

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

Form 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of report (Date of earliest event reported) February 7, 2014 (February 7, 2014)

Wyndham Worldwide Corporation

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

1-32876
(Commission
File Number)

20-0052541
(IRS Employer
Identification No.)

22 Sylvan Way
Parsippany, NJ
(Address of Principal
Executive Offices)

07054
(Zip Code)

Registrant's telephone number, including area code (973) 753-6000

None
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

Wyndham Worldwide Corporation (the "Company") today issued a press release reporting financial results for the quarter and fiscal year ended December 31, 2013.

A copy of the Company's press release is furnished as Exhibit 99.1 and is incorporated by reference.

The Company will post guidance information on the Company's website, www.wyndhamworldwide.com/investors, following the Company's earnings conference call to be held Friday, February 7, 2014 at 8:30 a.m. EST.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits. The following exhibit is furnished with this report:

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|--|
| Exhibit 99.1 | Press Release of Wyndham Worldwide Corporation, dated February 7, 2014, reporting financial results for the quarter and fiscal year ended December 31, 2013. |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 7, 2014

WYNDHAM WORLDWIDE CORPORATION

By: /s/ Nicola Rossi
Nicola Rossi
Chief Accounting Officer

WYNDHAM WORLDWIDE CORPORATION
CURRENT REPORT ON FORM 8-K
Report Dated February 7, 2014
EXHIBIT INDEX

Exhibit No.

Description

Exhibit 99.1

Press Release of Wyndham Worldwide Corporation, dated February 7, 2014, reporting financial results for the quarter and fiscal year ended December 31, 2013.



Wyndham Worldwide Reports Fourth Quarter and Full Year 2013 Earnings
Full Year Adjusted Diluted EPS Growth of 19%
Increases Dividend 21%

PARSIPPANY, N.J. (February 7, 2014)– Wyndham Worldwide Corporation (NYSE:WYN) today announced results for the three months and year ended December 31, 2013.

Highlights:

- Fourth quarter adjusted diluted earnings per share (EPS) was \$0.73, an increase of 16% from adjusted diluted EPS of \$0.63 in the fourth quarter of 2012. Reported diluted EPS was \$0.65 in the fourth quarter of 2013, compared with \$0.57 during the same period in 2012.
- Fourth quarter adjusted EBITDA increased 10% from the prior-year period.
- The Company's Board of Directors authorized an increase in the quarterly cash dividend to \$0.35 from \$0.29 per share, beginning with the dividend that is expected to be declared in the first quarter of 2014.
- During the quarter, the Company repurchased 1.8 million shares of its common stock for \$115 million. For the full year, the Company spent \$590 million to repurchase 9.7 million shares of its common stock.

"We finished the year with another strong quarter, marking our fourth consecutive year of double-digit growth in adjusted EPS," said Stephen P. Holmes, chairman and CEO. "We are excited about our prospects for 2014 as we continue to execute and innovate across our businesses and maintain our capital allocation discipline to enhance value for shareholders."

FOURTH QUARTER 2013 OPERATING RESULTS

Fourth quarter revenues were \$1.2 billion, an increase of 9% from the prior year period. The increase reflects growth in all of the Company's business segments.

Adjusted net income was \$96 million, or \$0.73 per diluted share, compared with \$89 million, or \$0.63 per diluted share for the same period in 2012. The increases reflect stronger operating results in the Company's lodging and vacation ownership businesses. EPS growth also benefited from the Company's share repurchase program, which decreased weighted average diluted share count by 7% year-over-year.

Reported net income for the fourth quarter of 2013 was \$86 million, or \$0.65 per diluted share, compared with \$81 million, or \$0.57 per diluted share, for the fourth quarter of 2012. Reported net income included several items not included in adjusted net income. The net result of these items unfavorably impacted fourth quarter 2013 net income by \$10 million and unfavorably impacted fourth quarter 2012 net income by \$8 million. Full reconciliations of adjusted results to GAAP results appear in Table 8 of this press release.

FULL YEAR 2013 OPERATING RESULTS

Revenues for full year 2013 were \$5.0 billion, an increase of 10% over the prior-year period. Adjusted net income for the full year 2013 was \$515 million, or \$3.83 per diluted share, compared with \$469 million, or \$3.23 per diluted share, for the prior year. The increases reflect stronger operating results across all of the Company's businesses. EPS growth also benefited from the Company's share repurchase program, which decreased weighted average diluted share count by 7% compared with 2012.

Reported net income for full year 2013 was \$432 million, or \$3.21 per diluted share, compared with reported net income of \$400 million, or \$2.75 per diluted share, for the prior-year period. Reported net income included several items not included in adjusted net income. The net result of these items unfavorably impacted full year 2013 net income by \$83 million and unfavorably impacted full year 2012 net income by \$69 million. Full reconciliations of adjusted results to GAAP results appear in Table 8 of this press release.

Free cash flow was \$770 million for the year ended December 31, 2013, compared with \$796 million for the same period in 2012, reflecting higher capital expenditures. The Company defines free cash flow as net cash provided by operating activities less capital expenditures. For the year ended December 31, 2013, net cash provided by operating activities was \$1,008 million, compared with \$1,004 million in the prior year period.

BUSINESS UNIT RESULTS

Lodging (Wyndham Hotel Group)

Revenues were \$245 million in the fourth quarter of 2013, a 10% increase over the fourth quarter of 2012. The increase reflects higher RevPAR, a larger system size and increased hotel management reimbursable fees.

Domestic RevPAR increased 4.7% compared with the fourth quarter of 2012. Total system-wide RevPAR increased 3.8%, reflecting proportionally higher growth of lower RevPAR hotels in China.

Adjusted EBITDA for the fourth quarter of 2013 was \$64 million, a 3% increase compared with the fourth quarter of 2012. The increase was primarily due to higher RevPAR and a larger system size, partially offset by the unfavorable timing of marketing expenditures. Adjusted EBITDA excludes a \$9 million restructuring charge and \$8 million of non-cash asset impairment charges.

As of December 31, 2013, the Company's hotel system consisted of approximately 7,490 properties and over 645,400 rooms, a 2.9% room increase compared with the fourth quarter of 2012. The development pipeline included over 970 hotels and approximately 114,000 rooms, of which 58% were international and 68% were new construction.

Vacation Exchange and Rentals (Wyndham Exchange & Rentals)

Revenues were \$305 million in the fourth quarter of 2013, a 4% increase over the fourth quarter of 2012. In constant currency and excluding the impact of acquisitions, revenues increased 1%.

Exchange revenues were \$150 million, a decline of 2% from the fourth quarter of 2012. In constant currency, exchange revenues were flat, as a 1.6% increase in average number of members was offset by a 1.8% decline in exchange revenue per member.

Vacation rental revenues were \$138 million, a 10% increase over the fourth quarter of 2012. In constant currency and excluding acquisitions, vacation rental revenues were up 4%, reflecting a 4.4% increase in the average net price per vacation rental and flat transaction volume.

Adjusted EBITDA for the fourth quarter of 2013 was \$36 million, compared with \$42 million for the fourth quarter of 2012, primarily reflecting the impact of seasonality from acquisitions and foreign currency movements.

Vacation Ownership (Wyndham Vacation Ownership)

Revenues were \$658 million in the fourth quarter of 2013, a 12% increase over the fourth quarter of 2012, primarily reflecting higher gross VOI sales.

Gross VOI sales were \$488 million in the fourth quarter of 2013, an increase of 12% over the fourth quarter of 2012, primarily reflecting a 6.6% increase in tour flow and a 6.5% increase in volume per guest.

Adjusted EBITDA for the fourth quarter of 2013 was \$172 million, a 19% increase compared with the fourth quarter of 2012, primarily due to higher gross VOI sales and a lower loan loss provision.

Other Items

- The Company repurchased 1.8 million shares of common stock for \$115 million during the fourth quarter of 2013. For the full year, the Company repurchased 9.7 million shares of common stock for \$590 million. From January 1 through February 6, 2014, the Company repurchased an additional 0.3 million shares for \$24 million. The Company's remaining share repurchase authorization totals \$643 million as of February 6, 2014.
- Net interest expense in the fourth quarter of 2013 was \$32 million, compared with \$33 million in the fourth quarter of 2012, as lower rates associated with recent financings offset higher debt levels.

Balance Sheet Information as of December 31, 2013:

- Cash and cash equivalents of \$194 million, compared with \$195 million at December 31, 2012
- Vacation ownership contract receivables, net, of \$2.8 billion, compared with \$2.9 billion at December 31, 2012
- Vacation ownership and other inventory of \$1.0 billion, compared with \$1.1 billion at December 31, 2012
- Securitized vacation ownership debt of \$1.9 billion, compared with \$2.0 billion at December 31, 2012
- Long-term debt of \$2.9 billion, compared with \$2.6 billion at December 31, 2012. The remaining borrowing capacity on the revolving credit facility, net of commercial paper borrowings, was \$1.3 billion as of December 31, 2013, compared with \$0.6 billion as of December 31, 2012

A schedule of debt is included in Table 5 of this press release.

Outlook

Note to Editors: The guidance excludes possible future share repurchases, while analysts' estimates often include share repurchases. This results in discrepancies between Company guidance and database consensus forecasts.

For the full year 2014, the Company provides the following guidance:

- Revenues of approximately \$5.250 - \$5.350 billion
- Adjusted EBITDA of approximately \$1.215 - \$1.240 billion
- Adjusted EPS of approximately \$4.18 - \$4.28 based on a diluted share count of 131 million

Conference Call Information

Wyndham Worldwide Corporation will hold a conference call with investors to discuss the Company's results, outlook and guidance on Friday, February 7, 2014 at 8:30 a.m. EST. Listeners may access the webcast live through the Company's website at www.wyndhamworldwide.com/investors. An archive of this webcast will be available on the website for approximately 90 days beginning at noon EST on February 7, 2014. The conference call may also be accessed by dialing 800-369-2125 and providing the passcode "WYNDHAM." Listeners are urged to call at least 10 minutes prior to the scheduled start time. A telephone replay will be available for approximately 90 days beginning at noon EST on February 7, 2014, at 866-415-2340.

The Company will post guidance information on its website following the conference call.

Presentation of Financial Information

Financial information discussed in this press release includes non-GAAP measures, which include or exclude certain items. These non-GAAP measures differ from reported GAAP results and are intended to illustrate what management believes are relevant period-over-period comparisons and are helpful to investors as an additional tool for further understanding and assessing the Company's ongoing core operating performance. Exclusion of items in our non-GAAP presentation should not be considered an inference that these items are unusual, infrequent or non-recurring. A complete reconciliation of reported GAAP results to the comparable non-GAAP information appears in the financial tables section of the press release. It is not practicable to provide a reconciliation of forecasted adjusted EBITDA and adjusted EPS to the most directly comparable GAAP measures because certain items cannot be reasonably estimated or predicted at this time. Any such items could be significant to the Company's reported results.

About Wyndham Worldwide Corporation

One of the world's largest hospitality companies, Wyndham Worldwide (NYSE: WYN) provides a wide range of hospitality products and services through its global portfolio of world-renowned brands. The world's largest hotel company based on the number of properties, Wyndham Hotel Group is home to many of the world's best-known hotel brands, with approximately 7,490 franchised hotels and over 645,400 hotel rooms worldwide. Wyndham Exchange & Rentals is the worldwide leader in vacation exchange and the world's largest professionally managed vacation rentals business, providing more than 5 million leisure-bound families annually with access to over 107,000 vacation properties in over 100 countries through its prominent exchange and vacation rental brands. The industry and timeshare ownership market leader, Wyndham Vacation Ownership develops, markets, and sells vacation ownership interests and provides consumer financing to owners through its network of over 190 vacation ownership resorts serving approximately 907,000 owners throughout the United States, Canada, Mexico, the Caribbean, and the South Pacific. Based in Parsippany, NJ, Wyndham Worldwide employs approximately 32,800 associates globally. For more information, please visit www.wyndhamworldwide.com.

Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, conveying management's expectations as to the future based on plans, estimates and projections at the time the Company makes the statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The forward-looking statements contained in this press release include statements related to the Company's revenues, earnings, dividends and related financial and operating measures.

You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Factors that could cause actual results to differ materially from those in the forward-looking statements include general economic conditions, the performance of the financial and credit markets, the economic environment for the hospitality industry, the impact of war, terrorist activity or political strife, operating risks associated with the hotel, vacation exchange and rentals and vacation ownership businesses, as well as those described in the Company's Annual Report on Form 10-K, filed with the SEC on February 15, 2013. Except for the Company's ongoing obligations to disclose material information under the federal securities laws, it undertakes no obligation to release publicly any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events.

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Wyndham Worldwide Corporation
OPERATING RESULTS OF REPORTABLE SEGMENTS
(In millions)

In addition to other measures, management evaluates the operating results of each of its reportable segments based upon net revenues and “EBITDA”, which is defined as net income before depreciation and amortization, interest expense (excluding consumer financing interest), early extinguishment of debt, interest income (excluding consumer financing interest) and income taxes, each of which is presented on the Company’s Consolidated Statements of Income. The Company believes that EBITDA is a useful measure of performance for the Company’s industry segments which, when considered with GAAP measures, the Company believes gives a more complete understanding of its operating performance. The Company’s presentation of EBITDA may not be comparable to similarly-titled measures used by other companies.

The following tables summarize net revenues and EBITDA for reportable segments, as well as reconcile EBITDA to Net Income Attributable to Wyndham shareholders for the three months ended December 31, 2013 and 2012:

| | Three Months Ended December 31, | | | |
|-------------------------------|--|---------------|---------------------|---------------|
| | 2013 | | 2012 | |
| | Net Revenues | EBITDA | Net Revenues | EBITDA |
| Lodging | \$ 245 | \$ 47 | \$ 223 | \$ 62 |
| Vacation Exchange and Rentals | 305 | 36 | 293 | 28 |
| Vacation Ownership | 658 | 172 | 590 | 142 |
| Total Reportable Segments | 1,208 | 255 | 1,106 | 232 |
| Corporate and Other (a) | (13) | (33) | (12) | (28) |
| Total Company | <u>\$ 1,195</u> | <u>\$ 222</u> | <u>\$ 1,094</u> | <u>\$ 204</u> |

Reconciliation of EBITDA to Net Income Attributable to Wyndham shareholders

| | Three Months Ended December 31, | |
|---|--|--------------|
| | 2013 | 2012 |
| EBITDA | \$ 222 | \$ 204 |
| Depreciation and amortization | 56 | 49 |
| Interest expense | 34 | 35 |
| Interest income | (2) | (2) |
| Income before income taxes | 134 | 122 |
| Provision for income taxes | 48 | 41 |
| Net income attributable to Wyndham shareholders | <u>\$ 86</u> | <u>\$ 81</u> |

(a) Includes the elimination of transactions between segments.

The following tables summarize net revenues and Adjusted EBITDA for reportable segments for the three months ended December 31, 2013 and 2012 (for a description of adjustments by segment, see Table 7):

| | Three Months Ended December 31, | | | |
|-------------------------------|--|------------------------|---------------------|------------------------|
| | 2013 | | 2012 | |
| | Net Revenues | Adjusted EBITDA | Net Revenues | Adjusted EBITDA |
| Lodging | \$ 245 | \$ 64 | \$ 223 | \$ 62 |
| Vacation Exchange and Rentals | 305 | 36 | 293 | 42 |
| Vacation Ownership | 658 | 172 | 590 | 144 |
| Total Reportable Segments | 1,208 | 272 | 1,106 | 248 |
| Corporate and Other | (13) | (33) | (12) | (30) |
| Total Company | <u>\$ 1,195</u> | <u>\$ 239</u> | <u>\$ 1,094</u> | <u>\$ 218</u> |

Wyndham Worldwide Corporation
OPERATING RESULTS OF REPORTABLE SEGMENTS
(In millions)

The following tables summarize net revenues and EBITDA for reportable segments, as well as reconcile EBITDA to Net Income Attributable to Wyndham shareholders for the twelve months ended December 31, 2013 and 2012:

| | Twelve Months Ended December 31, | | | |
|-------------------------------|----------------------------------|-----------------|-----------------|-----------------|
| | 2013 | | 2012 | |
| | Net Revenues | EBITDA | Net Revenues | EBITDA |
| Lodging | \$ 1,027 | \$ 279 | \$ 890 | \$ 272 |
| Vacation Exchange and Rentals | 1,526 | 356 | 1,422 | 328 |
| Vacation Ownership | 2,515 | 619 | 2,269 | 549 |
| Total Reportable Segments | 5,068 | 1,254 | 4,581 | 1,149 |
| Corporate and Other (a) | (59) | (122) | (47) | (104) |
| Total Company | <u>\$ 5,009</u> | <u>\$ 1,132</u> | <u>\$ 4,534</u> | <u>\$ 1,045</u> |

Reconciliation of EBITDA to Net Income Attributable to Wyndham shareholders

| | Twelve Months Ended December 31, | |
|---|----------------------------------|---------------|
| | 2013 | 2012 |
| EBITDA | \$ 1,132 | \$ 1,045 |
| Depreciation and amortization | 216 | 185 |
| Interest expense | 131 | 132 |
| Early extinguishment of debt | 111 | 108 |
| Interest income | (9) | (8) |
| Income before income taxes | 683 | 628 |
| Provision for income taxes | 250 | 229 |
| Net income | 433 | 399 |
| Net (income)/loss attributable to noncontrolling interest | (1) | 1 |
| Net income attributable to Wyndham shareholders | <u>\$ 432</u> | <u>\$ 400</u> |

(a) Includes the elimination of transactions between segments.

The following tables summarize net revenues and Adjusted EBITDA for reportable segments for the twelve months ended December 31, 2013 and 2012 (for a description of adjustments by segment, see Table 7):

| | Twelve Months Ended December 31, | | | |
|-------------------------------|----------------------------------|-----------------|-----------------|-----------------|
| | 2013 | | 2012 | |
| | Net Revenues | Adjusted EBITDA | Net Revenues | Adjusted EBITDA |
| Lodging | \$ 1,027 | \$ 296 | \$ 890 | \$ 271 |
| Vacation Exchange and Rentals | 1,526 | 356 | 1,422 | 340 |
| Vacation Ownership | 2,515 | 621 | 2,269 | 552 |
| Total Reportable Segments | 5,068 | 1,273 | 4,581 | 1,163 |
| Corporate and Other | (59) | (121) | (47) | (109) |
| Total Company | <u>\$ 5,009</u> | <u>\$ 1,152</u> | <u>\$ 4,534</u> | <u>\$ 1,054</u> |

Wyndham Worldwide Corporation
CONSOLIDATED STATEMENTS OF INCOME
(In millions, except per share data)

| | Three Months Ended December 31, | | Twelve Months Ended December 31, | |
|---|------------------------------------|--------------|-------------------------------------|---------------|
| | 2013 | 2012 | 2013 | 2012 |
| Net revenues | | | | |
| Service and membership fees | \$ 496 | \$ 446 | \$ 2,329 | \$ 2,005 |
| Vacation ownership interest sales | 384 | 337 | 1,379 | 1,323 |
| Franchise fees | 139 | 134 | 599 | 583 |
| Consumer financing | 108 | 110 | 426 | 421 |
| Other | 68 | 67 | 276 | 202 |
| Net revenues | <u>1,195</u> | <u>1,094</u> | <u>5,009</u> | <u>4,534</u> |
| Expenses | | | | |
| Operating | 517 | 454 | 2,161 | 1,842 |
| Cost of vacation ownership interests | 48 | 46 | 155 | 161 |
| Consumer financing interest | 18 | 21 | 78 | 90 |
| Marketing and reservation | 180 | 169 | 751 | 723 |
| General and administrative | 193 | 185 | 720 | 666 |
| Asset impairments | 8 | 8 | 8 | 8 |
| Restructuring | 9 | 7 | 10 | 7 |
| Depreciation and amortization | 56 | 49 | 216 | 185 |
| Total expenses | <u>1,029</u> | <u>939</u> | <u>4,099</u> | <u>3,682</u> |
| Operating income | 166 | 155 | 910 | 852 |
| Other income, net | — | — | (6) | (8) |
| Interest expense | 34 | 35 | 131 | 132 |
| Early extinguishment of debt | — | — | 111 | 108 |
| Interest income | (2) | (2) | (9) | (8) |
| Income before income taxes | 134 | 122 | 683 | 628 |
| Provision for income taxes | 48 | 41 | 250 | 229 |
| Net income | 86 | 81 | 433 | 399 |
| Net (income)/loss attributable to noncontrolling interest | — | — | (1) | 1 |
| Net income attributable to Wyndham shareholders | <u>\$ 86</u> | <u>\$ 81</u> | <u>\$ 432</u> | <u>\$ 400</u> |
| Earnings per share | | | | |
| Basic | \$ 0.66 | \$ 0.58 | \$ 3.25 | \$ 2.80 |
| Diluted | 0.65 | 0.57 | 3.21 | 2.75 |
| Weighted average shares outstanding | | | | |
| Basic | 129 | 139 | 133 | 143 |
| Diluted | 131 | 141 | 135 | 145 |

Note: For a description of adjustments to Net Income, see Table 8.

Wyndham Worldwide Corporation
OPERATING STATISTICS

The following operating statistics are the drivers of our revenues and therefore provide an enhanced understanding of our businesses:

| | Year | Q1 | Q2 | Q3 | Q4 | Full Year |
|--|------|-----------|-----------|-----------|-----------|-------------|
| Lodging (a) | | | | | | |
| Number of Rooms | 2013 | 631,800 | 635,100 | 638,300 | 645,400 | N/A |
| | 2012 | 609,300 | 608,300 | 618,100 | 627,400 | N/A |
| | 2011 | 609,600 | 612,900 | 611,200 | 613,100 | N/A |
| | 2010 | 593,300 | 606,800 | 605,700 | 612,700 | N/A |
| RevPAR | 2013 | \$ 31.05 | \$ 38.00 | \$ 41.78 | \$ 33.07 | \$ 36.00 |
| | 2012 | \$ 29.73 | \$ 37.23 | \$ 40.39 | \$ 31.86 | \$ 34.80 |
| | 2011 | \$ 27.71 | \$ 35.38 | \$ 39.49 | \$ 30.65 | \$ 33.34 |
| | 2010 | \$ 25.81 | \$ 32.25 | \$ 37.14 | \$ 29.18 | \$ 31.14 |
| Vacation Exchange and Rentals | | | | | | |
| Average Number of Members (in 000s) | 2013 | 3,668 | 3,686 | 3,711 | 3,728 | 3,698 |
| | 2012 | 3,684 | 3,670 | 3,672 | 3,670 | 3,674 |
| | 2011 | 3,766 | 3,755 | 3,744 | 3,734 | 3,750 |
| | 2010 | 3,746 | 3,741 | 3,766 | 3,759 | 3,753 |
| Exchange Revenue Per Member | 2013 | \$ 210.96 | \$ 182.42 | \$ 169.95 | \$ 161.21 | \$ 181.02 |
| | 2012 | \$ 204.56 | \$ 177.07 | \$ 171.14 | \$ 165.86 | \$ 179.68 |
| | 2011 | \$ 205.64 | \$ 178.46 | \$ 172.38 | \$ 161.68 | \$ 179.59 |
| | 2010 | \$ 201.93 | \$ 172.20 | \$ 173.44 | \$ 162.59 | \$ 177.53 |
| Vacation Rental Transactions (in 000s)(a) | 2013 | 423 | 355 | 433 | 273 | 1,483 |
| | 2012 | 418 | 325 | 390 | 259 | 1,392 |
| | 2011 | 398 | 328 | 370 | 250 | 1,347 |
| | 2010 | 291 | 297 | 322 | 253 | 1,163 |
| Average Net Price Per Vacation Rental (a) | 2013 | \$ 392.64 | \$ 540.38 | \$ 677.81 | \$ 506.62 | \$ 532.11 |
| | 2012 | \$ 379.40 | \$ 524.40 | \$ 635.44 | \$ 484.69 | \$ 504.55 |
| | 2011 | \$ 377.71 | \$ 549.09 | \$ 701.81 | \$ 497.04 | \$ 530.78 |
| | 2010 | \$ 361.17 | \$ 387.01 | \$ 500.31 | \$ 449.12 | \$ 425.38 |
| Vacation Ownership (a) | | | | | | |
| Gross Vacation Ownership Interest (VOI) Sales (in 000s)(b) | 2013 | \$384,000 | \$481,000 | \$536,000 | \$488,000 | \$1,889,000 |
| | 2012 | \$384,000 | \$460,000 | \$502,000 | \$435,000 | \$1,781,000 |
| | 2011 | \$319,000 | \$412,000 | \$455,000 | \$409,000 | \$1,595,000 |
| | 2010 | \$308,000 | \$371,000 | \$412,000 | \$373,000 | \$1,464,000 |
| Tours (c) | 2013 | 163,000 | 206,000 | 225,000 | 195,000 | 789,000 |
| | 2012 | 148,000 | 186,000 | 207,000 | 183,000 | 724,000 |
| | 2011 | 137,000 | 177,000 | 197,000 | 173,000 | 685,000 |
| | 2010 | 123,000 | 163,000 | 187,000 | 160,000 | 634,000 |
| Volume Per Guest (VPG) (c) | 2013 | \$ 2,211 | \$ 2,256 | \$ 2,278 | \$ 2,370 | \$ 2,281 |
| | 2012 | \$ 2,414 | \$ 2,361 | \$ 2,315 | \$ 2,225 | \$ 2,324 |
| | 2011 | \$ 2,192 | \$ 2,227 | \$ 2,197 | \$ 2,296 | \$ 2,229 |
| | 2010 | \$ 2,334 | \$ 2,156 | \$ 2,081 | \$ 2,214 | \$ 2,183 |

Note: Full year amounts may not add across due to rounding.

- (a) Includes the impact of acquisitions from the acquisition dates forward. Therefore, the operating statistics are not presented on a comparable basis.
(b) Includes gross VOI sales under the Company's Wyndham Asset Affiliate Model (WAAM) 2.0 beginning in the second quarter of 2012 (see Table 9 for a reconciliation of gross VOI sales to vacation ownership interest sales).
(c) Includes the impact of WAAM 2.0 related tours beginning in the second quarter of 2012.

Wyndham Worldwide Corporation
ADDITIONAL DATA

| | Year | Q1 | Q2 | Q3 | Q4 | Full Year |
|--|------|----------|-----------|-----------|----------|-----------|
| Lodging (a) | | | | | | |
| Number of Properties | 2013 | 7,380 | 7,410 | 7,440 | 7,490 | N/A |
| | 2012 | 7,150 | 7,170 | 7,260 | 7,340 | N/A |
| | 2011 | 7,190 | 7,220 | 7,190 | 7,210 | N/A |
| | 2010 | 7,090 | 7,160 | 7,150 | 7,210 | N/A |
| Vacation Ownership | | | | | | |
| Provision for Loan Losses (in 000s)(b) | 2013 | \$84,000 | \$ 90,000 | \$102,000 | \$73,000 | \$349,000 |
| | 2012 | \$96,000 | \$100,000 | \$124,000 | \$89,000 | \$409,000 |
| | 2011 | \$79,000 | \$ 80,000 | \$ 96,000 | \$83,000 | \$339,000 |
| | 2010 | \$86,000 | \$ 87,000 | \$ 85,000 | \$82,000 | \$340,000 |
| Sales under WAAM 1.0 (in 000s)(c) | 2013 | \$36,000 | \$ 44,000 | \$ 51,000 | \$29,000 | \$160,000 |
| | 2012 | \$17,000 | \$ 18,000 | \$ 5,000 | \$10,000 | \$ 49,000 |
| | 2011 | \$18,000 | \$ 19,000 | \$ 38,000 | \$31,000 | \$106,000 |
| | 2010 | \$ 5,000 | \$ 13,000 | \$ 20,000 | \$14,000 | \$ 51,000 |
| WAAM 1.0 Commission Revenues (in 000s) | 2013 | \$24,000 | \$ 30,000 | \$ 33,000 | \$20,000 | \$107,000 |
| | 2012 | \$12,000 | \$ 11,000 | \$ 4,000 | \$ 6,000 | \$ 33,000 |
| | 2011 | \$10,000 | \$ 11,000 | \$ 23,000 | \$21,000 | \$ 65,000 |
| | 2010 | \$ 3,000 | \$ 8,000 | \$ 12,000 | \$ 9,000 | \$ 31,000 |
| Sales under WAAM 2.0 (in 000s)(d) | 2013 | \$13,000 | \$ 1,000 | \$ — | \$ — | \$ 14,000 |
| | 2012 | \$ — | \$ 12,000 | \$ 57,000 | \$30,000 | \$ 99,000 |

Note: Full year amounts may not add across due to rounding.

- (a) Includes the impact of an acquisition from the acquisition date forward. Therefore, the operating statistics are not presented on a comparable basis.
- (b) Represents provision for estimated losses on vacation ownership contract receivables originated during the period, which is recorded as a contra revenue to vacation ownership interest sales on the Consolidated Statements of Income.
- (c) Represents gross VOI sales under the Company's WAAM 1.0 for which the Company earns commission revenue (WAAM 1.0 Commission Revenues). The commission revenue earned on these sales is included in service fees and membership revenues on the Consolidated Statements of Income.
- (d) Represents gross VOI sales under the Company's WAAM 2.0 which enables the Company to acquire and own completed timeshare units close to the timing of the sales of such units. This significantly reduces the period between the deployment of capital to acquire inventory and the subsequent return on investment which occurs at the time of its sale to a timeshare purchaser. The Company implemented this sales model during the second quarter of 2012 and as such, there is no historical data prior to 2012.

Wyndham Worldwide Corporation
OPERATING STATISTICS

GLOSSARY OF TERMS

Lodging

Number of Rooms: Represents the number of rooms at lodging properties at the end of the period which are either (i) under franchise and/or management agreements, or company owned, (ii) properties under affiliation agreements for which the Company receives a fee for reservation and/or other services provided and (iii) properties managed under a joint venture.

Average Occupancy Rate: Represents the percentage of available rooms occupied during the period.

Average Daily Rate (ADR): Represents the average rate charged for renting a lodging room for one day.

RevPAR: Represents revenue per available room and is calculated by multiplying average occupancy rate by ADR. Comparable RevPAR represents RevPAR of hotels which are included in both periods.

Vacation Exchange and Rentals

Average Number of Members: Represents members in our vacation exchange programs who paid annual membership dues as of the end of the period or within the allowed grace period. For additional fees, such participants are entitled to exchange intervals for intervals at other properties affiliated with the Company's vacation exchange business. In addition, certain participants may exchange intervals for other leisure-related services and products.

Exchange Revenue Per Member: Represents total annualized revenues generated from fees associated with memberships, exchange transactions, member-related rentals and other servicing for the period divided by the average number of vacation exchange members during the period.

Vacation Rental Transactions: Represents the number of transactions that are generated during the period in connection with customers booking their vacation rental stays through the Company. One rental transaction is recorded for each standard one-week rental.

Average Net Price Per Vacation Rental: Represents the net rental price generated from renting vacation properties to customers and other related rental servicing fees during the period divided by the number of vacation rental transactions during the period.

Vacation Ownership

Gross Vacation Ownership Interest Sales: Represents sales of vacation ownership interest (VOIs), including Wyndham Asset Affiliation Model sales, before the net effect of percentage-of-completion accounting and loan loss provisions. See Table 9 for a reconciliation of Gross VOI sales to Vacation Ownership Interest Sales.

Tours: Represents the number of tours taken by guests in our efforts to sell VOIs.

Volume per Guest (VPG): Represents gross VOI sales (excluding tele-sales upgrades, which are non-tour upgrade sales) divided by the number of tours. The Company has excluded non-tour upgrade sales in the calculation of VPG because non-tour upgrade sales are generated by a different marketing channel. See Table 9 for a detail of tele-sales upgrades for 2010-2013.

General

Constant Currency: Represents a comparison eliminating the effects of foreign exchange rate fluctuations between periods.

Wyndham Worldwide Corporation
REVENUE DETAIL BY REPORTABLE SEGMENT
(In millions)

| | 2013 | | | | | 2012 | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Q1 | Q2 | Q3 | Q4 | Year | Q1 | Q2 | Q3 | Q4 | Year |
| Lodging | | | | | | | | | | |
| Royalties and Franchise Fees | \$ 64 | \$ 79 | \$ 91 | \$ 75 | \$ 309 | \$ 62 | \$ 80 | \$ 88 | \$ 71 | \$ 301 |
| Marketing, Reservation and Wyndham Rewards Revenues (a) | 73 | 92 | 118 | 83 | 365 | 68 | 99 | 98 | 80 | 345 |
| Hotel Management Reimbursable Revenues (b) | 25 | 38 | 37 | 35 | 135 | 21 | 22 | 25 | 23 | 91 |
| Inter-segment Trademark Fees | 8 | 10 | 11 | 10 | 39 | 8 | 9 | 9 | 8 | 34 |
| Owned Hotel Revenues | 26 | 20 | 18 | 19 | 84 | 8 | 8 | 7 | 18 | 41 |
| Ancillary Revenues (c) | 26 | 23 | 22 | 23 | 95 | 18 | 15 | 22 | 23 | 78 |
| Total Lodging | 222 | 262 | 297 | 245 | 1,027 | 185 | 233 | 249 | 223 | 890 |
| Vacation Exchange and Rentals | | | | | | | | | | |
| Exchange Revenues | 193 | 168 | 158 | 150 | 669 | 188 | 162 | 157 | 153 | 660 |
| Rental Revenues | 166 | 192 | 293 | 138 | 789 | 159 | 170 | 248 | 125 | 702 |
| Ancillary Revenues (d) | 15 | 16 | 19 | 17 | 68 | 14 | 16 | 15 | 15 | 60 |
| Total Vacation Exchange and Rentals | 374 | 376 | 470 | 305 | 1,526 | 361 | 348 | 420 | 293 | 1,422 |
| Vacation Ownership | | | | | | | | | | |
| Vacation Ownership Interest Sales | 263 | 347 | 384 | 384 | 1,379 | 271 | 342 | 373 | 337 | 1,323 |
| Consumer Financing | 105 | 106 | 107 | 108 | 426 | 103 | 102 | 106 | 110 | 421 |
| Property Management Fees | 146 | 141 | 143 | 137 | 567 | 110 | 108 | 117 | 125 | 460 |
| WAAM 1.0 Commissions | 24 | 30 | 33 | 20 | 107 | 12 | 11 | 4 | 6 | 33 |
| Ancillary Revenues (e) | 11 | 6 | 10 | 9 | 36 | 5 | 7 | 8 | 12 | 32 |
| Total Vacation Ownership | 549 | 630 | 677 | 658 | 2,515 | 501 | 570 | 608 | 590 | 2,269 |
| Total Reportable Segments | \$1,145 | \$1,268 | \$1,444 | \$1,208 | \$5,068 | \$1,047 | \$1,151 | \$1,277 | \$1,106 | \$4,581 |
| 2011 | | | | | | | | | | |
| | Q1 | Q2 | Q3 | Q4 | Year | Q1 | Q2 | Q3 | Q4 | Year |
| Lodging | | | | | | | | | | |
| Royalties and Franchise Fees | \$ 58 | \$ 75 | \$ 85 | \$ 66 | \$ 284 | \$ 52 | \$ 69 | \$ 82 | \$ 62 | \$ 265 |
| Marketing, Reservation and Wyndham Rewards Revenues (a) | 54 | 75 | 94 | 76 | 299 | 50 | 65 | 76 | 60 | 251 |
| Hotel Management Reimbursable Revenues (b) | 19 | 19 | 21 | 20 | 79 | 21 | 20 | 18 | 18 | 77 |
| Inter-segment Trademark Fees (f) | 1 | 2 | 3 | 4 | 10 | — | — | — | — | — |
| Owned Hotel Revenues | — | — | — | 5 | 5 | — | — | — | — | — |
| Ancillary Revenues (c) | 17 | 19 | 19 | 17 | 72 | 21 | 24 | 27 | 23 | 95 |
| Total Lodging | 149 | 190 | 222 | 188 | 749 | 144 | 178 | 203 | 163 | 688 |
| Vacation Exchange and Rentals | | | | | | | | | | |
| Exchange Revenues | 194 | 168 | 161 | 150 | 673 | 189 | 161 | 163 | 153 | 666 |
| Rental Revenues | 150 | 180 | 260 | 125 | 715 | 105 | 115 | 161 | 114 | 495 |
| Ancillary Revenues (d) | 12 | 13 | 15 | 16 | 56 | 6 | 5 | 6 | 15 | 32 |
| Total Vacation Exchange and Rentals | 356 | 361 | 436 | 291 | 1,444 | 300 | 281 | 330 | 282 | 1,193 |
| Vacation Ownership | | | | | | | | | | |
| Vacation Ownership Interest Sales | 222 | 313 | 320 | 295 | 1,150 | 217 | 271 | 308 | 276 | 1,072 |
| Consumer Financing | 102 | 103 | 105 | 105 | 415 | 105 | 106 | 107 | 107 | 425 |
| Property Management Fees | 110 | 108 | 105 | 101 | 424 | 100 | 100 | 104 | 101 | 405 |
| WAAM 1.0 Commissions | 10 | 11 | 23 | 21 | 65 | 3 | 8 | 12 | 8 | 31 |
| Ancillary Revenues (e) | 6 | 6 | 6 | 5 | 23 | 19 | 20 | 2 | 5 | 46 |
| Total Vacation Ownership | 450 | 541 | 559 | 527 | 2,077 | 444 | 505 | 533 | 497 | 1,979 |
| Total Reportable Segments | \$ 955 | \$1,092 | \$1,217 | \$1,006 | \$4,270 | \$ 888 | \$ 964 | \$1,066 | \$ 942 | \$3,860 |

Note: Full year amounts may not add across due to rounding.

- (a) Marketing and reservation revenues represent fees the Company receives from franchised and managed hotels that are to be expended for marketing purposes or the operation of a centralized, brand-specific reservation system. These fees are typically based on a percentage of the gross room revenues of each hotel. Wyndham Rewards revenues represent fees the Company receives relating to its loyalty program.
- (b) Primarily represents payroll costs in the hotel management business that the Company pays on behalf of property owners and for which it is reimbursed by the property owners. During Q2, Q3 and Q4 2013, \$1 million, \$3 million and \$2 million, respectively, of reimbursable revenues, which eliminate in consolidation, were charged to the Company's vacation ownership business.
- (c) Primarily includes additional services provided to franchisees.
- (d) Primarily includes fees generated from programs with affiliated resorts and homeowners.
- (e) Primarily includes revenues associated with bonus points/credits that are provided as purchase incentives on VOI sales and fees generated from other non-core operations.
- (f) During 2011, \$3 million, \$1 million and \$2 million of inter-segment trademark fees were recorded as a reduction of expenses in Q1, Q2 and Q3, respectively. As such, total inter-segment trademark fees for 2011 were \$16 million.

Wyndham Worldwide Corporation
SCHEDULE OF DEBT
(In millions)

| | December 31, 2013 | September 30, 2013 | June 30, 2013 | March 31, 2013 | December 31, 2012 |
|--|----------------------|-----------------------|------------------|-------------------|----------------------|
| Securitized vacation ownership debt ^(a) | | | | | |
| Term notes | \$ 1,648 | \$ 1,615 | \$ 1,569 | \$ 1,869 | \$ 1,770 |
| Bank conduit facility ^(b) | 262 | 273 | 289 | 125 | 190 |
| Total securitized vacation ownership debt ^(c) | 1,910 | 1,888 | 1,858 | 1,994 | 1,960 |
| Less: Current portion of securitized vacation ownership debt | 184 | 186 | 217 | 228 | 218 |
| Long-term securitized vacation ownership debt | <u>\$ 1,726</u> | <u>\$ 1,702</u> | <u>\$ 1,641</u> | <u>\$ 1,766</u> | <u>\$ 1,742</u> |
| Debt: | | | | | |
| Revolving credit facility (due July 2018) ^(d) | \$ 23 | \$ 74 | \$ 41 | \$ 34 | \$ 85 |
| Commercial paper ^(e) | 210 | 164 | 168 | 202 | 273 |
| 9.875% senior unsecured notes ^(f) | — | — | — | — | 42 |
| 6.00% senior unsecured notes (due December 2016) | 318 | 318 | 319 | 319 | 361 |
| 2.95% senior unsecured notes (due March 2017) | 298 | 298 | 298 | 298 | 298 |
| 5.75% senior unsecured notes (due February 2018) | 14 | 14 | 14 | 14 | 248 |
| 2.50% senior unsecured notes (due March 2018) | 447 | 447 | 447 | 447 | — |
| 7.375% senior unsecured notes (due March 2020) | 40 | 40 | 40 | 40 | 248 |
| 5.625% senior unsecured notes (due March 2021) | 246 | 246 | 246 | 246 | 246 |
| 4.25% senior unsecured notes (due March 2022) ^(g) | 643 | 644 | 644 | 644 | 644 |
| 3.90% senior unsecured notes (due March 2023) ^(h) | 387 | 396 | 397 | 397 | — |
| Capital leases | 191 | 185 | 184 | 187 | 105 |
| Other | 114 | 117 | 133 | 133 | 52 |
| Total long-term debt | 2,931 | 2,943 | 2,931 | 2,961 | 2,602 |
| Less: Current portion of long-term debt | 49 | 55 | 52 | 254 | 326 |
| Long-term debt | <u>\$ 2,882</u> | <u>\$ 2,888</u> | <u>\$ 2,879</u> | <u>\$ 2,707</u> | <u>\$ 2,276</u> |

- (a) The Company's vacation ownership contract receivables are securitized through bankruptcy-remote special purpose entities ("SPEs") that are consolidated within our financial statements. These bankruptcy-remote SPEs are legally separate from the Company. The receivables held by the bankruptcy-remote SPEs are not available to the Company's creditors and legally are not the Company's assets. Additionally, the creditors of these SPEs have no recourse to the Company for principal and interest.
- (b) Represents a non-recourse vacation ownership bank conduit facility with a term through August 2015 and borrowing capacity of \$650 million. As of December 31, 2013, this facility had a remaining borrowing capacity of \$388 million.
- (c) This debt is collateralized by \$2,314 million, \$2,306 million, \$2,414 million, \$2,512 million and \$2,543 million of underlying vacation ownership contract receivables and related assets as of December 31, 2013, September 30, 2013, June 30, 2013, March 31, 2013 and December 31, 2012, respectively.
- (d) Represents a \$1.5 billion revolving credit facility that expires on July 15, 2018. As of December 31, 2013, the Company had \$9 million of outstanding letters of credit. After considering outstanding commercial paper borrowings of \$210 million, the remaining borrowing capacity was \$1.3 billion as of December 31, 2013.
- (e) Represents a \$750 million commercial paper program which the Company commenced in October 2012 and a \$500 million European commercial paper program which the Company commenced in December 2013. As of December 31, 2013, the programs had a remaining borrowing capacity of \$1.0 billion.
- (f) Represents senior unsecured notes issued by the Company during May 2009 and repaid by the Company during March 2013.
- (g) The balance as of December 31, 2013 includes a \$2 million adjustment to the carrying value resulting from the fair value hedge derivative.
- (h) The balance as of December 31, 2013 includes a \$10 million adjustment to the carrying value resulting from the fair value hedge derivative.

Wyndham Worldwide Corporation
BRAND SYSTEM DETAILS

| As of and For the Three Months Ended December 31, 2013 | | | | | |
|--|----------------------|-----------------|------------------------|--------------------------|---|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) |
| Lodging | | | | | |
| Wyndham Hotels and Resorts | 170 | 37,569 | 54.5% | \$ 120.69 | \$ 65.76 |
| TRYP by Wyndham | 113 | 16,216 | 57.4% | \$ 97.16 | \$ 55.74 |
| Wingate by Wyndham | 159 | 14,559 | 56.0% | \$ 83.38 | \$ 46.66 |
| Hawthorn Suites by Wyndham | 91 | 8,933 | 59.2% | \$ 69.39 | \$ 41.10 |
| Ramada | 834 | 115,394 | 50.9% | \$ 80.82 | \$ 41.13 |
| Baymont | 329 | 27,108 | 46.0% | \$ 62.11 | \$ 28.60 |
| Days Inn | 1,817 | 146,959 | 44.3% | \$ 62.20 | \$ 27.54 |
| Super 8 | 2,391 | 152,648 | 52.2% | \$ 49.36 | \$ 25.77 |
| Howard Johnson | 449 | 46,777 | 45.8% | \$ 59.86 | \$ 27.39 |
| Travelodge | 432 | 32,012 | 44.2% | \$ 63.13 | \$ 27.91 |
| Microtel Inns & Suites by Wyndham | 312 | 22,304 | 53.7% | \$ 63.53 | \$ 34.11 |
| Knights Inn | 380 | 23,325 | 40.0% | \$ 43.43 | \$ 17.37 |
| Dream | 5 | 989 | 74.6% | \$249.45 | \$186.05 |
| Night | 3 | 630 | 63.3% | \$172.81 | \$109.40 |
| Total Lodging | 7,485 | 645,423 | 49.1% | \$ 67.36 | \$ 33.07 |
| Vacation Ownership | | | | | |
| Wyndham Vacation Ownership resorts | 191 | 23,506 | N/A | N/A | N/A |
| Total Wyndham Worldwide | 7,676 | 668,929 | | | |

| As of and For the Three Months Ended December 31, 2012 | | | | | |
|--|----------------------|-----------------|------------------------|--------------------------|---|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) |
| Lodging | | | | | |
| Wyndham Hotels and Resorts | 112 | 27,651 | 55.2% | \$110.77 | \$ 61.16 |
| TRYP by Wyndham | 91 | 13,112 | 56.8% | \$ 96.64 | \$ 54.85 |
| Wingate by Wyndham | 160 | 14,681 | 55.2% | \$ 82.73 | \$ 45.65 |
| Hawthorn Suites by Wyndham | 94 | 9,317 | 57.7% | \$ 68.86 | \$ 39.75 |
| Ramada | 850 | 115,811 | 50.3% | \$ 79.76 | \$ 40.13 |
| Baymont | 317 | 26,109 | 45.5% | \$ 61.27 | \$ 27.87 |
| Days Inn | 1,826 | 147,808 | 43.4% | \$ 61.29 | \$ 26.59 |
| Super 8 | 2,314 | 147,512 | 51.5% | \$ 50.72 | \$ 26.14 |
| Howard Johnson | 455 | 46,203 | 44.6% | \$ 62.03 | \$ 27.65 |
| Travelodge | 445 | 33,213 | 43.2% | \$ 63.06 | \$ 27.26 |
| Microtel Inns & Suites by Wyndham | 308 | 21,938 | 51.3% | \$ 61.73 | \$ 31.68 |
| Knights Inn | 363 | 22,670 | 40.3% | \$ 41.72 | \$ 16.80 |
| Dream | 5 | 990 | 69.2% | \$242.53 | \$167.79 |
| Night | 2 | 422 | 45.9% | \$119.65 | \$ 54.93 |
| Total Lodging | 7,342 | 627,437 | 48.2% | \$ 66.05 | \$ 31.86 |
| Vacation Ownership | | | | | |
| Wyndham Vacation Ownership resorts | 190 | 23,441 | N/A | N/A | N/A |
| Total Wyndham Worldwide | 7,532 | 650,878 | | | |

NOTE: A glossary of terms is included in Table 3 (3 of 3); RevPAR may not recalculate by multiplying average occupancy rate by ADR due to rounding.

Wyndham Worldwide Corporation
BRAND SYSTEM DETAILS

| As of and For the Year Ended December 31, 2013 | | | | | |
|--|----------------------|-----------------|------------------------|--------------------------|---|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) |
| Lodging | | | | | |
| Wyndham Hotels and Resorts | 170 | 37,569 | 58.6% | \$ 117.27 | \$ 68.74 |
| TRYP by Wyndham | 113 | 16,216 | 60.5% | \$ 96.09 | \$ 58.16 |
| Wingate by Wyndham | 159 | 14,559 | 60.9% | \$ 85.11 | \$ 51.82 |
| Hawthorn Suites by Wyndham | 91 | 8,933 | 62.6% | \$ 71.46 | \$ 44.71 |
| Ramada | 834 | 115,394 | 53.0% | \$ 80.19 | \$ 42.50 |
| Baymont | 329 | 27,108 | 51.3% | \$ 63.14 | \$ 32.40 |
| Days Inn | 1,817 | 146,959 | 48.8% | \$ 64.34 | \$ 31.42 |
| Super 8 | 2,391 | 152,648 | 56.3% | \$ 52.33 | \$ 29.45 |
| Howard Johnson | 449 | 46,777 | 47.7% | \$ 62.06 | \$ 29.58 |
| Travelodge | 432 | 32,012 | 49.5% | \$ 67.10 | \$ 33.23 |
| Microtel Inns & Suites by Wyndham | 312 | 22,304 | 57.6% | \$ 64.42 | \$ 37.10 |
| Knights Inn | 380 | 23,325 | 42.0% | \$ 45.04 | \$ 18.92 |
| Dream | 5 | 989 | 71.8% | \$229.77 | \$164.88 |
| Night | 3 | 630 | 62.4% | \$152.65 | \$ 95.18 |
| Total Lodging | 7,485 | 645,423 | 52.7% | \$ 68.27 | \$ 36.00 |
| Vacation Ownership | | | | | |
| Wyndham Vacation Ownership resorts | 191 | 23,506 | N/A | N/A | N/A |
| Total Wyndham Worldwide | 7,676 | 668,929 | | | |

| As of and For the Year Ended December 31, 2012 | | | | | |
|--|----------------------|-----------------|------------------------|--------------------------|---|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) |
| Lodging | | | | | |
| Wyndham Hotels and Resorts | 112 | 27,651 | 58.9% | \$110.28 | \$ 64.97 |
| TRYP by Wyndham | 91 | 13,112 | 60.7% | \$ 97.49 | \$ 59.17 |
| Wingate by Wyndham | 160 | 14,681 | 61.0% | \$ 83.43 | \$ 50.88 |
| Hawthorn Suites by Wyndham | 94 | 9,317 | 61.9% | \$ 72.89 | \$ 45.13 |
| Ramada | 850 | 115,811 | 52.6% | \$ 78.86 | \$ 41.50 |
| Baymont | 317 | 26,109 | 50.5% | \$ 63.25 | \$ 31.96 |
| Days Inn | 1,826 | 147,808 | 48.1% | \$ 63.05 | \$ 30.34 |
| Super 8 | 2,314 | 147,512 | 54.8% | \$ 53.00 | \$ 29.06 |
| Howard Johnson | 455 | 46,203 | 47.6% | \$ 62.47 | \$ 29.76 |
| Travelodge | 445 | 33,213 | 48.2% | \$ 66.40 | \$ 32.02 |
| Microtel Inns & Suites by Wyndham | 308 | 21,938 | 54.9% | \$ 62.20 | \$ 34.14 |
| Knights Inn | 363 | 22,670 | 41.3% | \$ 43.08 | \$ 17.78 |
| Dream | 5 | 990 | 72.1% | \$216.87 | \$156.44 |
| Night | 2 | 422 | 57.8% | \$159.04 | \$ 91.90 |
| Total Lodging | 7,342 | 627,437 | 51.8% | \$ 67.13 | \$ 34.80 |
| Vacation Ownership | | | | | |
| Wyndham Vacation Ownership resorts | 190 | 23,441 | N/A | N/A | N/A |
| Total Wyndham Worldwide | 7,532 | 650,878 | | | |

NOTE: A glossary of terms is included in Table 3 (3 of 3); RevPAR may not recalculate by multiplying average occupancy rate by ADR due to rounding.

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION
(In millions)

| | Net Revenues | Reported EBITDA | Legacy Adjustments (b) | Acquisition Costs (c) | Restructuring Costs (d) | Asset Impairment (e) | Adjusted EBITDA |
|--|--------------|-----------------|------------------------|-----------------------|-------------------------|----------------------|-----------------|
| Three months ended March 31, 2013 | | | | | | | |
| Lodging | \$ 222 | \$ 58 | \$ — | \$ — | \$ — | \$ — | \$ 58 |
| Vacation Exchange and Rentals | 374 | 94 | — | — | — | — | 94 |
| Vacation Ownership | 549 | 111 | — | 2 | — | — | 113 |
| Total Reportable Segments | 1,145 | 263 | — | 2 | — | — | 265 |
| Corporate and Other (a) | (12) | (29) | — | — | — | — | (29) |
| Total Company | \$ 1,133 | \$ 234 | \$ — | \$ 2 | \$ — | \$ — | \$ 236 |
| Three months ended June 30, 2013 | | | | | | | |
| Lodging | \$ 262 | \$ 78 | \$ — | \$ — | \$ — | \$ — | \$ 78 |
| Vacation Exchange and Rentals | 376 | 85 | — | — | — | — | 85 |
| Vacation Ownership | 630 | 161 | — | — | — | — | 161 |
| Total Reportable Segments | 1,268 | 324 | — | — | — | — | 324 |
| Corporate and Other (a) | (15) | (27) | — | — | — | — | (27) |
| Total Company | \$ 1,253 | \$ 297 | \$ — | \$ — | \$ — | \$ — | \$ 297 |
| Three months ended September 30, 2013 | | | | | | | |
| Lodging | \$ 297 | \$ 95 | \$ — | \$ — | \$ — | \$ — | \$ 95 |
| Vacation Exchange and Rentals | 470 | 141 | — | — | — | — | 141 |
| Vacation Ownership | 677 | 176 | — | — | — | — | 176 |
| Total Reportable Segments | 1,444 | 412 | — | — | — | — | 412 |
| Corporate and Other (a) | (17) | (33) | (1) | — | — | — | (34) |
| Total Company | \$ 1,427 | \$ 379 | \$ (1) | \$ — | \$ — | \$ — | \$ 378 |
| Three months ended December 31, 2013 | | | | | | | |
| Lodging | \$ 245 | \$ 47 | \$ — | \$ — | \$ 9 | \$ 8 | \$ 64 |
| Vacation Exchange and Rentals | 305 | 36 | — | — | — | — | 36 |
| Vacation Ownership | 658 | 172 | — | — | — | — | 172 |
| Total Reportable Segments | 1,208 | 255 | — | — | 9 | 8 | 272 |
| Corporate and Other (a) | (13) | (33) | — | — | — | — | (33) |
| Total Company | \$ 1,195 | \$ 222 | \$ — | \$ — | \$ 9 | \$ 8 | \$ 239 |
| Twelve months ended December 31, 2013 | | | | | | | |
| Lodging | \$ 1,027 | \$ 279 | \$ — | \$ — | \$ 9 | \$ 8 | \$ 296 |
| Vacation Exchange and Rentals | 1,526 | 356 | — | — | — | — | 356 |
| Vacation Ownership | 2,515 | 619 | — | 2 | — | — | 621 |
| Total Reportable Segments | 5,068 | 1,254 | — | 2 | 9 | 8 | 1,273 |
| Corporate and Other (a) | (59) | (122) | 1 | — | — | — | (121) |
| Total Company | \$ 5,009 | \$ 1,132 | \$ 1 | \$ 2 | \$ 9 | \$ 8 | \$ 1,152 |

Note: The sum of the quarters may not agree to the twelve months ended December 31, 2013 due to rounding.

(a) Includes the elimination of transactions between segments.

(b) Relates to a net (benefit)/expense from the resolution of and adjustment to certain contingent liabilities and assets resulting from the Company's separation from Candiant.

(c) Relates to costs incurred in connection with the acquisition of Midtown 45, a NYC property (January 2013).

(d) Relates to costs incurred as a result of an organizational realignment initiative.

(e) Relates primarily to a non-cash impairment charge from a partial write-down of the Hawthorn trademark.

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION
(In millions)

| | Net Revenues | Reported EBITDA | Legacy Adjustments (b) | Impairment Recovery (c) | Allowance Reversal (d) | Acquisition Costs (e) | Asset Impairment (f) | Restructuring Costs (g) | Adjusted EBITDA |
|--|--------------|-----------------|------------------------|-------------------------|------------------------|-----------------------|----------------------|-------------------------|-----------------|
| Three months ended March 31, 2012 | | | | | | | | | |
| Lodging | \$ 185 | \$ 49 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 49 |
| Vacation Exchange and Rentals | 361 | 95 | — | — | (2) | — | — | — | 93 |
| Vacation Ownership | 501 | 103 | — | — | — | — | — | — | 103 |
| Total Reportable Segments | 1,047 | 247 | — | — | (2) | — | — | — | 245 |
| Corporate and Other (a) | (11) | (21) | (4) | — | — | — | — | — | (25) |
| Total Company | \$ 1,036 | \$ 226 | \$ (4) | \$ — | \$ (2) | \$ — | \$ — | \$ — | \$ 220 |
| Three months ended June 30, 2012 | | | | | | | | | |
| Lodging | \$ 233 | \$ 75 | \$ — | \$ (1) | — | — | — | — | \$ 74 |
| Vacation Exchange and Rentals | 348 | 82 | — | — | — | — | — | — | 82 |
| Vacation Ownership | 570 | 150 | — | — | — | — | — | — | 150 |
| Total Reportable Segments | 1,151 | 307 | — | (1) | — | — | — | — | 306 |
| Corporate and Other (a) | (12) | (25) | — | — | — | — | — | — | (25) |
| Total Company | \$ 1,139 | \$ 282 | \$ — | \$ (1) | \$ — | \$ — | \$ — | \$ — | \$ 281 |
| Three months ended September 30, 2012 | | | | | | | | | |
| Lodging | \$ 249 | \$ 86 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 86 |
| Vacation Exchange and Rentals | 420 | 123 | — | — | — | — | — | — | 123 |
| Vacation Ownership | 608 | 154 | — | — | — | 1 | — | — | 155 |
| Total Reportable Segments | 1,277 | 363 | — | — | — | 1 | — | — | 364 |
| Corporate and Other (a) | (12) | (30) | 1 | — | — | — | — | — | (29) |
| Total Company | \$ 1,265 | \$ 333 | \$ 1 | \$ — | \$ — | \$ 1 | \$ — | \$ — | \$ 335 |
| Three months ended December 31, 2012 | | | | | | | | | |
| Lodging | \$ 223 | \$ 62 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 62 |
| Vacation Exchange and Rentals | 293 | 28 | — | — | — | 1 | 8 | 5 | 42 |
| Vacation Ownership | 590 | 142 | — | — | — | — | — | 2 | 144 |
| Total Reportable Segments | 1,106 | 232 | — | — | — | 1 | 8 | 7 | 248 |
| Corporate and Other (a) | (12) | (28) | (2) | — | — | — | — | — | (30) |
| Total Company | \$ 1,094 | \$ 204 | \$ (2) | \$ — | \$ — | \$ 1 | \$ 8 | \$ 7 | \$ 218 |
| Twelve months ended December 31, 2012 | | | | | | | | | |
| Lodging | \$ 890 | \$ 272 | \$ — | \$ (1) | \$ — | \$ — | \$ — | \$ — | \$ 271 |
| Vacation Exchange and Rentals | 1,422 | 328 | — | — | (2) | 1 | 8 | 5 | 340 |
| Vacation Ownership | 2,269 | 549 | — | — | — | 1 | — | 2 | 552 |
| Total Reportable Segments | 4,581 | 1,149 | — | (1) | (2) | 2 | 8 | 7 | 1,163 |
| Corporate and Other (a) | (47) | (104) | (5) | — | — | — | — | — | (109) |
| Total Company | \$ 4,534 | \$ 1,045 | \$ (5) | \$ (1) | \$ (2) | \$ 2 | \$ 8 | \$ 7 | \$ 1,054 |

- (a) Includes the elimination of transactions between segments.
(b) Relates to the net expense/(benefit) from the resolution of and adjustment to certain contingent liabilities and assets resulting from the Company's separation from Cendant.
(c) Relates to the recovery of a previously recorded impairment charge.
(d) Relates to a benefit from the reversal of an allowance associated with a previously divested asset.
(e) Relates to costs incurred in connection with the acquisition of Shell Vacations Club at the Company's vacation ownership business (September 2012) and several other acquisitions at the Company's vacation rental businesses (December 2012).
(f) Relates to a non-cash impairment charge for the write-down of the ResortQuest and Steamboat Resorts tradenames at the Company's vacation exchange and rentals business.
(g) Relates to costs incurred as a result of organizational realignment initiatives commenced during 2012 at the Company's vacation exchange and rentals business and restructuring associated with the Shell acquisition.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Three Months Ended December 31, 2013 | | | |
|--|--------------------------------------|-------------------------|----------------------|----------------------|
| | As Reported | Restructuring Costs (a) | Asset Impairment (b) | As Adjusted non-GAAP |
| Net revenues | | | | |
| Service and membership fees | \$ 496 | | | \$ 496 |
| Vacation ownership interest sales | 384 | | | 384 |
| Franchise fees | 139 | | | 139 |
| Consumer financing | 108 | | | 108 |
| Other | 68 | | | 68 |
| Net revenues | 1,195 | — | — | 1,195 |
| Expenses | | | | |
| Operating | 517 | | | 517 |
| Cost of vacation ownership interests | 48 | | | 48 |
| Consumer financing interest | 18 | | | 18 |
| Marketing and reservation | 180 | | | 180 |
| General and administrative | 193 | | | 193 |
| Asset impairments | 8 | | (8) | — |
| Restructuring | 9 | (9) | | — |
| Depreciation and amortization | 56 | | | 56 |
| Total expenses | 1,029 | (9) | (8) | 1,012 |
| Operating income | 166 | 9 | 8 | 183 |
| Interest expense | 34 | | | 34 |
| Interest income | (2) | | | (2) |
| Income before income taxes | 134 | 9 | 8 | 151 |
| Provision for income taxes | 48 | 4(c) | 3(c) | 55 |
| Net income attributable to Wyndham shareholders | \$ 86 | \$ 5 | \$ 5 | \$ 96 |
| Earnings per share | | | | |
| Basic | \$ 0.66 | \$ 0.04 | \$ 0.04 | \$ 0.74 |
| Diluted | 0.65 | 0.04 | 0.04 | 0.73 |
| Weighted average shares outstanding | | | | |
| Basic | 129 | 129 | 129 | 129 |
| Diluted | 131 | 131 | 131 | 131 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

- (a) Relates to costs incurred as a result of an organizational realignment initiative at the Company's lodging business.
(b) Relates primarily to a non-cash impairment charge from a partial write-down of the Hawthorn trademark at the Company's lodging business.
(c) Relates to the tax effect of the adjustment.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Twelve Months Ended December 31, 2013 | | | | | | | As Adjusted non-GAAP |
|--|---------------------------------------|-----------------------|--------------------------|--|----------------------------|-------------------------|----------------|----------------------------|
| | As Reported | Legacy Adjustments | Acquisition Costs (e) | Early Extinguishment of Debt (d) | Restructuring Costs (e) | Asset Impairment (f) | As Reported | |
| Net revenues | | | | | | | | |
| Service and membership fees | \$ 2,329 | | | | | | | \$ 2,329 |
| Vacation ownership interest sales | 1,379 | | | | | | | 1,379 |
| Franchise fees | 599 | | | | | | | 599 |
| Consumer financing | 426 | | | | | | | 426 |
| Other | 276 | | | | | | | 276 |
| Net revenues | 5,009 | — | — | — | — | — | — | 5,009 |
| Expenses | | | | | | | | |
| Operating | 2,161 | | (2) | | | | | 2,159 |
| Cost of vacation ownership interests | 155 | | | | | | | 155 |
| Consumer financing interest | 78 | | | | | | | 78 |
| Marketing and reservation | 751 | | | | | | | 751 |
| General and administrative | 720 | (1)(a) | | | | | | 719 |
| Asset impairments | 8 | | | | | (8) | | — |
| Restructuring | 10 | | | | | (9) | | 1 |
| Depreciation and amortization | 216 | | | | | | | 216 |
| Total expenses | 4,099 | (1) | (2) | — | (9) | (8) | — | 4,079 |
| Operating income | 910 | 1 | 2 | — | 9 | 8 | — | 930 |
| Other income, net | (6) | | | | | | | (6) |
| Interest expense | 131 | | | | | | | 131 |
| Early extinguishment of debt | 111 | | | (111) | | | | — |
| Interest income | (9) | | | | | | | (9) |
| Income before income taxes | 683 | 1 | 2 | 111 | 9 | 8 | — | 814 |
| Provision for income taxes | 250 | (2)(b) | 1(g) | 42(g) | 4(g) | 3(g) | | 298 |
| Net income | 433 | 3 | 1 | 69 | 5 | 5 | — | 516 |
| Net income attributable to noncontrolling interest | (1) | | | | | | | (1) |
| Net income attributable to Wyndham shareholders | \$ 432 | \$ 3 | \$ 1 | \$ 69 | \$ 5 | \$ 5 | — | \$ 515 |
| Earnings per share | | | | | | | | |
| Basic | \$ 3.25 | \$ 0.02 | \$ 0.01 | \$ 0.51 | \$ 0.04 | \$ 0.04 | — | \$ 3.87 |
| Diluted | 3.21 | 0.02 | 0.01 | 0.51 | 0.04 | 0.04 | — | 3.83 |
| Weighted average shares outstanding | | | | | | | | |
| Basic | 133 | 133 | 133 | 133 | 133 | 133 | — | 133 |
| Diluted | 135 | 135 | 135 | 135 | 135 | 135 | — | 135 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

- (a) Relates to the net expense from the resolution of and adjustment to certain contingent liabilities and assets resulting from the Company's separation from Cendant.
- (b) Relates to a state tax accrual for legacy tax matters.
- (c) Relates to costs incurred in connection with the acquisition of Midtown 45, a NYC property (January 2013) at the Company's vacation ownership business.
- (d) Represents costs incurred for the early repurchase of a portion of the Company's 7.375%, 5.75% and 6.00% senior unsecured notes and the remaining portion of the 9.875% senior unsecured notes.
- (e) Relates to costs incurred as a result of an organizational realignment initiative at the Company's lodging business.
- (f) Relates primarily to a non-cash impairment charge from a partial write-down of the Hawthorn trademark at the Company's lodging business.
- (g) Relates to the tax effect of the adjustment.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Three Months Ended December 31, 2012 | | | | | |
|--|--------------------------------------|---------------------------|--------------------------|-------------------------|----------------------------|-------------------------|
| | As Reported | Legacy Adjustments (a) | Acquisition Costs (b) | Asset Impairment (c) | Restructuring Costs (d) | As Adjusted non-GAAP |
| Net revenues | | | | | | |
| Service fees and membership | \$ 446 | | | | | \$ 446 |
| Vacation ownership interest sales | 337 | | | | | 337 |
| Franchise fees | 134 | | | | | 134 |
| Consumer financing | 110 | | | | | 110 |
| Other | 67 | | | | | 67 |
| Net revenues | <u>1,094</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>1,094</u> |
| Expenses | | | | | | |
| Operating | 454 | | (1) | | | 453 |
| Cost of vacation ownership interests | 46 | | | | | 46 |
| Consumer financing interest | 21 | | | | | 21 |
| Marketing and reservation | 169 | | | | | 169 |
| General and administrative | 185 | 2 | | | | 187 |
| Asset impairments | 8 | | | (8) | | — |
| Restructuring | 7 | | | | (7) | — |
| Depreciation and amortization | 49 | | | | | 49 |
| Total expenses | <u>939</u> | <u>2</u> | <u>(1)</u> | <u>(8)</u> | <u>(7)</u> | <u>925</u> |
| Operating income | 155 | (2) | 1 | 8 | 7 | 169 |
| Interest expense | 35 | | | | | 35 |
| Interest income | (2) | | | | | (2) |
| Income before income taxes | 122 | (2) | 1 | 8 | 7 | 136 |
| Provision for income taxes | 41 | | | 3(e) | 3(e) | 47 |
| Net income attributable to Wyndham shareholders | <u>\$ 81</u> | <u>\$ (2)</u> | <u>\$ 1</u> | <u>\$ 5</u> | <u>\$ 4</u> | <u>\$ 89</u> |
| Earnings per share | | | | | | |
| Basic | \$ 0.58 | \$ (0.01) | \$ 0.01 | \$ 0.04 | \$ 0.03 | \$ 0.64 |
| Diluted | 0.57 | (0.01) | 0.01 | 0.04 | 0.03 | 0.63 |
| Weighted average shares outstanding | | | | | | |
| Basic | 139 | 139 | 139 | 139 | 139 | 139 |
| Diluted | 141 | 141 | 141 | 141 | 141 | 141 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

Note: EPS amounts may not add due to rounding.

- (a) Relates to the net benefit from the resolution of and adjustment to certain contingent liabilities and assets resulting from the Company's separation from Candam.
- (b) Relates to the costs incurred in connection with the acquisitions of several vacation rental businesses (December 2012).
- (c) Relates to the non-cash impairment charge for the write-down of the ResortQuest and Steamboat Resorts tradenames at the Company's vacation exchange and rental business.
- (d) Relates to costs incurred as a result of organizational realignment initiatives commenced during 2012 at the Company's vacation exchange and rentals business and restructuring associated with the Shell acquisition.
- (e) Relates to the tax effect of the adjustment.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Twelve Months Ended December 31, 2012 | | | | | | | |
|--|---------------------------------------|---------------------------|----------------------------|--------------------------|--|-------------------------|----------------------------|-------------------------|
| | As Reported | Legacy Adjustments (a) | Reversal / Recovery (b) | Acquisition Costs (c) | Early Extinguishment of Debt (d) | Asset Impairment (e) | Restructuring Costs (f) | As Adjusted non-GAAP |
| Net revenues | | | | | | | | |
| Service fees and membership | \$ 2,005 | | | | | | | \$ 2,005 |
| Vacation ownership interest sales | 1,323 | | | | | | | 1,323 |
| Franchise fees | 583 | | | | | | | 583 |
| Consumer financing | 421 | | | | | | | 421 |
| Other | 202 | | | | | | | 202 |
| Net revenues | <u>4,534</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>4,534</u> |
| Expenses | | | | | | | | |
| Operating | 1,842 | | | (2) | | | | 1,840 |
| Cost of vacation ownership interests | 161 | | | | | | | 161 |
| Consumer financing interest | 90 | | | | | | | 90 |
| Marketing and reservation | 723 | | | | | | | 723 |
| General and administrative | 666 | 5 | | | | | | 671 |
| Asset impairments | 8 | | | | | (8) | | — |
| Restructuring | 7 | | | | | | (7) | — |
| Depreciation and amortization | 185 | | | | | | | 185 |
| Total expenses | <u>3,682</u> | <u>5</u> | <u>—</u> | <u>(2)</u> | <u>—</u> | <u>(8)</u> | <u>(7)</u> | <u>3,670</u> |
| Operating income | 852 | (5) | — | 2 | — | 8 | 7 | 864 |
| Other income, net | (8) | | 3 | | | | | (5) |
| Interest expense | 132 | | | | | | | 132 |
| Early extinguishment of debt | 108 | | | | | (108) | | — |
| Interest income | (8) | | | | | | | (8) |
| Income before income taxes | 628 | (5) | (3) | 2 | 108 | 8 | 7 | 745 |
| Provision for income taxes | 229 | (2)(g) | (1)(g) | 1(g) | 44(g) | 3(g) | 3(g) | 277 |
| Net income | 399 | (3) | (2) | 1 | 64 | 5 | 4 | 468 |
| Net loss attributable to noncontrolling interest | 1 | | | | | | | 1 |
| Net income attributable to Wyndham shareholders | <u>\$ 400</u> | <u>\$ (3)</u> | <u>\$ (2)</u> | <u>\$ 1</u> | <u>\$ 64</u> | <u>\$ 5</u> | <u>\$ 4</u> | <u>\$ 469</u> |
| Earnings per share | | | | | | | | |
| Basic | \$ 2.80 | \$ (0.02) | \$ (0.02) | \$ 0.01 | \$ 0.45 | \$ 0.03 | \$ 0.03 | \$ 3.29 |
| Diluted | 2.75 | (0.02) | (0.02) | 0.01 | 0.44 | 0.03 | 0.03 | 3.23 |
| Weighted average shares outstanding | | | | | | | | |
| Basic | 143 | 143 | 143 | 143 | 143 | 143 | 143 | 143 |
| Diluted | 145 | 145 | 145 | 145 | 145 | 145 | 145 | 145 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

Note: EPS amounts may not add due to rounding.

- (a) Relates to the net benefit from the resolution of and adjustment to certain contingent liabilities and assets resulting from the Company's separation from Cendant.
- (b) Includes \$2 million related to the benefit from the reversal of an allowance associated with a previously divested asset and \$1 million related to the recovery of a previously recorded impairment charge.
- (c) Relates to costs incurred in connection with the acquisition of Shell Vacations Club at the Company's vacation ownership business (September 2012) and several other acquisitions at the Company's vacation rental businesses (December 2012).
- (d) Represents costs incurred for the early repurchase of a portion of the Company's 9.875% and 6.00% senior unsecured notes.
- (e) Relates to the non-cash impairment charge for the write-down of the ResortQuest and Steamboat Resorts tradenames at the Company's vacation exchange and rentals business.
- (f) Relates to costs incurred as a result of organizational realignment initiatives commenced during 2012 at the Company's vacation exchange and rentals business and restructuring associated with the Shell acquisition.
- (g) Relates to the tax effect of the adjustment.

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATIONS AND FINANCIAL INFORMATION
(In millions)

FREE CASH FLOW

The Company defines free cash flow to be net cash provided by operating activities less property and equipment additions which it also refers to as capital expenditures. Prior to the fourth quarter 2012, the Company had previously included development advances within its calculation of free cash flow.

We believe free cash flow to be a useful operating performance measure to evaluate the ability of our operations to generate cash for uses other than capital expenditures and, after debt service and other obligations, our ability to grow our business through acquisitions, development advances and equity investments, as well as our ability to return cash to shareholders through dividends and share repurchases. A limitation of using free cash flow versus the GAAP measure of net cash provided by operating activities, net cash used in investing activities and net cash used in financing activities as a means for evaluating Wyndham Worldwide is that free cash flow does not represent the total cash movement for the period as detailed in the consolidated statement of cash flows.

The following table provides more details on the GAAP financial measure that is most directly comparable to the non-GAAP financial measure and the related reconciliation between these financial measures:

| | <u>Twelve Months Ended December 31,</u> | |
|---|---|---------------|
| | <u>2013</u> | <u>2012</u> |
| Net cash provided by operating activities | \$ 1,008 | \$ 1,004 |
| Less: Property and equipment additions | (238) | (208) |
| Free cash flow | <u>\$ 770</u> | <u>\$ 796</u> |

GROSS VOI SALES

The following table provides a reconciliation of Gross VOI sales (see Table 3) to Vacation ownership interest sales (see Table 4):

| | <u>Year</u> | | | | | |
|---|-------------|---------------|---------------|---------------|---------------|------------------|
| | <u>2013</u> | <u>Q1</u> | <u>Q2</u> | <u>Q3</u> | <u>Q4</u> | <u>Full Year</u> |
| Gross VOI sales (a) | | \$ 384 | \$ 481 | \$ 536 | \$ 488 | \$ 1,889 |
| Less: Sales under WAAM 1.0 | | (36) | (44) | (51) | (29) | (160) |
| Gross VOI sales, net of WAAM 1.0 sales | | 347 | 437 | 486 | 459 | 1,729 |
| Less: Loan loss provision | | (84) | (90) | (102) | (73) | (349) |
| Less: Impact of percentage-of-completion accounting | | — | — | — | (1) | (1) |
| Vacation ownership interest sales (a) | | <u>\$ 263</u> | <u>\$ 347</u> | <u>\$ 384</u> | <u>\$ 384</u> | <u>\$ 1,379</u> |
| | 2012 | | | | | |
| Gross VOI sales (a) | | \$ 384 | \$ 460 | \$ 502 | \$ 435 | \$ 1,781 |
| Less: Sales under WAAM 1.0 | | (17) | (18) | (5) | (10) | (49) |
| Gross VOI sales, net of WAAM 1.0 sales | | 367 | 442 | 497 | 426 | 1,732 |
| Less: Loan loss provision | | (96) | (100) | (124) | (89) | (409) |
| Vacation ownership interest sales (a) | | <u>\$ 271</u> | <u>\$ 342</u> | <u>\$ 373</u> | <u>\$ 337</u> | <u>\$ 1,323</u> |
| | 2011 | | | | | |
| Gross VOI sales | | \$ 319 | \$ 412 | \$ 455 | \$ 409 | \$ 1,595 |
| Less: Sales under WAAM 1.0 | | (18) | (19) | (38) | (31) | (106) |
| Gross VOI sales, net of WAAM 1.0 sales | | 302 | 393 | 417 | 378 | 1,489 |
| Less: Loan loss provision | | (79) | (80) | (96) | (83) | (339) |
| Vacation ownership interest sales | | <u>\$ 222</u> | <u>\$ 313</u> | <u>\$ 320</u> | <u>\$ 295</u> | <u>\$ 1,150</u> |
| | 2010 | | | | | |
| Gross VOI sales | | \$ 308 | \$ 371 | \$ 412 | \$ 373 | \$ 1,464 |
| Less: Sales under WAAM 1.0 | | (5) | (13) | (20) | (14) | (51) |
| Gross VOI sales, net of WAAM 1.0 sales | | 303 | 358 | 392 | 359 | 1,413 |
| Less: Loan loss provision | | (86) | (87) | (85) | (82) | (340) |
| Vacation ownership interest sales | | <u>\$ 217</u> | <u>\$ 271</u> | <u>\$ 308</u> | <u>\$ 276</u> | <u>\$ 1,072</u> |

Note: Amounts may not add due to rounding.

(a) Includes VOI sales under WAAM 2.0 beginning in the second quarter of 2012.

The following includes primarily tele-sales upgrades and other non-tour revenues, which are excluded from Gross VOI sales in the Company's VPG calculation (see Table 3):

| | <u>Q1</u> | <u>Q2</u> | <u>Q3</u> | <u>Q4</u> | <u>Full Year</u> |
|------|-----------|-----------|-----------|-----------|------------------|
| 2013 | \$ 24 | \$ 18 | \$ 22 | \$ 25 | \$ 89 |
| 2012 | \$ 27 | \$ 20 | \$ 22 | \$ 28 | \$ 97 |
| 2011 | \$ 18 | \$ 18 | \$ 21 | \$ 11 | \$ 68 |
| 2010 | \$ 20 | \$ 20 | \$ 23 | \$ 17 | \$ 80 |