts exclude tax gross-up described below.

(c) Mr. Brown, Mr. Richards and Mr. Myers attended Employee Recognition events and these additional amounts were recognized as income related to their attendance. They did not receive tax-gross up payments related to these amounts. Mr. Brodsky received a service award consistent with the all employee program, as well as a \$4 tax gross-up (included in (d) below) consistent with the service awards program.

(d) Mr. Brown does not receive tax-gross up payments on perquisites. Aggregate tax gross-up for our other named executive officers consisted of the following: Mr. Hug: automobile \$7,141 and financial planning \$2,005; Mr. Richards: automobile \$6,853 and financial planning \$2,005; Mr. Myers: automobile \$1,432 and financial planning \$2,005; Mr. Brodsky: automobile \$4,909, financial planning \$2,005 and relocation \$108,180.

(e) Aggregate cost to us of annual executive physicals for our named executive officers.

(f) Mr. Brodsky transferred to our corporate headquarters location in Orlando in 2018 and relocated to the area. These amounts exclude tax gross-up amount noted in (d).

(g) The value of dividends is factored into the grant date fair value of our stock awards. Accordingly, dividends paid on vesting of RSUs are not reflected in the table above.

# 2019 Grants of Plan-Based Awards Table

| The following table summarizes gra | ants of plan-based awards made to the named executive officers in 2019 | 9. |
|------------------------------------|--|----|
|                                    |  |    |

| Name         |          | Estimated Possible Payouts<br>Under Non-Equity Incentive<br>Plan Awards |                   |                | Unde            | ted Possible Pa<br>er Equity Incer<br>lan Awards (a | ntive          | All Other<br>Stock<br>Awards: | All Other<br>Option<br>Awards:                         |   | Grant<br>Date<br>Fair<br>Value of                   |
|--------------|----------|---|-------------------|----------------|-----------------|---|----------------|-------------------------------|--|---|---|
|              | Name     | Grant<br>Date   | Threshold<br>(\$) | Target<br>(\$) | Maximum<br>(\$) | Threshold<br>(\$)                                   | Target<br>(\$) | Maximum<br>(\$)               | Number<br>of Shares<br>of Stock<br>or Units<br>(#) (c) | Number<br>of Securities<br>Underlying<br>Options<br>(#) (d) | Exercise<br>Price of<br>Option<br>Awards<br>(\$/Sh) |
| Mr. Brown    | 3/7/2019 |   |                   |                |                 |   |                | 16,899                        |  |   | 749,978   |
|              | 3/7/2019 |   |                   |                |                 |   |                |                               | 139,198  | 44.38   | 1,249,998   |
|              | 3/7/2019 |   |                   |                | 16,899          | 67,598  | 135,196        |                               |  |   | 2,999,999   |
|              | 3/7/2019 |   |                   |                | 1,689           | 6,759   | 13,518         |                               |  |   | 299,964   |
|              | (e)      | 375,000   | 1,500,000         | 2,250,000      |                 |   |                |                               |  |   |   |
| Mr. Hug      | 3/7/2019 |   |                   |                |                 |   |                | 22,532                        |  |   | 999,970   |
|              | 3/7/2019 |   |                   |                |                 |   |                |                               | 55,679   | 44.38   | 499,997   |
|              | 3/7/2019 |   |                   |                | 2,816           | 11,266  | 22,532         |                               |  |   | 499,985   |
|              | 3/7/2019 |   |                   |                | 281             | 1,126   | 2,252          |                               |  |   | 49,972  |
|              | (e)      | 103,125   | 412,500           | 618,750        |                 |   |                |                               |  |   |   |
| Mr. Richards | 3/7/2019 |   |                   |                |                 |   |                | 22,532                        |  |   | 999,970   |
|              | 3/7/2019 |   |                   |                |                 |   |                |                               | 55,679   | 44.38   | 499,997   |
|              | 3/7/2019 |   |                   |                | 2,816           | 11,266  | 22,532         |                               |  |   | 499,985   |
|              | (e)      | 93,750  | 375,000           | 562,500        |                 |   |                |                               |  |   |   |
| Mr. Myers    | 3/7/2019 |   |                   |                |                 |   |                | 22,532                        |  |   | 999,970   |
|              | 3/7/2019 |   |                   |                |                 |   |                |                               | 55,679   | 44.38   | 499,997   |
|              | 3/7/2019 |   |                   |                | 2,816           | 11,266  | 22,532         |                               |  |   | 499,985   |
|              | (e)      | 162,500   | 500,000           | 875,000        |                 |   |                |                               |  |   |   |
| Mr. Brodsky  | 3/7/2019 |   |                   |                |                 |   |                | 11,266                        |  |   | 499,985   |
|              | 3/7/2019 |   |                   |                |                 |   |                |                               | 27,839   | 44.38   | 249,994   |
|              | 3/7/2019 |   |                   |                | 1,408           | 5,633   | 11,266         |                               |  |   | 249,993   |
|              | (e)      | 75,000  | 300,000           | 450,000        |                 |   |                |                               |  |   |   |

(a) Represents potential threshold, target and maximum number of shares that may be earned under PSU awards granted on March 7, 2019. PSUs are subject to vesting based on achievement against preestablished performance metrics measured over the three-year performance period (January 1, 2019 to December 31, 2021). For Mr. Brown and Mr. Hug, the first line item in these columns reflects their PSUs that may be earned based on cumulative adjusted EPS performance and the second line item reflects the PSUs that may be earned based on average ROIC performance.

(b) Represents the aggregate grant date fair value of equity awards computed in accordance with ASC 718. A discussion of the assumptions used in calculating the fair value of such awards may be found in Note 22 to our 2019 audited financial statements of our Annual Report on Form 10-K filed with the SEC on February 26, 2020.

(c) Represents a grant of RSUs, which vest ratably over a period of four years on each anniversary of March 7, 2019.

(d) Represents a grant of non-qualified stock options, which vest ratably over a period of four years on each anniversary of March 7, 2019.

(e) Represents potential threshold, target and maximum annual incentive compensation for 2019. Amounts actually paid for 2019 are reported in the Non-Equity Incentive Plan Compensation column of the Summary Compensation Table. Potential threshold, target and maximum for Mr. Myers includes amounts for annual incentive compensation and his continued participation in the sales incentive plan.

Under our 2006 Equity and Incentive Plan, all grants set forth in the table fully vest on a change-in-control. Dividends paid on our common stock are paid in cash only to the extent the underlying RSUs and PSUs vest.

# Outstanding Equity Awards at 2019 Fiscal Year-End Table

The following table summarizes the number of securities underlying outstanding plan awards for the named executive officers as of December 31, 2019.

|              |            |  | Option A      |                                  |                           | Stock .                                       | Awards   |   |   |
|--------------|------------|--|---------------|----------------------------------|---------------------------|---|--|---|---|
|              |            | Number of Securities<br>Underlying Unexercised<br>Options<br>(#) |               |                                  |                           | Number of<br>Shares or Units<br>of Stock That | Market Value of<br>Shares or Units of<br>Stock That Have |   | Equity Incentive<br>Plan Awards:<br>Market Value of<br>Unearned Shares, |
| Name         | Grant Date | Exercisable  | Unexercisable | Option Exercise<br>Price<br>(\$) | Option Expiration<br>Date |   | Stock That Have<br>Not Vested<br>(\$)(a)                 | or Units That<br>Have Not Vested<br>(#) | or Units That<br>Have Not Vested<br>(\$)(a)                             |
| Mr. Brown    | 6/1/2018   | 73,702   | 221,109 (b)   | 48.71                            | 6/1/2024                  |   |  |   |   |
|              | 3/7/2019   |  | 139,198 (c)   | 44.38                            | 3/7/2029                  |   |  |   |   |
|              | 6/1/2018   |  |               |                                  |                           | 38,493 (d)                                    | 1,989,703  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           | 16,899 (e)                                    | 873,509  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           |   |  | 67,598 (f)                              | 3,494,141   |
|              | 3/7/2019   |  |               |                                  |                           |   |  | 6,759 (f)                               | 349,373   |
| Mr. Hug      | 6/1/2018   | 14,740   | 44,222 (b)    | 48.71                            | 6/1/2024                  |   |  |   |   |
|              | 3/7/2019   |  | 55,679 (c)    | 44.38                            | 3/7/2029                  |   |  |   |   |
|              | 6/1/2018   |  |               |                                  |                           | 23,096 (d)                                    | 1,193,832  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           | 22,532 (e)                                    | 1,164,679  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           |   |  | 11,266 (f)                              | 582,340   |
|              | 3/7/2019   |  |               |                                  |                           |   |  | 1,126 (f)                               | 58,203  |
| Mr. Richards | 6/1/2018   | 14,740   | 44,222 (b)    | 48.71                            | 6/1/2024                  |   |  |   |   |
|              | 3/7/2019   |  | 55,679 (c)    | 44.38                            | 3/7/2029                  |   |  |   |   |
|              | 6/1/2018   |  |               |                                  |                           | 23,096 (d)                                    | 1,193,832  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           | 22,532 (e)                                    | 1,164,679  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           |   |  | 11,266 (f)                              | 582,340   |
| Mr. Myers    | 6/1/2018   | 14,740   | 44,222 (b)    | 48.71                            | 6/1/2024                  |   |  |   |   |
|              | 3/7/2019   |  | 55,679 (c)    | 44.38                            | 3/7/2029                  |   |  |   |   |
|              | 6/1/2018   |  |               |                                  |                           | 23,096 (d)                                    | 1,193,832  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           | 22,532 (e)                                    | 1,164,679  | —                                       | —   |
|              | 3/7/2019   |  |               |                                  |                           |   |  | 11,266 (f)                              | 582,340   |
| Mr. Brodsky  | 6/1/2018   | 7,370  | 22,111 (b)    | 48.71                            | 6/1/2024                  |   |  |   |   |
|              | 3/7/2019   |  | 27,839 (c)    | 44.38                            | 3/7/2029                  |   |  |   |   |
|              | 6/1/2018   |  |               |                                  |                           | 11,548 (d)                                    | 596,916  | _                                       |   |
|              | 3/7/2019   |  |               |                                  |                           | 11,266 (e)                                    | 582,340  | _                                       | _   |
|              | 3/7/2019   |  |               | T                                |                           |   |  | 5,633 (f)                               | 291,170   |

(a) Calculated using closing price of Wyndham Destinations common stock on the New York Stock Exchange on December 31, 2019, of \$51.69.

(b) Grant of stock options, which vest ratably over a period of four years on each anniversary of June 1, 2018.

(c) Grant of stock options, which vest ratably over a period of four years on each anniversary of March 7, 2019.

(d) Grant of RSUs, which vest ratably over a period of four years on each anniversary of June 1, 2018.

(e) Grant of RSUs, which vest ratably over a period of four years on each anniversary of March 7, 2019.

(f) Grant of PSUs, which vest following the conclusion of a three-year performance period ending on December 31, 2021, based on cumulative adjusted EPS, and for our CEO and CFO, cumulative adjusted EPS and average ROIC, as measured against the pre-established performance tiers. Amount reported is based on performance through December 31, 2019, and represents the target number of shares which may be earned.



# 2019 Option Exercises and Stock Vested Table

The following table summarizes vesting of RSUs held by the named executive officers in 2019. During 2019, no options or SSARs were exercised by, and there was no vesting of PSUs held by, our named executive officers.

|              |      | <b>Option Awards</b>                            |                                       |          | Stock Awards                                   |                                      |
|--------------|------|---|---------------------------------------|----------|--|--------------------------------------|
| Name         | Date | Number of Shares<br>Acquired on Exercise<br>(#) | Value Realized on<br>Exercise<br>(\$) | Date     | Number of Shares<br>Acquired on Vesting<br>(#) | Value Realized on Vesting<br>(\$)(a) |
| Mr. Brown    | _    | —   | _                                     | 6/1/2019 | 12,831   | 510,417                              |
|              |      | —   | _                                     | 7/1/2019 | 12,109   | 546,964                              |
| Mr. Hug      | _    | _   | _                                     | 6/1/2019 | 7,698  | 306,226                              |
|              |      | —   | _                                     | 7/1/2019 | 1,729  | 78,099                               |
| Mr. Richards | _    | —   | _                                     | 6/1/2019 | 7,698  | 306,226                              |
|              |      | _   |                                       | 7/1/2019 | 1,729  | 78,099                               |
| Mr. Myers    | _    | —   | _                                     | 6/1/2019 | 7,698  | 306,226                              |
|              |      | —   | _                                     | 7/1/2019 | 1,946  | 87,901                               |
| Mr. Brodsky  | _    | —   | _                                     | 6/1/2019 | 3,849  | 153,113                              |
|              |      | _   | _                                     | 7/1/2019 | 1,297  | 58,585                               |

(a) Amounts in this column reflect the number of shares vested multiplied by the closing market price per share on the vesting date of Wyndham Destinations common stock (or the preceding trading day if the vesting date fell on a date on which there was no trading on the New York Stock Exchange) as follows: June 1, 2019, \$39.78; and July 1, 2019, \$45.17.

# 2019 Nonqualified Deferred Compensation Table

The following table provides information regarding 2019 nonqualified deferred compensation for the named executive officers under our Officer Deferred Compensation Plan. None of our named executive officers have a balance under our Savings Restoration Plan.

| Name         | Executive<br>Contributions<br>in 2019<br>(\$)(a) | Company<br>Contributions<br>in 2019<br>(\$)(b) | Aggregate<br>Earnings<br>in 2019<br>(\$)(c) | Aggregate<br>Withdrawals/<br>Distributions<br>(\$) | Aggregate<br>Balance at<br>12/31/2019<br>(\$)(d) |  |  |
|--------------|--|--|---|--|--|--|--|
| Mr. Brown    | 147,300  | 147,300  | 11,623                                      |  | 127,008  |  |  |
| Mr. Hug      | 57,008   | 57,008   | 223,321                                     | _  | 1,072,393  |  |  |
| Mr. Richards | 100,051  | 50,026   | 252,252                                     | _  | 1,236,043  |  |  |
| Mr. Myers    | 75,805   | 56,853   | 267,584                                     | _  | 1,333,474  |  |  |
| Mr. Brodsky  | 41,460   | 41,460   | 19,118                                      | _  | 135,874  |  |  |

<sup>(</sup>a) All amounts are included as 2019 compensation in the Summary Compensation Table. Includes amounts applicable to 2019 annual incentive compensation paid in 2020 and annual sales incentive compensation paid in 2019.

(c) Represents gains or losses in 2019 on investment of aggregate balance.

(d) Salary, annual incentive compensation and annual sales incentive compensation deferred under the Officer Deferred Compensation Plan, as well as company contributions, are reported as compensation in the Summary Compensation Table for the respective year in which the salary or annual incentive compensation was paid or earned. As a result, this column includes amounts that have been reported as compensation in the Summary Compensation Table and in proxy statements filed in 2006 and thereafter, for those named executive officers who have previously served as named executive officers. This column reflects the ending balance posted to named executive officer accounts at December 31, 2019 and does not include 2019 annual incentive compensation paid in 2020.

Our Officer Deferred Compensation Plan is described in the Compensation Discussion and Analysis. The aggregate balances of the named executive officers are invested based on the executive's investment election made at the time of enrollment. Executives may change their investment elections during the year. For 2019, we offered a choice of investment options including money market, debt, equity and lifecycle funds.

<sup>(</sup>b) All amounts are reported as 2019 compensation in the All Other Compensation Table. Includes amounts applicable to 2019 annual incentive compensation paid in 2020 and annual sales incentive compensation paid in 2019.

#### Agreements with Named Executive Officers

The following describes our employment, termination and related arrangements with our named executive officers. Additional information regarding the termination arrangements of our named executive officers can be found under "Potential Payments on Termination or Change-in-Control."

#### Mr. Brown

**Employment Agreement.** We entered into a new employment agreement with Michael Brown, our CEO, dated June 1, 2018, in connection with his assuming the CEO position.

Mr. Brown's agreement provides for a minimum base salary of \$1 million, and an annual incentive compensation opportunity with a target amount equal to 150% of his base salary subject to meeting performance goals. Mr. Brown is also eligible for grants of long-term incentive compensation as determined by the Compensation Committee and employee benefits and perquisites generally available to our senior executive officers.

Mr. Brown's agreement provides that if his employment during the term of employment is terminated without cause or due to a constructive discharge, he will be entitled to a lump sum payment equal to 299% of the sum of (a) his then base salary, plus (b) an amount equal to the highest annual incentive award paid to him with respect to the three fiscal years immediately preceding such termination (but in no event exceeding his target annual incentive award, and provided that if such termination occurs before completion of three fiscal years following the effective date of the employment agreement, such annual incentive amount shall be equal to his target annual incentive opportunity). In addition, all time-based equity awards (including stock options, stock appreciation rights, and RSUs) granted on or after the effective date of the employment agreement, which would have otherwise vested within 1 year following such employment termination, will vest upon such termination, and any performance-based equity awards (excluding stock options and stock appreciation rights) granted on or after the effective date of his employment agreement will vest and be paid on a pro rata basis (to the extent that the performance goals applicable to such award are achieved), with such proration to be determined based upon the portion of the full performance period during which he was employed plus 12 months, with payment of such performance-based awards to occur at the time such awards are paid to employees generally. The foregoing provisions relating to such equity awards will not supersede or replace any provision or right of the executive relating to the acceleration of the vesting of such awards in the event of a change in control or upon his death or disability. He will also be entitled to a 2 year post termination exercise period for any outstanding vested stock appreciation rights and options (but no the original expiration date). He will also be entitled to elect medical, dental and vision benefits coverage under COBRA and, if

Under his employment agreement, Mr. Brown has agreed to be subject to various restrictive covenants. Mr. Brown's entitlement to the foregoing severance payments and benefits is subject to his timely execution and non-revocation of a general release of claims in favor of the Company.

# Mr. Hug

Employment Agreement. We entered into an employment agreement with Michael Hug, our CFO, dated June 1, 2018, in connection with his assuming the CFO position.

Mr. Hug's agreement provides for a minimum base salary of \$550,000 and an annual incentive compensation opportunity with a target amount equal to 75% of his base salary subject to meeting performance goals. Mr. Hug is also eligible for grants of long-term incentive compensation as determined by the Compensation Committee and employee benefits and perquisites generally available to our senior executive officers.

Mr. Hug's agreement provides that if his employment during the term of employment is terminated without cause or due to a constructive discharge, he will be entitled to a lump sum payment equal to 200% of the sum of (a) his then base salary, plus (b) an amount equal to the highest annual incentive award paid to him with respect to the three fiscal years immediately preceding such termination (but in no event exceeding his target annual incentive award, and provided that if such termination occurs before completion of three fiscal years following the effective date of the employment agreement, such annual incentive amount shall be equal to his target annual incentive on a fitter the effective date of the employment agreement, such annual incentive amount shall be equal to his target annual incentive opportunity). In addition, all time-based equity awards (including stock options, stock appreciation rights, and RSUs) granted on or after the effective date of the employment termination, will vest upon such termination, and any performance-based equity awards (excluding stock options and stock appreciation rights) granted on or after the effective date of his employment termination, will vest upon such termination, and any performance-based equity awards (excluding stock options and stock appreciation rights) granted on or after the effective date of his employment termination, will vest upon such termination and any performance-based equity awards (excluding stock options and stock appreciation rights) granted on or after the effective date of his employment agreement will vest and be paid on a pro rata basis (to the extent that the performance goals applicable to such

award are achieved), with such proration to be determined based upon the portion of the full performance period during which he was employed plus 12 months, with payment of such performance-based awards to occur at the time such awards are paid to employees generally. The foregoing provisions relating to such equity awards will not supersede or replace any provision or right of the executive relating to the acceleration of the vesting of such awards in the event of a change in control or upon his death or disability. He will also be entitled to a 2 year post termination exercise period for any outstanding vested stock appreciation rights and options (but not beyond the original expiration date). He will also be entitled to elect medical, dental and vision benefits coverage under COBRA and, if he elects such coverage, the Company will reimburse him for the costs of such continuing health coverage under COBRA until the earlier of (x) 18 months from the coverage commencement date or (y) the date he becomes eligible for health and medical benefits from a subsequent employer.

Under his employment agreement Mr. Hug has agreed to be subject to various restrictive covenants. Mr. Hug's entitlement to the foregoing severance payments and benefits is subject to his timely execution and non-revocation of a general release of claims in favor of the Company.

### Mr. Richards

**Employment Letter.** In May 2018, we entered into an employment letter with Mr. Richards with an effective date of June 1, 2018. Mr. Richards' employment letter provides for a base salary of \$500,000, annual incentive compensation with a target amount equal to 75% of his base salary subject to meeting performance goals, grants of equity incentive compensation as determined by the Committee and employee benefits and perquisites generally available to our executive officers.

Mr. Richards' employment letter provides that if his employment is terminated by the Company other than for cause, but not including termination due to death or disability, he will be entitled to a lump sum payment equal to 200% of the sum of his then current base salary plus the highest annual incentive compensation award paid to Mr. Richards with respect to the three years immediately preceding the year in which his employment is terminated (but in no event will the annual incentive compensation portion exceed his then target incentive compensation award, and if he is terminated before completion of the first three years following the effective date of the agreement, the annual incentive compensation portion will be no less than his then target annual incentive compensation award). In addition, if he elects to continue health plan coverage in accordance with COBRA, the Company will reimburse him for the costs associated with continued COBRA health coverage for up to 18 months, terminable earlier if he becomes eligible for coverage from a subsequent employer.

In the event of a termination by the Company other than for cause, but not including termination due to death or disability, all of Mr. Richards' then outstanding time-based equity awards that would otherwise vest within the one year following such termination will vest and any such awards that are stock options or stock appreciation rights will remain exercisable until the earlier of two years following such termination and the original expiration date of such awards. Any then outstanding performance-based equity incentive awards would vest and be paid on a prorated basis following the performance period, subject to achievement of performance goals, based upon the portion of the performance period during which Mr. Richards was employed by the Company plus twelve months. The provisions of the employment letter relating to equity awards will not supersede or replace any provision or right of Mr. Richards relating to the acceleration of the vesting of such awards in the event of a change in control or death or disability.

Mr. Richards' entitlement to the foregoing severance payments and benefits is subject to his timely execution and non-revocation of a general release of claims in favor of the Company.

#### Mr. Myers

**Employment Letter.** In May 2018, we entered into an employment letter with Mr. Myers with an effective date of June 1, 2018. Mr. Myers' employment letter provides for a base salary of \$500,000, annual incentive compensation with a target amount equal to 50% of his base salary subject to meeting performance goals, grants of equity incentive compensation as determined by the Committee, continued participation in the Sales & Marketing Leadership Incentive Plan with a target award of \$250,000 from the effective date as approved by the Committee and employee benefits and perquisites generally available to our executive officers.

Mr. Myers' employment letter provides that if his employment is terminated by the Company other than for cause, but not including termination due to death or disability, he will be entitled to a lump sum payment equal to 200% of the sum of his then current base salary plus the highest annual incentive compensation award paid to Mr. Myers with respect to the three years immediately preceding the year in which his employment is terminated (but in no event will the annual incentive compensation portion exceed his then target incentive compensation award, and if he is terminated before completion of the first three years following the effective date of the agreement, the annual incentive compensation portion will be no less than his then target annual incentive compensation award). In addition, if he elects to continue health plan coverage in accordance with COBRA,

the Company will reimburse him for the costs associated with continued COBRA health coverage for up to 18 months, terminable earlier if he becomes eligible for coverage from a subsequent employer.

In the event of a termination by the Company other than for cause, but not including termination due to death or disability, all of Mr. Myers' then outstanding time-based equity awards that would otherwise vest within the one year following such termination will vest and any such awards that are stock options or stock appreciation rights will remain exercisable until the earlier of two years following such termination and the original expiration date of such awards. Any then outstanding performance-based equity incentive awards would vest and be paid on a prorated basis following the performance period, subject to achievement of performance goals, based upon the portion of the performance period during which Mr. Myers was employed by the Company plus twelve months. The provisions of the employment letter relating to equity awards will not supersede or replace any provision or right of Mr. Myers relating to the acceleration of the vesting of such awards in the event of a change in control or death or disability.

Mr. Myers' entitlement to the foregoing severance payments and benefits is subject to his timely execution and non-revocation of a general release of claims in favor of the Company.

### Mr. Brodsky

**Employment Letter.** In May 2018, we entered into an employment letter with Mr. Brodsky with an effective date of June 1, 2018. Mr. Brodsky's employment letter provides for a base salary of \$400,000 annual incentive compensation with a target amount equal to 75% of his base salary subject to meeting performance goals, grants of long-term incentive compensation as determined by the Committee and employee benefits and perquisites generally available to our executive officers.

Mr. Brodsky's employment letter provides that if his employment is terminated by the Company other than for cause, but not including termination due to death or disability, he will be entitled to a lump sum payment equal to 200% of the sum of his then current base salary plus the highest annual incentive compensation award paid to Mr. Brodksy with respect to the three years immediately preceding the year in which his employment is terminated (but in no event will the annual incentive compensation portion exceed his then target incentive compensation award, and if he is terminated before complexion award). In addition, if he elects to continue health plan coverage in accordance with COBRA, the Company will reimburse him for the costs associated with continued COBRA health coverage for up to 18 months, terminable earlier if he becomes eligible for coverage from a subsequent employer.

In the event of a termination by the Company other than for cause, but not including termination due to death or disability, all of Mr. Brodsky's then-outstanding time-based equity awards that would otherwise vest within the one year following such termination will vest and any such awards that are stock options or stock appreciation rights will remain exercisable until the earlier of two years following such termination and the original expiration date of such awards. Any then-outstanding performance-based long term incentive awards would vest and be paid on a prorated basis following the performance period, subject to achievement of performance goals, based upon the portion of the performance period during which Mr. Brodsky was employed by the Company plus twelve months. The provisions of the employment letter relating to equity awards will not supersede or replace any provision or right of Mr. Brodsky relating to the acceleration of the vesting of such awards in the event of a change in control or death or disability.

Mr. Brodsky's entitlement to the foregoing severance payments and benefits is subject to his timely execution and non-revocation of a general release of claims in favor of the Company.



# Potential Payments on Termination or Change-in-Control

The following table describes the potential payments and benefits to which the named executive officers who served during 2019 would be entitled upon termination of employment or change-in-control. The payments described in the table are based on the assumption that the termination of employment or change-in-control occurred on December 31, 2019.

| Name         | Termination Event  | Cash Severance<br>(\$) | Continuation of Medical<br>Benefits<br>(\$)(a) | Acceleration of Equity Awards<br>(\$)(b) | Total Termination Payments<br>(\$) |
|--------------|--|------------------------|--|--|------------------------------------|
| Mr. Brown    | Voluntary Retirement,<br>Resignation or Involuntary<br>Termination for Cause | _                      | _  |  | _                                  |
|              | Death or Disability  |                        | _  | 8,383,168                                | 8,383,168                          |
|              | Termination without Cause or<br>Constructive Discharge                       | 7,475,000              | 47,316   | 3,915,536                                | 11,437,852                         |
|              | Qualifying Termination Following<br>Change-in-Control                        | 7,475,000              | 47,316   | 8,383,168                                | 15,905,484                         |
| Mr. Hug      | Voluntary Retirement,<br>Resignation or Involuntary<br>Termination for Cause | _                      | _  |  | _                                  |
|              | Death or Disability  | —                      | _  | 3,537,849                                | 3,537,849                          |
|              | Termination without Cause or<br>Constructive Discharge                       | 1,925,000              | 47,316   | 1,261,353                                | 3,233,669                          |
|              | Qualifying Termination Following<br>Change-in-Control                        | 1,925,000              | 47,316   | 3,537,849                                | 5,510,165                          |
| Mr. Richards | Voluntary Retirement,<br>Resignation or Involuntary<br>Termination for Cause | _                      | _  | _  | _                                  |
|              | Death or Disability  | _                      |  | 3,479,646                                | 3,479,646                          |
|              | Termination without Cause  | 1,750,000              | 47,316   | 1,222,637                                | 3,019,953                          |
|              | Qualifying Termination Following<br>Change-in-Control                        | 1,750,000              | 47,316   | 3,479,646                                | 5,276,962                          |
| Mr. Myers    | Voluntary Retirement,<br>Resignation or Involuntary<br>Termination for Cause | _                      | _  | _  | _                                  |
|              | Death or Disability  | _                      | _  | 3,479,646                                | 3,479,646                          |
|              | Termination without Cause  | 1,500,000              | 47,316   | 1,222,637                                | 2,769,953                          |
|              | Qualifying Termination Following<br>Change-in-Control                        | 1,500,000              | 47,316   | 3,479,646                                | 5,026,962                          |
| Mr. Brodsky  | Voluntary Retirement,<br>Resignation or Involuntary<br>Termination for Cause | _                      | _  | _  | _                                  |
|              | Death or Disability  | _                      | _  | 1,739,819                                | 1,739,819                          |
|              | Termination without Cause  | 1,400,000              | 47,316   | 611,236                                  | 2,058,552                          |
|              | Qualifying Termination Following<br>Change-in-Control                        | 1,400,000              | 47,316   | 1,739,819                                | 3,187,135                          |

(a) Represents 18 months' reimbursement for continued health plan coverage in accordance with COBRA if elected by the executive officer.

(b) Upon a change-in-control, all grants made under our 2006 Equity and Incentive Plan fully vest and any performance conditions imposed with respect to awards are deemed to be fully achieved at target whether or not the executive's employment is terminated. Equity acceleration value is calculated using the closing price of our common stock on the New York Stock Exchange on December 31, 2019, of \$51.69.

Accrued Pay. The amounts shown in the table above do not include payments and benefits, including accrued salary and annual incentive compensation, to the extent they are provided on a non-discriminatory basis to salaried employees generally upon termination of employment.

Deferred Compensation. The amounts shown in the table do not include distributions of aggregate balances under the Officer Deferred Compensation Plan. Those amounts are shown in the Nonqualified Deferred Compensation Table.

**Covered Terminations.** The table assumes a termination of employment that is eligible for severance or other benefits under the terms of the named executive officers' employment agreement or employment letter and our 2006 Equity and Incentive Plan.

- Subject to the terms of the executive's agreement or employment letter, a termination of an executive officer is generally for cause if it is for any of the following reasons: the
  executive's willful failure to substantially perform his duties as our employee (other than any such failure resulting from incapacity due to physical or mental illness); any act
  of fraud, misappropriation, dishonesty, embezzlement or similar conduct against us or the executive's conviction of a felony or any crime involving moral turpitude (which
  conviction, due to the passage of time or otherwise, is not subject to further appeal); the executive's gross negligence in the performance of his duties; or the executive
  purposefully or negligently makes (or has been found to have made) a false certification to us pertaining to our financial statements.
- Under the employment agreements of Mr. Brown and Mr. Hug, a constructive discharge means the occurrence of any material breach by us of the terms of the executive's
  employment agreement; any material reduction in base salary or target award opportunity under our annual incentive plan; any material diminution in the executive's
  authority, duties or responsibilities; a required relocation of over fifty miles; or our decision not to offer to renew his employment agreement on substantially similar terms
  prior to the end of the executive's period of employment (as may be extended from time to time).
- A without cause termination occurs if the executive's employment is terminated other than due to death, disability or termination for cause.

Acceleration of Equity Awards. Upon a change-in-control as defined in our 2006 Equity and Incentive Plan, grants made to all eligible employees, including the named executive officers, under the plan fully vest and any performance conditions imposed with respect to awards are deemed to be fully achieved at target. Under the individual agreements for awards, all awards fully vest on the death or disability of the named executive officer with performance contingent awards vesting at target. The table does not reflect a reduction in shares that would be withheld for taxes on vesting.

Under our 2006 Equity and Incentive Plan, as amended and restated, a change-in-control generally means any person or persons (other than us, any fiduciary holding securities under a company employee benefit plan or any of our subsidiaries) becomes the beneficial owner of 30 percent or more of our outstanding voting shares, a merger of Wyndham Destinations or any of our subsidiaries is consummated with another company, consummation of a plan of liquidation of the Company or at least 40 percent of our assets are sold (and following each of the foregoing events, a majority of our pre-change-in-control Board does not constitute a majority of the surviving or purchasing entity's board); or individuals who presently make up our Board or who become members of our Board with the approval of at least two-thirds of our existing Board (other than a new Director who assumes office in connection with an actual or threatened election contest) cease to be at least a majority of the Board.

**Payments Upon Change-in-Control Alone.** For our named executive officers, severance payments in connection with a change-in-control are made only if the executive suffers a covered termination of employment. The table assumes that the employment of these executives was terminated on a change-in-control as a constructive discharge, as applicable, or termination without cause. Grants made under our 2006 Equity and Incentive Plan fully vest on a change-in-control whether or not the executive's employment is terminated. The spin-off did not constitute a change-in-control under our severance program or our 2006 Equity and Incentive Plan.

### 2019 Pay Ratio Disclosure

As required by Section 953(b) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, we are providing the following information about the relationship of the annual total compensation of our employees and the annual total compensation of our CEO. For purposes of determining our pay ratio for 2019, the median of the annual total compensation of all employees of our company (other than our CEO) was \$49,083 and the annual total compensation of our CEO was \$7,951,962. Based on this information, the ratio of the annual total compensation of all employees for 2019 was 162 to 1. This pay ratio disclosure is a reasonable estimate calculated in a manner consistent with SEC rules and guidance.

In 2019, we completed the sale of our North American Vacation Rentals business, which reduced our employee headcount from that used for our 2018 pay ratio calculation. We also acquired Alliance Reservations Network which had an immaterial impact on our employee population. Given the impact of the rentals business sale, we have re-identified the median employee for 2019. To identify the median of the annual total compensation of all our employees, we used the following methodology:

We determined that, as of December 31, 2019, our employee population, including our full-time, part-time and temporary employees, consisted of approximately 22,496 individuals, with 18,019 of these individuals located in the U.S. and 4,477 located outside of the U.S. Under SEC rules which provide an exemption for a de minimis number of



•

employees located outside of the U.S., we excluded a total of 1,102<sup>1</sup> non-U.S. employees from this employee population. For purposes of determining our pay ratio, our designated employee population included a total of 21,394 employees, including 18,019 U.S. employees and 3,375 non-U.S. employees.

To identify the median employee, we compared the amount of annual base salary, overtime, cash incentive awards and bonus compensation for each employee in the designated employee population. This compensation measure was consistently applied to all such employees.

Once we identified our median employee, we combined all of the elements of such employee's compensation for 2019 in accordance with the reporting requirements used for the Summary Compensation Table plus the value attributable to health benefits provided under our non-discriminatory benefit plans, resulting in the annual total compensation amount reported above. With respect to the annual total compensation of our CEO, we used the amount reported in the Total column in the 2019 Summary Compensation Table above, plus the value attributable to health benefits provided under our non-discriminatory benefit plans.<sup>2</sup>

 We excluded the following number of employees from each of each of the following countries: 1 from each of Italy and Russia; 2 from Turkey; 5 from Columbia; 6 from Argentina; 8 from each of Greece and Spain; 10 from Finland; 14 from Egypt; 17 from Brazil; 25 from Portugal; 47 from China; 52 from Indonesia; 65 from New Zealand; 109 from South Africa; 120 from Ireland; 136 from Thailand; 147 from Singapore; 159 from India; and 170 from Japan.

2. As permitted by SEC rules, the amount attributable to these health benefits (\$16,533) is not included in our CEO's total compensation reported above in the 2019 Summary Compensation Table.

#### **Related Party Transactions**

In May 2018, Wyndham Worldwide Operations, Inc., a wholly-owned subsidiary of the Company ("WWO"), entered into an Aircraft Sublease Agreement (the "Aircraft Sublease Agreement, the Holmes LLC sublease and aircraft (the "Aircraft") that was leased by WWO from the owner of the aircraft (the "Aircraft Owner") under an Aircraft Lease (the "Aircraft Lease"). In August 2018, WWO provided notice to the Aircraft Owner of its intent to exercise its option to purchase the Aircraft on the expiration date for the fair market sales value as described in the Aircraft Lease. In connection with that purchase, WWO entered into an agreement to sell the Aircraft to the Holmes LLC at a price equivalent to the purchase price. In January 2019, the transaction to purchase the Aircraft from the Aircraft Owner and sell the Aircraft to the Holmes LLC for \$16,264,667 was closed.

In May 2018, Wyndham Destinations entered into an Aircraft Timesharing Agreement with the Holmes LLC pursuant to which the Holmes LLC granted us the right to use the aircraft that it owns on a timesharing basis in accordance with, and subject to the reimbursement of certain operating costs and expenses as provided in, the federal aviation regulations. We paid operating costs and expenses under this timesharing agreement of \$325,107 in 2019. The Holmes LLC is solely responsible for the physical and technical operation of the aircraft maintenance and the cost of maintaining aircraft liability insurance, as provided in the federal aviation regulations.

### ADVISORY VOTE ON EXECUTIVE COMPENSATION

We are asking our shareholders to cast a non-binding, advisory vote to approve the compensation of our named executive officers described in the Compensation Discussion and Analysis and in the tabular and accompanying narrative disclosure regarding named executive officer compensation (Say-on-Pay Vote). We encourage you to read the Compensation Discussion and Analysis and the tables and narratives for the details on the 2019 compensation of our named executive officers.

Because your vote is advisory, it will not be binding upon or overrule any decisions of the Board, nor will it create or imply any additional fiduciary duty on the part of the Board. However, the Compensation Committee values the opinions expressed by shareholders in their vote on this proposal and will take into account the outcome of the vote when considering executive compensation arrangements in the future.

# **Executive Compensation Program**

Total Compensation Strategy. As discussed in the Compensation Discussion and Analysis, our executive compensation program is designed to:

- support a high-performance environment by linking compensation with performance for the benefit of shareholders;
- attract, motivate and retain key executives who are crucial to our long-term success;
- · provide our executives with market competitive compensation consistent with comparable companies; and
- support a long-term focus for our executives that aligns with shareholder interests.

**2019 Program Highlights.** As discussed in the Compensation Discussion and Analysis, we employ a pay-for-performance approach and seek to ensure that our executive compensation program aligns with the interest of our shareholders. Consistent with our ongoing practice, during 2018, members of management reached out to our 10 largest shareholders, representing approximately 55% of our total outstanding shares. While largely supportive of the Company's direction and programs, shareholders voiced a preference for certain improvements to our compensation program. In response to these concerns about performance-based compensation, the Committee adopted certain changes to our compensation program outlined below. As a result of these changes, shareholder support of our executive compensation program was greatly improved, as evidenced by the results of our 2019 advisory vote on executive compensation. At our 2019 annual meeting, our executive compensation program was approved by over 92% of votes cast.

- Approved New Performance Stock Unit (PSU) Program: In March 2019, aligned with shareholder feedback, the Committee re-introduced Performance-based Stock Unit (PSU) Awards for our named executive officers and other members of senior leadership. Each of our named executive officers was granted PSUs which will be earned based on achievement of our cumulative adjusted earnings per share (EPS) performance target measured over a three-year performance period. For PSUs granted to our CEO and our CFO, the Committee also determined to incorporate a performance metric based on average Return on Invested Capital (ROIC) measured over the three-year performance period. The three-year targets for cumulative adjusted EPS and average ROIC are set to generally align with our strategic growth plan.
- Going Forward 2019 At-Risk Pay Mix: In March 2019, the Committee approved total target compensation for our CEO consisting of base salary (13%), target annual cash incentive award (19%) and target long-term incentive award (68%). His long-term incentive awards include 62% PSUs, 24% non-qualified stock options and 14% time-vesting RSUs. Of our CEO's total target compensation, 87% is variable and at-risk in the form of annual cash incentive and long-term incentive awards, and 62% is contingent upon achievement of performance metrics in the form of annual cash incentive and PSUs.
- No Base Salary Adjustments for 2019: In February 2019, the Committee reviewed spin-off compensation packages effective June 1, 2018, and its compensation consultant's competitive compensation analysis, and determined that there would be no merit pay adjustments to base salary for our CEO or our other named executive officers.
- 2019 Annual Incentive Program: The Committee determined to provide 2018 and 2019 annual incentive awards based on achievement of pre-established profitability-based performance metrics without any minimum guarantee, as had been the case with annual incentive awards for 2017 in light of the then-pending spinoff.

Shareholder Outreach and our Compensation Program for 2020. We have continued our shareholder outreach program to seek feedback on our governance and executive compensation practices. In 2019 members of management reached out to our 10 largest shareholders representing 54% of our total outstanding shares. Shareholders voiced continued support for the changes



made in 2019. The Committee took investor feedback into account when determining certain elements of target pay levels and designs for executive officers in 2020.

# **Recommendation for Approval**

For the reasons discussed above and in our Compensation Discussion and Analysis, the Board recommends that shareholders vote in favor of the following resolution:

**RESOLVED**, that the Company's shareholders approve, on an advisory basis, the compensation of the named executive officers described in the Compensation Discussion and Analysis and the tabular and related narrative disclosure regarding named executive officer compensation included in this proxy statement pursuant to the compensation disclosure rules of the SEC.

# THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE APPROVAL OF THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS

#### RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee selected Deloitte & Touche LLP (Deloitte) as our independent registered public accounting firm to conduct an integrated audit of our consolidated financial statements and internal control over financial reporting for the year ending December 31, 2020. The Board seeks an indication from shareholders of their approval or disapproval of the Audit Committee's appointment of Deloitte as the independent registered public accounting firm (auditor) for 2020. The Audit Committee will consider the outcome of our shareholders' vote in connection with the selection of our auditor but is not bound by the vote. If the appointment is not ratified, the Audit Committee will consider whether a different independent auditor should be selected.

Deloitte served as our auditor for 2019. No relationship exists between Deloitte and us other than the usual relationship between auditor and client. Representatives of Deloitte will be present at the annual meeting and available to respond to appropriate questions and will have the opportunity to make a statement if such representatives desire to do so.

## **Disclosure About Fees**

The following table presents fees for professional audit services billed or incurred by Deloitte for the integrated audit of our financial statements and internal control over financial reporting for the years ended December 31, 2019 and 2018 as well as fees billed for other services rendered by Deloitte during those periods.

| Type of Fees       | 2019                | 2018       |
|--------------------|---------------------|------------|
| Audit Fees         | \$<br>6,269,018 \$  | 9,746,741  |
| Audit-Related Fees | \$<br>899,866 \$    | 3,178,785  |
| Tax Fees           | \$<br>4,023,231 \$  | 9,768,689  |
| All Other Fees     | \$<br>195,892 \$    | 1,249,498  |
| Total              | \$<br>11,388,007 \$ | 23,943,713 |

In accordance with the SEC's definitions and rules, Audit Fees represent fees billed for the integrated audit of our annual financial statements and internal control over financial reporting included in our Form 10-K for 2019 and 2018, review of interim financial statements included in our Form 10-Q for the quarters ended March 31, June 30, and September 30, 2019 and 2018, and for services that are normally provided by the auditor in connection with statutory and regulatory filings or engagements.

Audit-Related Fees represent fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our financial statements, including due diligence services related to acquisitions and dispositions.

Tax Fees represent \$1,876,306 and \$9,181,995 for fiscal years 2019 and 2018 respectively, in fees billed for tax advice and tax planning, including due diligence related to dispositions and acquisitions, and \$2,146,925 and \$586,694 for fiscal years 2019 and 2018 respectively, in fees for tax compliance which may include the preparation of tax returns, tax refund claims and tax payment planning.

All Other Fees represent fees billed for any services not included in the first three categories, including permitted services related to dispositions and conducting operational examinations of property adherence with corporate brand standards, assessments of specific customer experience and consultation on corporate brand standards.

# Pre-Approval of Audit and Non-Audit Services

Under the Audit Committee charter, the Audit Committee is responsible for the pre-approval of all audit and permissible non-audit services to be performed for us by our auditor. The Audit Committee maintains a policy regarding pre-approval of all audit and non-audit services provided by our auditor. Under the policy, the Audit Committee pre-approves on an annual basis certain audit, audit-related, tax and other services to be provided by our auditor. On an ongoing basis, management communicates specific projects and categories of service relating to audit, audit-related, tax and other services for which the advance approval of the Audit Committee is requested. The Audit Committee reviews these requests and advises management if the Audit Committee approves the engagement of the auditor.

The Audit Committee discusses with Deloitte the nature of the services being performed as well as considerations with respect to the independence of Deloitte. On a quarterly basis, management and Deloitte report to the Audit Committee regarding the

actual fees incurred for all services provided by the auditor. For 2019, all of the audit, audit-related, tax and all other fees listed in the table above were pre-approved by the Audit Committee.

# THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# FORWARD-LOOKING STATEMENTS

This proxy statement contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, conveying management's expectations as to the future based on plans, estimates and projections at the time we make the statements. Forward-looking statements are any statements other than statements of historical fact including statements regarding our expectations, beliefs, hopes, intentions or strategies regarding the future. In some cases forward-looking statements can be identified by the use of words such as "may," "expects," "should," "believes," "plans," "anticipates," "proposed," "planned," "estimates," "predicts," "potential," "continue" or other words of similar meaning. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this proxy statement. Factors that might cause such a difference include, but are not limited to, general economic conditions, the performance of the financial and credit markets, the competition in and the economic environment for the timeshare industry, the impact of war, terrorist activity, political strife, severe weather events and other natural disasters, pandemics (including the coronavirus (COVID-19) pandemic) or threats of pandemics, operating risks associated with the vacation ownership and vacation exchange businesses, uncertainties related to our ability to realize the anticipated benefits of the spin-off of the hotel business ("Spin-off") Wyndham Hotels & Resorts, Inc. or the divestiture of our North American and European vacation rentals businesses or the acquisition of Alliance Reservations Network ("ARN"), unanticipated developments related to the impact of the Spin-off, the divestiture of our North American and European vacation rentals businesses, the acquisition of ARN and related transactions, including any potential impact on our relationships with our customers, suppliers, employees and others with whom we have relationships, and possible disruption to our operations, our ability to execute on our strategy, the timing and amount of future dividends and share repurchases and those other factors disclosed as risks in our Annual Report on Form 10-K, filed with the SEC on February 26, 2020. We caution readers that any such statements are based on currently available operational, financial and competitive information, and they should not place undue reliance on these forward-looking statements, which reflect wents or circumstances as they occur.

# A-1

# Non-GAAP Measure: Reconciliation of Net Income to Adjusted EBITDA to Further Adjusted Net Income from Continuing Operations

(in millions, except diluted per share amounts)

|  | Twelve Months Ended December 31, |         |    |       |         |
|--|----------------------------------|---------|----|-------|---------|
|  | <br>2019                         | EPS     |    | 2018  | EPS     |
| Net Income attributable to WYND shareholders                     | \$<br>507                        | \$ 5.48 | \$ | 672   | \$ 6.77 |
| Gain on disposal of discontinued operations, net of income taxes | 18                               |         |    | 456   |         |
| Loss from discontinued operations, net of income taxes           | _                                |         |    | (50)  |         |
| Net income from continuing operations                            | \$<br>489                        | \$ 5.29 | \$ | 266   | \$ 2.68 |
| Restructuring costs  | 9                                |         |    | 16    |         |
| Separation and related costs                                     | 45                               |         |    | 223   |         |
| Legacy items   | 1                                |         |    | 1     |         |
| Amortization of acquired intangibles (a)                         | 9                                |         |    | 12    |         |
| Debt modification costs in interest expense (b)                  | —                                |         |    | 3     |         |
| Impairments  | 27                               |         |    | (4)   |         |
| Gain on sale of business   | (68)                             |         |    | —     |         |
| Acquisition and divestiture costs                                | 1                                |         |    | —     |         |
| Value-added tax refund   | —                                |         |    | (16)  |         |
| Taxes (c)  | 6                                |         |    | (36)  |         |
| Adjusted net income from continuing operations                   | \$<br>520                        | \$ 5.62 | \$ | 466   | \$ 4.69 |
| Income taxes on adjusted net income                              | <br>185                          |         |    | 166   |         |
| Stock-based compensation expense (d)                             | 20                               |         |    | 23    |         |
| Depreciation   | 112                              |         |    | 126   |         |
| Interest expense   | 162                              |         |    | 167   |         |
| Interest income  | (7)                              |         |    | (5)   |         |
| Adjusted EBITDA  | \$<br>991                        |         | \$ | 942   |         |
| Separation and other adjustments (e)                             | <br>                             |         |    | 15    |         |
| Further adjusted EBITDA (f)                                      | \$<br>991                        |         | \$ | 957   |         |
| Depreciation <sup>(g)</sup>                                      | <br>(112)                        |         |    | (121) |         |
| Interest expense <sup>(h)</sup>                                  | (162)                            |         |    | (164) |         |
| Interest income  | 7                                |         |    | 5     |         |
| Stock-based compensation (d)                                     | (20)                             |         |    | (18)  |         |
| Further adjusted taxes (i)                                       | (185)                            |         |    | (179) |         |
| Further adjusted net income from continuing operations           | \$<br>520                        | \$ 5.62 | \$ | 480   | \$ 4.84 |
| Diluted Shares Outstanding                                       | 92.4                             |         |    | 99.2  |         |

Amounts may not add due to rounding. The table above reconciles certain non-GAAP financial measures to their closest GAAP measure. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the income statement in order to assist investors' understanding of the overall impact of such adjustments. In addition to GAAP financial measures, the Company provides adjusted net income from continuing operations and adjusted diluted EPS from continuing operations to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods, by adjusting for certain items which in our view do not necessarily reflect ongoing performance. We also internally use these measures to assess our operating performance, both absolutely and in comparison to other companies, and in evaluating or making selected compensation decisions. The Company is also presenting non-GAAP results on a further adjusted basis as if the spin-off of its hotel business and the sale of its European vacation rentals business had occurred for all periods presented. These supplemental disclosures are in addition to GAAP reported measures. Non-GAAP measures should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

(a) Amortization of acquisition-related assets is excluded from adjusted net income from continuing operations, adjusted EBITDA, further adjusted EBITDA, and further adjusted net income from continuing operations.

- (b) Debt modification costs in interest expense are excluded from adjusted net income from continuing operations, adjusted EBITDA, further adjusted EBITDA, and further adjusted net income from continuing operations.
- (c) In the twelve months ended December 31, 2019, amount represents \$13 million of tax expense incurred by the Company in connection with the separation of the hotel business partially offset by \$7 million in relation to the net tax effects of the adjustments. In the twelve months ended December 31, 2018, amounts represent the tax effect of the adjustments totaling \$76 million partially offset by \$27 million of non-cash state tax expense incurred by the Company in connection with the separation of the hotel business and \$13 million of primarily non-cash tax expense from certain internal restructurings associated with the sale of its European vacation rentals business.
- (d) All stock-based compensation is excluded from adjusted EBITDA and further adjusted EBITDA. Stock-based compensation for the Wyndham Destinations' equity recipients is included as a reduction to further adjusted net income from continuing operations.
- (e) Includes 2018 incremental license fees paid to Wyndham Hotels & Resorts and other corporate costs being effected in order to reflect the Company's position as if the spin-off had occurred for all periods presented.
- (f) 2018 is further adjusted to reflect results as if Wyndham Hotels & Resorts were separated from Wyndham Destinations and the sale of the European rentals business was completed for all periods.
- (g) For 2018 comparative purposes, excludes depreciation related to corporate assets transferred to Wyndham Hotels & Resorts.
- (h) For 2018 comparative purposes, interest expense in 2018 was calculated based on \$2.9 billion of outstanding debt, excluding non-recourse vacation ownership debt, and a noninvestment-grade rating, resulting in higher interest rates for select tranches of notes.

(i) For comparative purposes this assumes a stabilized effective tax rate of 27% in all quarters prior to the spin-off, which occurred in the second quarter of 2018.

# Non-GAAP Measure: Reconciliation of Net VOI Sales to Gross VOI Sales (in millions)

| Decem       | ber 31,            |                                     |
|-------------|--------------------|-------------------------------------|
| <br>2019    |                    | 2018                                |
| \$<br>1,848 | \$                 | 1,769                               |
| _           |                    | _                                   |
| 479         |                    | 456                                 |
| <br>2,327   |                    | 2,225                               |
| 28          |                    | 46                                  |
| \$<br>2,355 | \$                 | 2,271                               |
| \$          | 479<br>2,327<br>28 | \$ 1,848<br>-<br>479<br>2,327<br>28 |

# C-1

#### **Non-GAAP Measures: Definitions**

Adjusted EBITDA: A non-GAAP measure, defined by the Company as net income before depreciation and amortization, interest expense (excluding consumer financing interest), early extinguishment of debt, interest income (excluding consumer financing revenues) and income taxes, each of which is presented on the Consolidated Statements of Income. Adjusted EBITDA also excludes stock-based compensation costs, separation and restructuring costs, transaction costs and impairments, gains and losses on sale/disposition of business, and items that meet the conditions of unusual and/or infrequent. We believe that when considered with GAAP measures, Adjusted EBITDA is useful to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods. We also internally use these measures to assess our operating performance, both absolutely and in comparison to other companies, and in evaluating or making selected compensation decisions. Adjusted EBITDA should not be considered in isolation or as a substitute for net income or other income statement data prepared in accordance with GAAP and our presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

Adjusted net income from continuing operations: A non-GAAP measure, defined by the Company as net income from continuing operations adjusted to exclude separation and restructuring costs, amortization of acquisition-related assets, debt modification costs, impairments, gains and losses on sale/disposition of business, and items that meet the conditions of unusual and/or infrequent and the tax effect of such adjustments.

Adjusted diluted earnings per share: A non-GAAP measure, defined by the Company as Adjusted net income from continuing operations divided by the diluted weighted average number of common shares.

Further adjusted earnings measures: For 2018, a non-GAAP measure, defined by the Company to exclude certain items including impairment charges, restructuring and other related charges, transaction-related items, contract termination costs and other significant charges which in the Company's view does not reflect ongoing performance. Further adjusted earnings measures adjust for license fees, credit card income and corporate expense to reflect the performance of the Company as if it were separated from Wyndham Hotels & Resorts and the sale of the European rentals business was completed for all reported periods. All further adjusted earnings measures are reported from continuing operations, unless otherwise noted. Wyndham Destinations believes that these measures are useful to investors as supplemental measures in evaluating the aggregate performance of the Company. A full reconciliation of non-GAAP measures to GAAP are included in Appendix B.

Gross Vacation Ownership Interest Sales: A non-GAAP measure, represents sales of vacation ownership interests (VOIs), including sales under the fee-for-service program before the effect of loan loss provisions. We believe that Gross VOI sales provide an enhanced understanding of the performance of our vacation ownership business because it directly measures the sales volume of this business during a given reporting period.

<u>Tours:</u> Represents the number of tours taken by guests in our efforts to sell VOIs. <u>Volume Per Guest (VPG):</u> Represents Gross VOI sales (excluding tele-sales upgrades, which are non-tour upgrade sales) divided by the number of tours. The Company has excluded non-tour upgrade sales in the calculation of VPG because non-tour upgrade sales are generated by a different marketing channel.

Free Cash Flow (FCF): A non-GAAP measure, defined by the Company as net cash provided by operating activities from continuing operations less property and equipment additions (capital expenditures) plus the sum of proceeds and principal payments of non-recourse vacation ownership debt. The Company believes FCF to be a useful operating performance measure to evaluate the ability of its operations to generate cash for uses other than capital expenditures and, after debt service and other obligations, its ability to grow its business through acquisitions and equity investments, as well as its ability to return cash to shareholders through dividends and share repurchases. A limitation of using FCF versus the GAAP measures of net cash provided by operating activities as a means for evaluating Wyndham Destinations is that FCF does not represent the total cash movement for the period as detailed in the consolidated statement of cash flows.

D-1



W WURHAM DESTINATIONS (WC CID MICADINGGE COMPONITE ESSEN SOLUTIONS RC: BOX 1342 BRENTWOOD, WY 11717-0716



VOTE BY INTERNET - <u>waves</u>, <u>prosyvota.com</u> or scan the QR Barcode above Use the Internet to trainmit your voting instructions and for electronic delivery of information. Vote by 11:59 pm. ET on Mey 13, 2020 for strates held directly and by 11:59 pm. ET on May 11, 2020 for shares held in a Plan. Have your proxy card in hand whan you access the web sits and follow the instructions to obtain your records and to create an electronic voting instruction form.

Instruction norm. ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS if you would like to radius the casts incurred by our company in mailing proxy materials, you can connent to neaking all future proxy statements, proxy cards and annual reports alectronically via e-mail or the internet. To sign up for electronic delivery, plasss follow the instructions above to visit using the internet and, when prompted, indicate that you agree to reades or access proxy materials electronically in future years.

VOTE BY PHONE 1.200-690-690 Use any fourth-zone talephone to transmit your voting instructions. Yoke by 11:59 p.m. ET on May 13, 2020 for shares held intertly and by 11:59 p.m. ET on May 11, 2020 for shares held in a Ran. Have your proxy card in hand when you call and then follow the instructions.

VOTE BY MAIL Mark, sign and date your proxy card and return it in the postage-paid erwelope we have provided or return it to Vote Processing, ofo Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

| DETACH AND NETURN THIS PORTION ONLY         MUNDHAM DESTINATIONS, INC.         For Withheld For All         The Board of Directors recommends you vote FOR         I withheld for All         The Board of Directors recommends you vote FOR         O)         O)         I. Mominees:         O)         O)         O)         Interpretation of each of the Director nominees:         O)         O) </th <th colspan="6">D06076-P34278KEEP THIS POI</th> <th>ORTION</th> <th>FOR YOU</th> <th>R RECORDS</th>   | D06076-P34278KEEP THIS POI   |  |                     |            |           |   | ORTION | FOR YOU  | R RECORDS |  |
|--|--|--|---------------------|------------|-----------|---|--------|----------|-----------|--|
| All       All       Except       nomine(3), mark * "for All Except* and write the number(3) on the line below.         The Board of Directors recommends you vote FOR       0  |  | THIS PRO   | XYC                 | ARD IS W   | ALID ON   | LY WHEN SIGNED AND DATED. DETACH AND                    | RETURN | THIS POR | TION ONLY |  |
| The Board of Directors recommends you vote FOR       number(s) of the noninee(s) on the line below.         1. Nominees:       0         01) Locise F. Brady       05) Stephen P. Holmes         02) Michael D. Brown       06) Denny Marie Post         03) James E. Buckman       07) Ronald L. Rickles         04) George Herrera       08) Michael H. Wargotz         The Board of Directors recommends you vote FOR proposals 2 and 3.         For Ageinst Abstain         2. To vote on a non-binding, advisory resolution to approve our executive compensation program.       0         3. To vote on a proposal to ratify the appointment of Deloitte & Touche LLP to serve as our independent registered public accounting firm for fiscal year 2020.       0         NOTE: To transact any other business that may be properly brought before the meeting or any adjournment or postponement of the meeting.       0         NOTE: Please sign exactly as your name(s) appear(s) hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such.       0 | WYNDHAM DESTINATIONS, INC. For Withhold For All To withhold authority to vote for any individual               |  |                     |            |           |   |        |          |           |  |
| 1. Nominees:       0       0         01) Louise F. Brady       05) Stephen P. Holmes         02) Michael D. Brown       05) Denny Marie Post         03) James E. Buckman       07) Ronald L. Rickles         04) George Herrera       08) Michael H. Wargotz         The Board of Directors recommends you vote FOR proposals 2 and 3.         For Against Abstain         2. To vote on a non-binding, advisory resolution to approve our executive compensation program.       0         3. To vote on a proposal to ratify the appointment of Deloitte & Touche LLP to serve as our independent registered public accounting firm for fiscal year 2020.       0         NOTE: To transact any other business that may be properly brought before the meeting or any adjournment or postponement of the meeting.         NOTE: Please sign exactly as your name(s) appear(s) hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such.   |  |  | All                 | All        | Except    |   |        | _        | <b>-</b>  |  |
| NOTE: Please sign exactly as your name(s) appear(s) hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such.       For Against Abstan  | th   | e election of each of the Director nominees:   | 0                   | 0          | 0         |   |        |          |           |  |
| 02) Michael D. Brówn 06) Deiny Marie Post         03) James E. Buckman 07) Ronald L. Rickles         04) George Herrera 08) Michael H. Wargotz         The Board of Directors recommends you vote FOR proposals 2 and 3.         For Against Abstain         2. To vote on a non-binding, advisory resolution to approve our executive compensation program.   | 1.   | Nominees:  |                     |            |           |   |        |          |           |  |
| 2. To vote on a non-binding, achisory resolution to approve our executive compensation program.  |  | 02) Michael D. Brown 06) Denny Marie Po<br>03) James E. Buckman 07) Ronald L. Rickler  | st<br>s             |            |           |   |        |          |           |  |
| To vote on a proposal to ratify the appointment of Deloitte & Touche LLP to serve as our independent registered public accounting  | Th   | For A  | For Against Abstain |            |           |   |        |          |           |  |
| firm for fiscal year 2020. NOTE: To transact any other business that may be properly brought before the meeting or any adjournment or postponement of the meeting. NOTE: Please sign exactly as your name(s) appear(s) hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such.  | <ol><li>To vote on a non-binding, advisory resolution to approve our executive compensation program.</li></ol> |  |                     |            |           |   |        | 0        | Ο         |  |
| NOTE: Please sign exactly as your name(s) appear(s) hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such.   |  |  |                     |            |           |   |        | 0        | Ο         |  |
| trustee or guardian, please give full title as such.   | N  | DTE: To transact any other business that may be proper   | y brou              | ight befor | e the mee | ting or any adjournment or postponement of the meeting. |        |          |           |  |
| Signature (PLEASE SIGN WITHIN BOX) Date Signature (Joint Owners) Date  | NC   | NOTE: Please sign exactly as your name(s) appear(s) hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such. |                     |            |           |   |        |          |           |  |
| Signature (PLEASE SIGN WITHIN BOX) Date Signature (Joint Owners) Date  |  |  |                     |            |           |   |        |          |           |  |
|  | Sig  | nature [PLEASE SIGN WITHIN BOX] Date   |                     |            |           | Signature (Joint Owners) Date                           |        |          |           |  |

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting: The Notice and Proxy Statement and 2019 Annual Report are available at www.proxyvote.com.

D06077-P34278

# WYNDHAM DESTINATIONS, INC. Annual Meeting of Shareholders May 14, 2020 11:30 AM This proxy is solicited by the Board of Directors

The undersigned hereby appoints Michael D. Brown and James Savina, and each of them, with power to act without the other and with power of substitution, as proxies and attorneys-in-fact and hereby authorizes them to represent and vote, as provided on the reverse side, all the shares of Wyndham Destinations, Inc. common stock which the undersigned is entitled to vote, and, in their discretion, to vote upon such other business as may properly come before the Annual Meeting of Shareholders of Wyndham Destinations, Inc. to be held May 14, 2020, or at any adjournment or postponement thereof, with all powers which the undersigned would possess if present at the Annual Meeting.

#### Wyndham Destinations, Inc. Employee Savings Plan Voting Instructions:

When casting your vote, you are directing the trustees of the Wyndham Destinations, Inc. Employee Savings Plan (the "Plan") to vote the Wyndham Destinations, Inc. shares credited to the account under the Plan as of the Record Date of March 20, 2020, in accordance with your instructions and in accordance with the judgment of the trustees upon such other business as may properly come before the meeting and any adjournments or postponements thereof. In addition, you are also affecting the way the trustees will vote shares held in the Plan as of the Record Date of March 20, 2020 that have not been voted by other participants. The trustees will vote these shares in the same proportion as those shares for which timely voting instructions are received.

This proxy will be voted as directed by signature on the reverse side, or if no direction is indicated, will be voted in accordance with the recommendation of the Board of Directors specified on the reverse side.

Continued and to be signed on reverse side