

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

Form 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of report (Date of earliest event reported) **February 10, 2015 (February 10, 2015)**

Wyndham Worldwide Corporation
(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

1-32876
(Commission File Number)

20-0052541
(IRS Employer
Identification No.)

22 Sylvan Way
Parsippany, NJ
(Address of Principal
Executive Offices)

07054
(Zip Code)

Registrant's telephone number, including area code **(973) 753-6000**

None

(Former Name or Former Address, if Changed Since Last
Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition.

Wyndham Worldwide Corporation (the “Company”) today issued a press release reporting financial results for the quarter and fiscal year ended December 31, 2014.

A copy of the Company’s press release is furnished under Item 2.02 as Exhibit 99.1.

The information included in this Item 2.02 and Exhibit 99.1 to this Current Report on Form 8-K shall not be deemed “filed” for the purposes of or otherwise subject to the liabilities under Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Unless expressly incorporated into a filing of the Company under the Securities Act of 1933, as amended or the Exchange Act made after the date hereof, the information contained in this Item 2.02 and Exhibit 99.1 hereto shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Item 7.01. Regulation FD Disclosure.

The Company will post 2015 earnings and driver guidance information on the Company’s website, www.wyndhamworldwide.com/investors, following the Company’s earnings conference call to be held Tuesday, February 10, 2015 at 8:30 a.m. EDT.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits. The following exhibit is furnished with this report:

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|---|
| Exhibit 99.1 | Press Release of Wyndham Worldwide Corporation, dated February 10, 2015, reporting financial results for the quarter and fiscal year ended December 31, 2014. |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WYNDHAM WORLDWIDE CORPORATION

Date: February 10, 2015

By: /s/ Nicola Rossi
Nicola Rossi
Chief Accounting Officer

WYNDHAM WORLDWIDE CORPORATION
CURRENT REPORT ON FORM 8-K
Report Dated February 10, 2015
EXHIBIT INDEX

| Exhibit No. | Description |
|--------------------|---|
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**Wyndham Worldwide Reports Fourth Quarter and Full Year 2014 Earnings**

Fourth Quarter Adjusted Diluted EPS Growth of 23%
Annual Free Cash Flow Target Increased to \$800 Million
Increases Dividend 20%

PARSIPPANY, N.J. (February 10, 2015)– Wyndham Worldwide Corporation (NYSE:WYN) today announced results for the three months and year ended December 31, 2014.

Highlights:

- Fourth quarter adjusted diluted earnings per share (EPS) was \$0.90, an increase of 23% from adjusted diluted EPS of \$0.73 in the fourth quarter of 2013. Reported diluted EPS was \$0.65 in the fourth quarter of 2014, unchanged from the same period in 2013.
- Full year adjusted diluted EPS was \$4.53, an increase of 18% from adjusted diluted EPS of \$3.83 for the prior year period. Reported diluted EPS was \$4.18 compared with \$3.21 for the prior year period.
- During the quarter, the Company repurchased 2.1 million shares of its common stock for \$171 million. For the full year, the Company spent \$652 million to repurchase 8.6 million shares of its common stock.
- The Company's Board of Directors authorized an increase in the quarterly cash dividend to \$0.42 from \$0.35 per share, beginning with the dividend that is expected to be declared in the first quarter of 2015.
- The Company increased its annual free cash flow target to \$800 million from \$750 million beginning in 2015.

“A strong fourth quarter led to 18% growth in full-year adjusted EPS, capping another year of double-digit earnings growth,” said Stephen P. Holmes, chairman and CEO. “All three of our businesses performed well and we’re enthusiastic about the opportunities and initiatives that will drive growth going forward. As an indication of confidence in our prospects, the Board of Directors approved a 20% increase in our quarterly dividend.”

FOURTH QUARTER 2014 OPERATING RESULTS

Fourth quarter revenues were \$1.2 billion, an increase of 3% from the prior year period, or 4% in constant currency. The increase reflects growth in all of the Company's business segments.

Adjusted net income was \$112 million, or \$0.90 per diluted share, compared with \$96 million, or \$0.73 per diluted share for the same period in 2013. The increases reflect stronger operating results in the Company's lodging and vacation exchange and rentals businesses and lower net interest expense. EPS also benefited from the Company's share repurchase program, which decreased weighted average diluted share count by 5% year-over-year.

Reported net income for the fourth quarter of 2014 was \$81 million, or \$0.65 per diluted share, compared with \$86 million, or \$0.65 per diluted share, for the fourth quarter of 2013. Reported net income in both periods reflects several items excluded from adjusted net income. The net result of these items unfavorably impacted fourth quarter 2014 net income by \$31 million and unfavorably impacted fourth quarter 2013 net income by \$10 million. Full reconciliations of adjusted results to GAAP results appear in Table 8 of this press release.

FULL YEAR 2014 OPERATING RESULTS

Revenues for full year 2014 were \$5.3 billion, an increase of 5% over the prior year period. Adjusted net income for the full year 2014 was \$573 million, or \$4.53 per diluted share, compared with \$515 million, or \$3.83 per diluted share, for the prior year. The increases reflect stronger operating results across all of the Company's businesses. EPS also benefited from the Company's share repurchase program, which decreased weighted average diluted share count by 6% compared with 2013.

Reported net income for full year 2014 was \$529 million, or \$4.18 per diluted share, compared with reported net income of \$432 million, or \$3.21 per diluted share, for the prior year period. Reported net income reflects several items excluded from adjusted net income. The net result of these items unfavorably impacted full year 2014 net income by \$44 million and unfavorably impacted full year 2013 net income by \$83 million. Full reconciliations of adjusted results to GAAP results appear in Table 8 of this press release.

FULL YEAR 2014 CASH FLOW

Free cash flow was \$749 million for the year ended December 31, 2014, compared with \$770 million for the same period in 2013. The Company defines free cash flow as net cash provided by operating activities less capital expenditures. For the year ended December 31, 2014, net cash provided by operating activities was \$984 million, compared with \$1,008 million in the prior year period.

BUSINESS UNIT RESULTS

Lodging (Wyndham Hotel Group)

Revenues were \$267 million in the fourth quarter of 2014, a 9% increase over the fourth quarter of 2013.

Domestic RevPAR increased 8.6%, partially offset by a 7.8% decline in international RevPAR, resulting in a 3.0% increase in total system-wide RevPAR compared with the fourth quarter of 2013. In constant currency, total system-wide RevPAR increased 5.0%.

Adjusted EBITDA for the fourth quarter of 2014 was \$79 million, a 23% increase compared with the fourth quarter of 2013. The increase primarily reflects higher RevPAR and the favorable timing of loyalty and marketing expenses compared with the same period last year.

As of December 31, 2014, the Company's hotel system consisted of approximately 7,650 properties and approximately 661,000 rooms, a 2.4% room increase compared with the fourth quarter of 2013. The development pipeline included approximately 960 hotels and 117,000 rooms, of which 57% were international and 64% were new construction.

Vacation Exchange and Rentals (Wyndham Exchange & Rentals)

Revenues were \$311 million in the fourth quarter of 2014, a 2% increase over the fourth quarter of 2013. In constant currency, revenues were up 6%.

Exchange revenues were \$150 million, flat compared with the fourth quarter of 2013. In constant currency, exchange revenues increased 2%, as the average number of members increased 2.2% and exchange revenue per member was flat.

Vacation rental revenues were \$144 million, a 4% increase over the fourth quarter of 2013. In constant currency, vacation rental revenues were up 11%, reflecting a 7.3% increase in transaction volume and a 3.3% increase in the average net price per vacation rental.

Adjusted EBITDA for the fourth quarter of 2014 was \$39 million, an 8% increase compared with the fourth quarter of 2013. On a currency-neutral basis, adjusted EBITDA increased 14% compared with the prior year period due to the revenue increases and cost controls.

Vacation Ownership (Wyndham Vacation Ownership)

Revenues were \$668 million in the fourth quarter of 2014, a 2% increase over the fourth quarter of 2013, primarily reflecting higher resort management fees.

Gross VOI sales were \$470 million in the fourth quarter of 2014, a decrease of 4% compared with the fourth quarter of 2013, reflecting a 1.4% decline in volume per guest and a 2.1% decline in tour flow.

Net VOI sales were flat compared with the fourth quarter of 2013, reflecting a lower provision for loan loss resulting from improved portfolio performance.

EBITDA for the fourth quarter of 2014 was \$172 million, flat compared with the fourth quarter of 2013.

Other Items

- The Company repurchased 2.1 million shares of common stock for \$171 million during the fourth quarter of 2014. For the full-year 2014, the Company purchased 8.6 million shares of common stock for \$652 million. From January 1 through February 9, 2015, the Company repurchased an additional 0.8 million shares for \$68 million. The Company's remaining share repurchase authorization totals \$948 million as of February 9, 2015.
- Reported net interest expense in the fourth quarter of 2014 was \$25 million, compared with \$32 million in the fourth quarter of 2013, primarily reflecting the benefit of lower interest rates associated with fixed-for-floating interest rate swaps.

Balance Sheet Information as of December 31, 2014:

- Cash and cash equivalents of \$183 million, compared with \$194 million at December 31, 2013
- Vacation ownership contract receivables, net, of \$2.7 billion, compared with \$2.8 billion at December 31, 2013
- Vacation ownership and other inventory of \$1.2 billion, compared with \$1.0 billion at December 31, 2013
- Securitized vacation ownership debt of \$2.2 billion, compared with \$1.9 billion at December 31, 2013
- Long-term debt of \$2.9 billion, unchanged from December 31, 2013. The remaining borrowing capacity on the revolving credit facility, net of commercial paper borrowings, was \$1.3 billion as of December 31, 2014, unchanged from December 31, 2013

A schedule of debt is included in Table 5 of this press release.

Outlook

Note to Editors: The guidance excludes possible future share repurchases, while analysts' estimates often include share repurchases. This results in discrepancies between Company guidance and database consensus forecasts.

For the full year 2015, the Company provides the following guidance:

- Revenues of approximately \$5.450 - \$5.550 billion from \$5.400 - \$5.500 billion.
- Adjusted EBITDA of approximately \$1.285 - \$1.315 billion from \$1.300 - \$1.330 billion, reflecting the adverse impact of foreign exchange partially offset by stronger underlying performance. Based on January 31, 2015 rates, foreign exchange movements have had a \$25 million adverse effect on 2015 EBITDA guidance since the Company's initial 2015 guidance, which was issued on October 24, 2014. The Company's 2015 guidance reflects a \$34 million adverse impact from foreign exchange compared with 2014 full year results.
- Adjusted EPS of approximately \$4.75 - \$4.90 based on a diluted share count of 123 million from \$4.70 - \$4.85 based on a diluted share count of 125 million.

Conference Call Information

Wyndham Worldwide Corporation will hold a conference call with investors to discuss the Company's results, outlook and guidance on Tuesday, February 10, 2015 at 8:30 a.m. EST. Listeners may access the webcast live through the Company's website at www.wyndhamworldwide.com/investors. An archive of this webcast will be available on the website for approximately 90 days beginning at noon EST on February 10, 2015. The conference call may also be accessed by dialing 800-369-2125 and providing the passcode "WYNDHAM." Listeners are urged to call at least 10 minutes prior to the scheduled start time. A telephone replay will be available for approximately 90 days beginning at noon EST on February 10, 2015, at 888-484-4840.

The Company will post guidance information on its website following the conference call.

Presentation of Financial Information

Financial information discussed in this press release includes non-GAAP measures, which include or exclude certain items. These non-GAAP measures differ from reported GAAP results and are intended to illustrate what management believes are relevant period-over-period comparisons and are helpful to investors as an additional tool for further understanding and assessing the Company's ongoing core operating performance. Exclusion of items in our non-GAAP presentation should not be considered an inference that these items are unusual, infrequent or non-recurring. A complete reconciliation of reported GAAP results to the comparable non-GAAP information appears in the financial tables section of the press release. It is not practicable to provide a reconciliation of forecasted adjusted EBITDA and adjusted EPS to the most directly comparable GAAP measures because certain items cannot be reasonably estimated or predicted at this time. Any such items could be significant to the Company's reported results.

About Wyndham Worldwide Corporation

One of the world's largest hospitality companies, Wyndham Worldwide (NYSE: WYN) provides a wide range of hospitality services and products through its global portfolio of world-renowned brands. The world's largest hotel company based on the number of properties, Wyndham Hotel Group is home to many of the world's best-known hotel brands, with over 7,600 franchised hotels and approximately 661,000 hotel rooms worldwide. Wyndham Exchange & Rentals is the worldwide leader in vacation exchange and the world's largest professionally managed vacation rentals business, providing more than 5 million leisure-bound families annually with access to over 107,000 vacation properties in over 100 countries through its prominent exchange and vacation rental brands. The industry and timeshare ownership market leader, Wyndham Vacation Ownership develops, markets, and sells vacation ownership interests and provides consumer financing to owners through its network of over 200 vacation ownership resorts serving approximately 904,000 owners throughout the United States, Canada, Mexico, the Caribbean, and the South Pacific. Based in Parsippany, NJ, Wyndham Worldwide employs over 34,000 associates globally. For more information, please visit www.wyndhamworldwide.com.

Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, conveying management's expectations as to the future based on plans, estimates and projections at the time the Company makes the statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The forward-looking statements contained in this press release include statements related to the Company's revenues, earnings, dividends and related financial and operating measures.

You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Factors that could cause actual results to differ materially from those in the forward-looking statements include general economic conditions, the performance of the financial and credit markets, the economic environment for the hospitality industry, the impact of war, terrorist activity or political strife, operating risks associated with the hotel, vacation exchange and rentals and vacation ownership businesses, as well as those described in the Company's Annual Report on Form 10-K, filed with the SEC on February 14, 2014. Except for the Company's ongoing obligations to disclose material information under the federal securities laws, it undertakes no obligation to release publicly any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events.

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Investor and Media contact:

Margo C. Happer
Senior Vice President, Investor Relations
Wyndham Worldwide Corporation
(973) 753-6472
margo.happer@wyn.com

Barry Goldschmidt
Vice President, Investor Relations
Wyndham Worldwide Corporation
(973) 753-7703
barry.goldschmidt@wyn.com

Wyndham Worldwide Corporation
OPERATING RESULTS OF REPORTABLE SEGMENTS
(In millions)

In addition to other measures, management evaluates the operating results of each of its reportable segments based upon net revenues and “EBITDA”, which is defined as net income before depreciation and amortization, interest expense (excluding consumer financing interest), early extinguishment of debt, interest income (excluding consumer financing interest) and income taxes, each of which is presented on the Company’s Consolidated Statements of Income. The Company believes that EBITDA is a useful measure of performance for the Company’s segments which when considered with GAAP measures, gives a more complete understanding of its operating performance. The Company’s presentation of EBITDA may not be comparable to similarly-titled measures used by other companies.

The following tables summarize net revenues and EBITDA for the Company’s reportable segments, as well as reconcile EBITDA to Net income attributable to Wyndham shareholders for the three months ended December 31, 2014 and 2013:

| | Three Months Ended December 31, | | | |
|------------------------------------|---------------------------------|---------------|-----------------|---------------|
| | 2014 | | 2013 | |
| | Net Revenues | EBITDA | Net Revenues | EBITDA |
| Lodging | \$ 267 | \$ 77 | \$ 245 | \$ 47 |
| Vacation Exchange and Rentals | 311 | 2 | 305 | 36 |
| Vacation Ownership | 668 | 172 | 658 | 172 |
| Total Reportable Segments | 1,246 | 251 | 1,208 | 255 |
| Corporate and Other ^(a) | (15) | (36) | (13) | (33) |
| Total Company | <u>\$ 1,231</u> | <u>\$ 215</u> | <u>\$ 1,195</u> | <u>\$ 222</u> |

Reconciliation of EBITDA to Net income attributable to Wyndham shareholders

| | Three Months Ended December 31, | |
|---|---------------------------------|--------------|
| | 2014 | 2013 |
| EBITDA | \$ 215 | \$ 222 |
| Depreciation and amortization | 58 | 56 |
| Interest expense | 29 | 34 |
| Interest income | (4) | (2) |
| Income before income taxes | 132 | 134 |
| Provision for income taxes | 51 | 48 |
| Net income attributable to Wyndham shareholders | <u>\$ 81</u> | <u>\$ 86</u> |

(a) Includes the elimination of transactions between segments.

The following tables summarize net revenues and adjusted EBITDA for the Company’s reportable segments for the three months ended December 31, 2014 and 2013 (for a description of adjustments by segment, see Table 7):

| | Three Months Ended December 31, | | | |
|-------------------------------|---------------------------------|-----------------|-----------------|-----------------|
| | 2014 | | 2013 | |
| | Net Revenues | Adjusted EBITDA | Net Revenues | Adjusted EBITDA |
| Lodging | \$ 267 | \$ 79 | \$ 245 | \$ 64 |
| Vacation Exchange and Rentals | 311 | 39 | 305 | 36 |
| Vacation Ownership | 668 | 172 | 658 | 172 |
| Total Reportable Segments | 1,246 | 290 | 1,208 | 272 |
| Corporate and Other | (15) | (38) | (13) | (33) |
| Total Company | <u>\$ 1,231</u> | <u>\$ 252</u> | <u>\$ 1,195</u> | <u>\$ 239</u> |

Wyndham Worldwide Corporation
OPERATING RESULTS OF REPORTABLE SEGMENTS
(In millions)

The following tables summarize net revenues and EBITDA for the Company's reportable segments, as well as reconcile EBITDA to Net income attributable to Wyndham shareholders for the twelve months ended December 31, 2014 and 2013:

| | Twelve Months Ended December 31, | | | |
|------------------------------------|----------------------------------|-----------------|-----------------|-----------------|
| | 2014 | | 2013 | |
| | Net Revenues | EBITDA | Net Revenues | EBITDA |
| Lodging | \$ 1,101 | \$ 327 | \$ 1,027 | \$ 279 |
| Vacation Exchange and Rentals | 1,604 | 335 | 1,526 | 356 |
| Vacation Ownership | 2,638 | 660 | 2,515 | 619 |
| Total Reportable Segments | 5,343 | 1,322 | 5,068 | 1,254 |
| Corporate and Other ^(a) | (62) | (141) | (59) | (122) |
| Total Company | <u>\$ 5,281</u> | <u>\$ 1,181</u> | <u>\$ 5,009</u> | <u>\$ 1,132</u> |

Reconciliation of EBITDA to Net income attributable to Wyndham shareholders

| | Twelve Months Ended December 31, | |
|--|----------------------------------|---------------|
| | 2014 | 2013 |
| EBITDA | \$ 1,181 | \$ 1,132 |
| Depreciation and amortization | 233 | 216 |
| Interest expense | 113 | 131 |
| Early extinguishment of debt | - | 111 |
| Interest income | (10) | (9) |
| Income before income taxes | 845 | 683 |
| Provision for income taxes | 316 | 250 |
| Net income | 529 | 433 |
| Net income attributable to noncontrolling interest | - | (1) |
| Net income attributable to Wyndham shareholders | <u>\$ 529</u> | <u>\$ 432</u> |

(a) Includes the elimination of transactions between segments.

The following tables summarize net revenues and adjusted EBITDA for the Company's reportable segments for the twelve months ended December 31, 2014 and 2013 (for a description of adjustments by segment, see Table 7):

| | Twelve Months Ended December 31, | | | |
|-------------------------------|----------------------------------|-----------------|-----------------|-----------------|
| | 2014 | | 2013 | |
| | Net Revenues | Adjusted EBITDA | Net Revenues | Adjusted EBITDA |
| Lodging | \$ 1,101 | \$ 340 | \$ 1,027 | \$ 296 |
| Vacation Exchange and Rentals | 1,604 | 380 | 1,526 | 356 |
| Vacation Ownership | 2,638 | 660 | 2,515 | 621 |
| Total Reportable Segments | 5,343 | 1,380 | 5,068 | 1,273 |
| Corporate and Other | (62) | (142) | (59) | (121) |
| Total Company | <u>\$ 5,281</u> | <u>\$ 1,238</u> | <u>\$ 5,009</u> | <u>\$ 1,152</u> |

Table 2

Wyndham Worldwide Corporation
CONSOLIDATED STATEMENTS OF INCOME
(In millions, except per share data)

| | Three Months Ended | | Twelve Months Ended | |
|--|--------------------|--------------|---------------------|---------------|
| | December 31, | | December 31, | |
| | 2014 | 2013 | 2014 | 2013 |
| Net revenues | | | | |
| Service and membership fees | \$ 508 | \$ 496 | \$ 2,431 | \$ 2,329 |
| Vacation ownership interest sales | 385 | 384 | 1,485 | 1,379 |
| Franchise fees | 151 | 139 | 632 | 599 |
| Consumer financing | 108 | 108 | 427 | 426 |
| Other | 79 | 68 | 306 | 276 |
| Net revenues | <u>1,231</u> | <u>1,195</u> | <u>5,281</u> | <u>5,009</u> |
| Expenses | | | | |
| Operating | 542 | 517 | 2,262 | 2,161 |
| Cost of vacation ownership interests | 42 | 48 | 171 | 155 |
| Consumer financing interest | 18 | 18 | 71 | 78 |
| Marketing and reservation | 188 | 180 | 802 | 751 |
| General and administrative | 189 | 193 | 755 | 720 |
| Loss on sale and asset impairments | 27 | 8 | 35 | 8 |
| Restructuring | 12 | 9 | 11 | 10 |
| Depreciation and amortization | 58 | 56 | 233 | 216 |
| Total expenses | <u>1,076</u> | <u>1,029</u> | <u>4,340</u> | <u>4,099</u> |
| Operating income | 155 | 166 | 941 | 910 |
| Other income, net | (2) | - | (7) | (6) |
| Interest expense | 29 | 34 | 113 | 131 |
| Early extinguishment of debt | - | - | - | 111 |
| Interest income | (4) | (2) | (10) | (9) |
| Income before income taxes | 132 | 134 | 845 | 683 |
| Provision for income taxes | 51 | 48 | 316 | 250 |
| Net income | 81 | 86 | 529 | 433 |
| Net income attributable to noncontrolling interest | - | - | - | (1) |
| Net income attributable to Wyndham shareholders | <u>\$ 81</u> | <u>\$ 86</u> | <u>\$ 529</u> | <u>\$ 432</u> |
| Earnings per share | | | | |
| Basic | \$ 0.66 | \$ 0.66 | \$ 4.22 | \$ 3.25 |
| Diluted | 0.65 | 0.65 | 4.18 | 3.21 |
| Weighted average shares outstanding | | | | |
| Basic | 122 | 129 | 125 | 133 |
| Diluted | 124 | 131 | 127 | 135 |

Note: For a description of adjustments to Net Income, see Table 8.

Table 3
(1 of 2)

Wyndham Worldwide Corporation
OPERATING STATISTICS

The following operating statistics are the drivers of our revenues and therefore provide an enhanced understanding of our businesses:

| | Year | Q1 | Q2 | Q3 | Q4 | Full Year |
|--|------|------------|------------|------------|------------|--------------|
| Lodging | | | | | | |
| Number of Rooms | 2014 | 646,900 | 650,200 | 655,300 | 660,800 | N/A |
| | 2013 | 631,800 | 635,100 | 638,300 | 645,400 | N/A |
| | 2012 | 609,300 | 608,300 | 618,100 | 627,400 | N/A |
| | 2011 | 609,600 | 612,900 | 611,200 | 613,100 | N/A |
| RevPAR | 2014 | \$ 32.30 | \$ 40.11 | \$ 43.71 | \$ 34.06 | \$ 37.57 |
| | 2013 | \$ 31.05 | \$ 38.00 | \$ 41.78 | \$ 33.07 | \$ 36.00 |
| | 2012 | \$ 29.73 | \$ 37.23 | \$ 40.39 | \$ 31.86 | \$ 34.80 |
| | 2011 | \$ 27.71 | \$ 35.38 | \$ 39.49 | \$ 30.65 | \$ 33.34 |
| Vacation Exchange and Rentals | | | | | | |
| Average Number of Members (in 000s) | 2014 | 3,727 | 3,748 | 3,777 | 3,808 | 3,765 |
| | 2013 | 3,668 | 3,686 | 3,711 | 3,728 | 3,698 |
| | 2012 | 3,684 | 3,670 | 3,672 | 3,670 | 3,674 |
| | 2011 | 3,766 | 3,755 | 3,744 | 3,734 | 3,750 |
| Exchange Revenue Per Member | 2014 | \$ 200.78 | \$ 179.17 | \$ 171.77 | \$ 157.24 | \$ 177.12 |
| | 2013 | \$ 210.96 | \$ 182.42 | \$ 169.95 | \$ 161.21 | \$ 181.02 |
| | 2012 | \$ 204.56 | \$ 177.07 | \$ 171.14 | \$ 165.86 | \$ 179.68 |
| | 2011 | \$ 205.64 | \$ 178.46 | \$ 172.38 | \$ 161.68 | \$ 179.59 |
| Vacation Rental Transactions (in 000s) ^(a) | 2014 | 429 | 376 | 455 | 293 | 1,552 |
| | 2013 | 423 | 355 | 433 | 273 | 1,483 |
| | 2012 | 418 | 325 | 390 | 259 | 1,392 |
| | 2011 | 398 | 328 | 370 | 250 | 1,347 |
| Average Net Price Per Vacation Rental ^(a) | 2014 | \$ 410.04 | \$ 577.13 | \$ 727.40 | \$ 492.25 | \$ 558.95 |
| | 2013 | \$ 392.64 | \$ 540.38 | \$ 677.81 | \$ 506.62 | \$ 532.11 |
| | 2012 | \$ 379.40 | \$ 524.40 | \$ 635.44 | \$ 484.69 | \$ 504.55 |
| | 2011 | \$ 377.71 | \$ 549.09 | \$ 701.81 | \$ 497.04 | \$ 530.78 |
| Vacation Ownership^(a) | | | | | | |
| Gross Vacation Ownership Interest (VOI) Sales (in 000s) ^(b) | 2014 | \$ 410,000 | \$ 496,000 | \$ 513,000 | \$ 470,000 | \$ 1,889,000 |
| | 2013 | \$ 384,000 | \$ 481,000 | \$ 536,000 | \$ 488,000 | \$ 1,889,000 |
| | 2012 | \$ 384,000 | \$ 460,000 | \$ 502,000 | \$ 435,000 | \$ 1,781,000 |
| | 2011 | \$ 319,000 | \$ 412,000 | \$ 455,000 | \$ 409,000 | \$ 1,595,000 |
| Tours (in 000s) ^(c) | 2014 | 170 | 208 | 225 | 191 | 794 |
| | 2013 | 163 | 206 | 225 | 195 | 789 |
| | 2012 | 148 | 186 | 207 | 183 | 724 |
| | 2011 | 137 | 177 | 197 | 173 | 685 |
| Volume Per Guest (VPG) ^(c) | 2014 | \$ 2,272 | \$ 2,280 | \$ 2,158 | \$ 2,336 | \$ 2,257 |
| | 2013 | \$ 2,211 | \$ 2,256 | \$ 2,278 | \$ 2,370 | \$ 2,281 |
| | 2012 | \$ 2,414 | \$ 2,361 | \$ 2,315 | \$ 2,225 | \$ 2,324 |
| | 2011 | \$ 2,192 | \$ 2,227 | \$ 2,197 | \$ 2,296 | \$ 2,229 |

Note: Full year amounts may not add across due to rounding.

(a) Includes the impact of acquisitions from the acquisition dates forward. Therefore, the operating statistics are not presented on a comparable basis.

(b) Includes Gross VOI sales under the Company's Wyndham Asset Affiliate Model (WAAM) Just-in-Time beginning in the second quarter of 2012 (see Table 9 for a reconciliation of Gross VOI sales to vacation ownership interest sales).

(c) Includes the impact of WAAM Just-in-Time related tours beginning in the second quarter of 2012.

ADDITIONAL DATA

| | Year | Q1 | Q2 | Q3 | Q4 | Full Year |
|--|------|-----------|------------|------------|-----------|------------|
| Lodging | | | | | | |
| Number of Properties | 2014 | 7,500 | 7,540 | 7,590 | 7,650 | N/A |
| | 2013 | 7,380 | 7,410 | 7,440 | 7,490 | N/A |
| | 2012 | 7,150 | 7,170 | 7,260 | 7,340 | N/A |
| | 2011 | 7,190 | 7,220 | 7,190 | 7,210 | N/A |
| Vacation Ownership | | | | | | |
| Provision for Loan Losses (in 000s) ^(*) | 2014 | \$ 60,000 | \$ 70,000 | \$ 70,000 | \$ 60,000 | \$ 260,000 |
| | 2013 | \$ 84,000 | \$ 90,000 | \$ 102,000 | \$ 73,000 | \$ 349,000 |
| | 2012 | \$ 96,000 | \$ 100,000 | \$ 124,000 | \$ 89,000 | \$ 409,000 |
| | 2011 | \$ 79,000 | \$ 80,000 | \$ 96,000 | \$ 83,000 | \$ 339,000 |

Note: Full year amounts may not add across due to rounding.

(*) Represents provision for estimated losses on vacation ownership contract receivables originated during the period, which is recorded as a contra revenue to vacation ownership interest sales on the Consolidated Statements of Income.

Wyndham Worldwide Corporation
OPERATING STATISTICS

GLOSSARY OF TERMS

Lodging

Number of Rooms: Represents the number of rooms at lodging properties at the end of the period which are either (i) under franchise and/or management agreements, or company owned, (ii) properties under affiliation agreements for which the Company receives a fee for reservation and/or other services provided and (iii) properties managed under a joint venture.

Average Occupancy Rate: Represents the percentage of available rooms occupied during the period.

Average Daily Rate (ADR): Represents the average rate charged for renting a lodging room for one day.

RevPAR: Represents revenue per available room and is calculated by multiplying average occupancy rate by ADR. Comparable RevPAR represents RevPAR of hotels which are included in both periods.

Vacation Exchange and Rentals

Average Number of Members: Represents members in our vacation exchange programs who paid annual membership dues as of the end of the period or who are within the allowed grace period. For additional fees, such participants are entitled to exchange intervals for intervals at other properties affiliated with the Company's vacation exchange business. In addition, certain participants may exchange intervals for other leisure-related services and products.

Exchange Revenue Per Member: Represents total annualized revenues generated from fees associated with memberships, exchange transactions, member-related rentals and other servicing for the period divided by the average number of vacation exchange members during the period.

Vacation Rental Transactions: Represents the number of transactions that are generated during the period in connection with customers booking their vacation rental stays through the Company. One rental transaction is recorded for each standard one-week rental.

Average Net Price Per Vacation Rental: Represents the net rental price generated from renting vacation properties to customers and other related rental servicing fees during the period divided by the number of vacation rental transactions during the period.

Vacation Ownership

Gross Vacation Ownership Interest Sales: Represents sales of vacation ownership interest (VOIs), including WAAM sales, before the net effect of percentage-of-completion accounting and loan loss provisions. See Table 9 for a reconciliation of Gross VOI sales to vacation ownership interest sales.

Tours: Represents the number of tours taken by guests in our efforts to sell VOIs.

Volume per Guest (VPG): Represents Gross VOI sales (excluding tele-sales upgrades, which are non-tour upgrade sales) divided by the number of tours. The Company has excluded non-tour upgrade sales in the calculation of VPG because non-tour upgrade sales are generated by a different marketing channel. See Table 9 for a detail of tele-sales upgrades for 2011-2014.

General

Constant Currency: Represents a comparison eliminating the effects of foreign exchange rate fluctuations between periods (foreign currency translation).

Currency-Neutral: Represents a comparison eliminating the effects of foreign exchange rate fluctuations between periods (foreign currency translation) and the impact caused by any foreign exchange related activities (i.e., hedges, balance sheet remeasurements and/or adjustments).

Table 5

Wyndham Worldwide Corporation
SCHEDULE OF DEBT
(In millions)

| | <u>December 31,</u> <u>2014</u> | <u>September 30,</u> <u>2014</u> | <u>June 30,</u> <u>2014</u> | <u>March 31,</u> <u>2014</u> | <u>December 31,</u> <u>2013</u> |
|---|------------------------------------|-------------------------------------|--------------------------------|---------------------------------|------------------------------------|
| Securitized vacation ownership debt^(a) | | | | | |
| Term notes | \$ 1,962 | \$ 1,670 | \$ 1,600 | \$ 1,823 | \$ 1,648 |
| Bank conduit facility ^(b) | 203 | 271 | 291 | 156 | 262 |
| Total securitized vacation ownership debt ^(c) | 2,165 | 1,941 | 1,891 | 1,979 | 1,910 |
| Less: Current portion of securitized vacation ownership debt | 214 | 192 | 187 | 192 | 184 |
| Long-term securitized vacation ownership debt | <u>\$ 1,951</u> | <u>\$ 1,749</u> | <u>\$ 1,704</u> | <u>\$ 1,787</u> | <u>\$ 1,726</u> |
| Debt: | | | | | |
| Revolving credit facility (due July 2018) ^(d) | \$ 25 | \$ 18 | \$ 16 | \$ 10 | \$ 23 |
| Commercial paper ^(e) | 189 | 237 | 107 | 184 | 210 |
| \$315 million 6.00% senior unsecured notes (due December 2016) ^(f) | 317 | 317 | 318 | 318 | 318 |
| \$300 million 2.95% senior unsecured notes (due March 2017) | 299 | 299 | 299 | 299 | 298 |
| \$14 million 5.75% senior unsecured notes (due February 2018) | 14 | 14 | 14 | 14 | 14 |
| \$450 million 2.50% senior unsecured notes (due March 2018) | 448 | 448 | 448 | 447 | 447 |
| \$40 million 7.375% senior unsecured notes (due March 2020) | 40 | 40 | 40 | 40 | 40 |
| \$250 million 5.625% senior unsecured notes (due March 2021) | 247 | 247 | 246 | 246 | 246 |
| \$650 million 4.25% senior unsecured notes (due March 2022) ^(g) | 648 | 646 | 646 | 645 | 643 |
| \$400 million 3.90% senior unsecured notes (due March 2023) ^(h) | 410 | 401 | 403 | 395 | 387 |
| Capital leases | 170 | 175 | 186 | 188 | 191 |
| Other | 81 | 80 | 99 | 100 | 114 |
| Total long-term debt | 2,888 | 2,922 | 2,822 | 2,886 | 2,931 |
| Less: Current portion of long-term debt | 47 | 49 | 50 | 52 | 49 |
| Long-term debt | <u>\$ 2,841</u> | <u>\$ 2,873</u> | <u>\$ 2,772</u> | <u>\$ 2,834</u> | <u>\$ 2,882</u> |

(a) The Company's vacation ownership contract receivables are securitized through bankruptcy-remote special purpose entities ("SPEs") that are consolidated within our financial statements. These bankruptcy-remote SPEs are legally separate from the Company. The receivables held by the bankruptcy-remote SPEs are not available to the Company's creditors and legally are not the Company's assets. Additionally, the creditors of these SPEs have no recourse to the Company for principal and interest.

(b) Represents a non-recourse vacation ownership bank conduit facility with a term through August 2016 and borrowing capacity of \$650 million. As of December 31, 2014, this facility had a remaining borrowing capacity of \$447 million.

(c) This debt is collateralized by \$2,629 million, \$2,326 million, \$2,287 million, \$2,328 million and \$2,314 million of underlying vacation ownership contract receivables and related assets as of December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013, respectively.

(d) Represents a \$1.5 billion revolving credit facility that expires in July 2018. As of December 31, 2014, the Company had \$2 million of outstanding letters of credit. After considering outstanding commercial paper borrowings of \$189 million, the remaining borrowing capacity was \$1.3 billion as of December 31, 2014.

(e) Represents commercial paper programs of \$1.25 billion with a remaining borrowing capacity of \$1.1 billion, as of December 31, 2014.

(f) Includes unamortized gains from the settlement of a derivative in the amount of \$2 million as of December 31, 2014 and September 30, 2014, respectively, and \$3 million as of June 30, 2014, March 31, 2014 and December 31, 2013, respectively.

(g) Includes a \$3 million increase and \$2 million decrease in the carrying value resulting from a fair value hedge derivative as of December 31, 2014 and December 31, 2013, respectively.

(h) Includes a \$13 million increase and \$10 million decrease in the carrying value resulting from a fair value hedge derivative as of December 31, 2014 and December 31, 2013, respectively.

**Table 6
(1 of 2)**

**Wyndham Worldwide Corporation
BRAND SYSTEM DETAILS**

| As of and For the Three Months Ended December 31, 2014 | | | | | | |
|--|-----------------------------|------------------------|-------------------------------|---------------------------------|--|-------|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) | |
| Lodging | | | | | | |
| Wyndham Hotels and Resorts | 195 | 43,865 | 58.0% | \$ 116.50 | \$ | 67.53 |
| TRYP by Wyndham | 119 | 16,965 | 59.5% | \$ 84.73 | \$ | 50.44 |
| Wingate by Wyndham | 153 | 13,923 | 58.2% | \$ 84.83 | \$ | 49.35 |
| Hawthorn Suites by Wyndham | 97 | 9,620 | 63.1% | \$ 75.65 | \$ | 47.72 |
| Ramada | 837 | 115,923 | 51.1% | \$ 78.04 | \$ | 39.86 |
| Baymont | 369 | 29,727 | 47.1% | \$ 64.64 | \$ | 30.42 |
| Days Inn | 1,794 | 145,078 | 45.7% | \$ 63.86 | \$ | 29.18 |
| Super 8 | 2,510 | 160,847 | 53.8% | \$ 48.07 | \$ | 25.85 |
| Howard Johnson | 429 | 45,919 | 46.7% | \$ 62.82 | \$ | 29.34 |
| Travelodge | 421 | 30,989 | 45.0% | \$ 63.71 | \$ | 28.68 |
| Microtel Inns & Suites by Wyndham | 323 | 23,138 | 56.1% | \$ 67.28 | \$ | 37.74 |
| Knights Inn | 398 | 24,832 | 42.1% | \$ 45.61 | \$ | 19.19 |
| Total Lodging | <u>7,645</u> | <u>660,826</u> | 50.6% | \$ 67.27 | \$ | 34.06 |
| Vacation Ownership | | | | | | |
| Wyndham Vacation Ownership resorts | <u>203</u> | <u>23,644</u> | N/A | N/A | | N/A |
| Total Wyndham Worldwide | <u>7,848</u> | <u>684,470</u> | | | | |

| As of and For the Three Months Ended December 31, 2013 | | | | | | |
|--|-----------------------------|------------------------|-------------------------------|---------------------------------|--|--------|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) | |
| Lodging | | | | | | |
| Wyndham Hotels and Resorts | 170 | 37,569 | 54.5% | \$ 120.69 | \$ | 65.76 |
| TRYP by Wyndham | 113 | 16,216 | 57.4% | \$ 97.16 | \$ | 55.74 |
| Wingate by Wyndham | 159 | 14,559 | 56.0% | \$ 83.38 | \$ | 46.66 |
| Hawthorn Suites by Wyndham | 91 | 8,933 | 59.2% | \$ 69.39 | \$ | 41.10 |
| Ramada | 834 | 115,394 | 50.9% | \$ 80.82 | \$ | 41.13 |
| Baymont | 329 | 27,108 | 46.0% | \$ 62.11 | \$ | 28.60 |
| Days Inn | 1,817 | 146,959 | 44.3% | \$ 62.20 | \$ | 27.54 |
| Super 8 | 2,391 | 152,648 | 52.2% | \$ 49.36 | \$ | 25.77 |
| Howard Johnson | 449 | 46,777 | 45.8% | \$ 59.86 | \$ | 27.39 |
| Travelodge | 432 | 32,012 | 44.2% | \$ 63.13 | \$ | 27.91 |
| Microtel Inns & Suites by Wyndham | 312 | 22,304 | 53.7% | \$ 63.53 | \$ | 34.11 |
| Knights Inn | 380 | 23,325 | 40.0% | \$ 43.43 | \$ | 17.37 |
| Dream | 5 | 989 | 74.6% | \$ 249.45 | \$ | 186.05 |
| Night | 3 | 630 | 63.3% | \$ 172.81 | \$ | 109.40 |
| Total Lodging | <u>7,485</u> | <u>645,423</u> | 49.1% | \$ 67.36 | \$ | 33.07 |
| Vacation Ownership | | | | | | |
| Wyndham Vacation Ownership resorts | <u>191</u> | <u>23,506</u> | N/A | N/A | | N/A |
| Total Wyndham Worldwide | <u>7,676</u> | <u>668,929</u> | | | | |

NOTE: A glossary of terms is included in Table 3 (2 of 2); RevPAR may not recalculate by multiplying average occupancy rate by ADR due to rounding.

**Table 6
(2 of 2)**

**Wyndham Worldwide Corporation
BRAND SYSTEM DETAILS**

| As of and For the Year Ended December 31, 2014 | | | | | | |
|--|-----------------------------|------------------------|-------------------------------|---------------------------------|--|-------|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) | |
| Lodging | | | | | | |
| Wyndham Hotels and Resorts | 195 | 43,865 | 61.8% | \$ 115.17 | \$ | 71.14 |
| TRYP by Wyndham | 119 | 16,965 | 61.9% | \$ 90.45 | \$ | 55.97 |
| Wingate by Wyndham | 153 | 13,923 | 63.6% | \$ 86.61 | \$ | 55.05 |
| Hawthorn Suites by Wyndham | 97 | 9,620 | 65.5% | \$ 76.59 | \$ | 50.19 |
| Ramada | 837 | 115,923 | 54.2% | \$ 79.70 | \$ | 43.22 |
| Baymont | 369 | 29,727 | 52.5% | \$ 65.75 | \$ | 34.51 |
| Days Inn | 1,794 | 145,078 | 51.0% | \$ 65.68 | \$ | 33.48 |
| Super 8 | 2,510 | 160,847 | 57.2% | \$ 50.86 | \$ | 29.09 |
| Howard Johnson | 429 | 45,919 | 48.8% | \$ 63.46 | \$ | 30.96 |
| Travelodge | 421 | 30,989 | 51.1% | \$ 67.75 | \$ | 34.62 |
| Microtel Inns & Suites by Wyndham | 323 | 23,138 | 59.8% | \$ 67.26 | \$ | 40.23 |
| Knights Inn | 398 | 24,832 | 44.9% | \$ 46.67 | \$ | 20.94 |
| Total Lodging | <u>7,645</u> | <u>660,826</u> | 54.5% | \$ 68.94 | \$ | 37.57 |
| Vacation Ownership | | | | | | |
| Wyndham Vacation Ownership resorts | <u>203</u> | <u>23,644</u> | N/A | N/A | | N/A |
| Total Wyndham Worldwide | <u>7,848</u> | <u>684,470</u> | | | | |

| As of and For the Year Ended December 31, 2013 | | | | | | |
|--|-----------------------------|------------------------|-------------------------------|---------------------------------|--|--------|
| Brand | Number of Properties | Number of Rooms | Average Occupancy Rate | Average Daily Rate (ADR) | Average Revenue Per Available Room (RevPAR) | |
| Lodging | | | | | | |
| Wyndham Hotels and Resorts | 170 | 37,569 | 58.6% | \$ 117.27 | \$ | 68.74 |
| TRYP by Wyndham | 113 | 16,216 | 60.5% | \$ 96.09 | \$ | 58.16 |
| Wingate by Wyndham | 159 | 14,559 | 60.9% | \$ 85.11 | \$ | 51.82 |
| Hawthorn Suites by Wyndham | 91 | 8,933 | 62.6% | \$ 71.46 | \$ | 44.71 |
| Ramada | 834 | 115,394 | 53.0% | \$ 80.19 | \$ | 42.50 |
| Baymont | 329 | 27,108 | 51.3% | \$ 63.14 | \$ | 32.40 |
| Days Inn | 1,817 | 146,959 | 48.8% | \$ 64.34 | \$ | 31.42 |
| Super 8 | 2,391 | 152,648 | 56.3% | \$ 52.33 | \$ | 29.45 |
| Howard Johnson | 449 | 46,777 | 47.7% | \$ 62.06 | \$ | 29.58 |
| Travelodge | 432 | 32,012 | 49.5% | \$ 67.10 | \$ | 33.23 |
| Microtel Inns & Suites by Wyndham | 312 | 22,304 | 57.6% | \$ 64.42 | \$ | 37.10 |
| Knights Inn | 380 | 23,325 | 42.0% | \$ 45.04 | \$ | 18.92 |
| Dream | 5 | 989 | 71.8% | \$ 229.77 | \$ | 164.88 |
| Night | 3 | 630 | 62.4% | \$ 152.65 | \$ | 95.18 |
| Total Lodging | <u>7,485</u> | <u>645,423</u> | 52.7% | \$ 68.27 | \$ | 36.00 |
| Vacation Ownership | | | | | | |
| Wyndham Vacation Ownership resorts | <u>191</u> | <u>23,506</u> | N/A | N/A | | N/A |
| Total Wyndham Worldwide | <u>7,676</u> | <u>668,929</u> | | | | |

NOTE: A glossary of terms is included in Table 3 (2 of 2); RevPAR may not recalculate by multiplying average occupancy rate by ADR due to rounding.

Table 7
(1 of 2)

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION
(In millions)

| | Net Revenues | Reported EBITDA | Executive Departure Costs | Venezuela Currency Devaluation (b) | VAT Adjustment (c) | Restructuring Costs (d) | Loss on Sale and Asset Impairments (e) | Legacy Adjustments (f) | Adjusted EBITDA |
|--|--------------|-----------------|---------------------------|------------------------------------|--------------------|-------------------------|--|------------------------|-----------------|
| Three months ended March 31, 2014 | | | | | | | | | |
| Lodging | \$ 237 | \$ 64 | \$ 4 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 68 |
| Vacation Exchange and Rentals | 379 | 85 | - | 10 | - | - | - | - | 95 |
| Vacation Ownership | 593 | 115 | - | - | - | - | - | - | 115 |
| Total Reportable Segments | 1,209 | 264 | 4 | 10 | - | - | - | - | 278 |
| Corporate and Other (a) | (16) | (34) | - | - | - | - | - | - | (34) |
| Total Company | \$ 1,193 | \$ 230 | \$ 4 | \$ 10 | \$ - | \$ - | \$ - | \$ - | \$ 244 |
| Three months ended June 30, 2014 | | | | | | | | | |
| Lodging | \$ 283 | \$ 87 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 87 |
| Vacation Exchange and Rentals | 402 | 89 | - | - | (2) | - | - | - | 87 |
| Vacation Ownership | 673 | 185 | - | - | - | - | - | - | 185 |
| Total Reportable Segments | 1,358 | 361 | - | - | (2) | - | - | - | 359 |
| Corporate and Other (a) | (15) | (35) | - | - | - | - | - | - | (35) |
| Total Company | \$ 1,343 | \$ 326 | \$ - | \$ - | \$ (2) | \$ - | \$ - | \$ - | \$ 324 |
| Three months ended September 30, 2014 | | | | | | | | | |
| Lodging | \$ 315 | \$ 100 | \$ - | \$ - | \$ - | \$ (1) | \$ 8 | \$ - | \$ 107 |
| Vacation Exchange and Rentals | 512 | 159 | - | - | - | - | - | - | 159 |
| Vacation Ownership | 704 | 188 | - | - | - | - | - | - | 188 |
| Total Reportable Segments | 1,531 | 447 | - | - | - | (1) | 8 | - | 454 |
| Corporate and Other (a) | (17) | (36) | - | - | - | - | - | - | (36) |
| Total Company | \$ 1,514 | \$ 411 | \$ - | \$ - | \$ - | \$ (1) | \$ 8 | \$ - | \$ 418 |
| Three months ended December 31, 2014 | | | | | | | | | |
| Lodging | \$ 267 | \$ 77 | \$ - | \$ - | \$ - | \$ 2 | \$ - | \$ - | \$ 79 |
| Vacation Exchange and Rentals | 311 | 2 | - | - | - | 10 | 27 | - | 39 |
| Vacation Ownership | 668 | 172 | - | - | - | - | - | - | 172 |
| Total Reportable Segments | 1,246 | 251 | - | - | - | 12 | 27 | - | 290 |
| Corporate and Other (a) | (15) | (36) | - | - | - | - | - | (2) | (38) |
| Total Company | \$ 1,231 | \$ 215 | \$ - | \$ - | \$ - | \$ 12 | \$ 27 | \$ (2) | \$ 252 |
| Twelve months ended December 31, 2014 | | | | | | | | | |
| Lodging | \$ 1,101 | \$ 327 | \$ 4 | \$ - | \$ - | \$ 1 | \$ 8 | \$ - | \$ 340 |
| Vacation Exchange and Rentals | 1,604 | 335 | - | 10 | (2) | 10 | 27 | - | 380 |
| Vacation Ownership | 2,638 | 660 | - | - | - | - | - | - | 660 |
| Total Reportable Segments | 5,343 | 1,322 | 4 | 10 | (2) | 11 | 35 | - | 1,380 |
| Corporate and Other (a) | (62) | (141) | - | - | - | - | - | (1) | (142) |
| Total Company | \$ 5,281 | \$ 1,181 | \$ 4 | \$ 10 | \$ (2) | \$ 11 | \$ 35 | \$ (1) | \$ 1,238 |

Note: The sum of the quarters may not agree to the twelve months ended December 31, 2014 due to rounding.

(a) Includes the elimination of transactions between segments.

(b) Represents the devaluation of the official exchange rate of Venezuela.

(c) Reversal of a reserve for value-added taxes.

(d) Relates to (i) the reversal of a portion of a restructuring reserve established during the fourth quarter of 2013 and (ii) costs incurred as a result of various organizational realignment initiatives by the Company.

(e) Relates to (i) a loss on the sale of a business and a write-down of an equity investment at the Company's vacation exchange and rentals business and (ii) a write-down of an investment in a joint venture at the Company's lodging business.

(f) Relates to the net benefit from the resolution of and adjustment to certain contingent liabilities and assets resulting from our separation from Cendant.

Table 7
(2 of 2)

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATION
(In millions)

| | <u>Net Revenues</u> | <u>Reported EBITDA</u> | <u>Legacy Adjustments (b)</u> | <u>Acquisition Costs (c)</u> | <u>Restructuring Costs (d)</u> | <u>Asset Impairment (e)</u> | <u>Adjusted EBITDA</u> |
|--|---------------------|------------------------|-------------------------------|------------------------------|--------------------------------|-----------------------------|------------------------|
| Three months ended March 31, 2013 | | | | | | | |
| Lodging | \$ 222 | \$ 58 | \$ - | \$ - | \$ - | \$ - | \$ 58 |
| Vacation Exchange and Rentals | 374 | 94 | - | - | - | - | 94 |
| Vacation Ownership | 549 | 111 | - | 2 | - | - | 113 |
| Total Reportable Segments | 1,145 | 263 | - | 2 | - | - | 265 |
| Corporate and Other (a) | (12) | (29) | - | - | - | - | (29) |
| Total Company | <u>\$ 1,133</u> | <u>\$ 234</u> | <u>\$ -</u> | <u>\$ 2</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 236</u> |
| Three months ended June 30, 2013 | | | | | | | |
| Lodging | \$ 262 | \$ 78 | \$ - | \$ - | \$ - | \$ - | \$ 78 |
| Vacation Exchange and Rentals | 376 | 85 | - | - | - | - | 85 |
| Vacation Ownership | 630 | 161 | - | - | - | - | 161 |
| Total Reportable Segments | 1,268 | 324 | - | - | - | - | 324 |
| Corporate and Other (a) | (15) | (27) | - | - | - | - | (27) |
| Total Company | <u>\$ 1,253</u> | <u>\$ 297</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 297</u> |
| Three months ended September 30, 2013 | | | | | | | |
| Lodging | \$ 297 | \$ 95 | \$ - | \$ - | \$ - | \$ - | \$ 95 |
| Vacation Exchange and Rentals | 470 | 141 | - | - | - | - | 141 |
| Vacation Ownership | 677 | 176 | - | - | - | - | 176 |
| Total Reportable Segments | 1,444 | 412 | - | - | - | - | 412 |
| Corporate and Other (a) | (17) | (33) | (1) | - | - | - | (34) |
| Total Company | <u>\$ 1,427</u> | <u>\$ 379</u> | <u>\$ (1)</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 378</u> |
| Three months ended December 31, 2013 | | | | | | | |
| Lodging | \$ 245 | \$ 47 | \$ - | \$ - | \$ 9 | \$ 8 | \$ 64 |
| Vacation Exchange and Rentals | 305 | 36 | - | - | - | - | 36 |
| Vacation Ownership | 658 | 172 | - | - | - | - | 172 |
| Total Reportable Segments | 1,208 | 255 | - | - | 9 | 8 | 272 |
| Corporate and Other (a) | (13) | (33) | - | - | - | - | (33) |
| Total Company | <u>\$ 1,195</u> | <u>\$ 222</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 9</u> | <u>\$ 8</u> | <u>\$ 239</u> |
| Twelve months ended December 31, 2013 | | | | | | | |
| Lodging | \$ 1,027 | \$ 279 | \$ - | \$ - | \$ 9 | \$ 8 | \$ 296 |
| Vacation Exchange and Rentals | 1,526 | 356 | - | - | - | - | 356 |
| Vacation Ownership | 2,515 | 619 | - | 2 | - | - | 621 |
| Total Reportable Segments | 5,068 | 1,254 | - | 2 | 9 | 8 | 1,273 |
| Corporate and Other (a) | (59) | (122) | 1 | - | - | - | (121) |
| Total Company | <u>\$ 5,009</u> | <u>\$ 1,132</u> | <u>\$ 1</u> | <u>\$ 2</u> | <u>\$ 9</u> | <u>\$ 8</u> | <u>\$ 1,152</u> |

Note: The sum of the quarters may not agree to the twelve months ended December 31, 2013 due to rounding.

- (a) Includes the elimination of transactions between segments.
- (b) Relates to a net (benefit)/expense from the resolution of and adjustment to certain contingent liabilities and assets resulting from the Company's separation from Cendant.
- (c) Relates to costs incurred in connection with the acquisition of Midtown 45, a NYC property (January 2013).
- (d) Relates to costs incurred as a result of an organizational realignment initiative.
- (e) Relates primarily to a non-cash impairment charge from a partial write-down of the Hawthorn trademark.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Three Months Ended December 31, 2014 | | | | |
|--|--------------------------------------|-----------------------------------|------------------------------------|--|----------------------|
| | As Reported | Legacy Adjustments ^(a) | Restructuring Costs ^(c) | Loss on Sale and Asset Impairment ^(d) | As Adjusted non-GAAP |
| Net revenues | | | | | |
| Service and membership fees | \$ 508 | \$ | \$ | \$ | \$ 508 |
| Vacation ownership interest sales | 385 | | | | 385 |
| Franchise fees | 151 | | | | 151 |
| Consumer financing | 108 | | | | 108 |
| Other | 79 | | | | 79 |
| Net revenues | <u>1,231</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>1,231</u> |
| Expenses | | | | | |
| Operating | 542 | | | | 542 |
| Cost of vacation ownership interests | 42 | | | | 42 |
| Consumer financing interest | 18 | | | | 18 |
| Marketing and reservation | 188 | | | | 188 |
| General and administrative | 189 | 2 | | | 191 |
| Loss on sale and asset impairment | 27 | | | (27) | - |
| Restructuring | 12 | | (12) | | - |
| Depreciation and amortization | 58 | | | | 58 |
| Total expenses | <u>1,076</u> | <u>2</u> | <u>(12)</u> | <u>(27)</u> | <u>1,039</u> |
| Operating income | 155 | (2) | 12 | 27 | 192 |
| Other income, net | (2) | | | | (2) |
| Interest expense | 29 | | | | 29 |
| Interest income | (4) | | | | (4) |
| Income before income taxes | 132 | (2) | 12 | 27 | 169 |
| Provision for income taxes | 51 | (1) ^(b) | 4 ^(b) | 3 ^(b) | 57 |
| Net income attributable to Wyndham shareholders | <u>\$ 81</u> | <u>\$ (1)</u> | <u>\$ 8</u> | <u>\$ 24</u> | <u>\$ 112</u> |
| Earnings per share | | | | | |
| Basic | \$ 0.66 | \$ (0.01) | \$ 0.07 | \$ 0.20 | \$ 0.91 |
| Diluted | 0.65 | (0.01) | 0.06 | 0.20 | 0.90 |
| Weighted average shares outstanding | | | | | |
| Basic | 122 | 122 | 122 | 122 | 122 |
| Diluted | 124 | 124 | 124 | 124 | 124 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

Note: EPS amounts may not add due to rounding.

- (a) Relates to the net benefit from the resolution of and adjustment to certain contingent liabilities and assets resulting from our separation from Cendant.
- (b) Relates to the tax effect of the adjustment.
- (c) Relates to costs incurred as a result of organizational realignment initiatives at the Company's lodging and vacation exchange and rentals businesses.
- (d) Relates to a loss on the sale of a business and a write-down of an equity investment at the Company's vacation exchange and rentals business.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Twelve Months Ended December 31, 2014 | | | | | | | |
|--|---------------------------------------|--|---|-----------------------------------|-------------------------------|------------------------------------|---|----------------------|
| | As Reported | Executive Departure Costs ^(a) | Venezuela Currency Devaluation ^(c) | Legacy Adjustments ^(d) | VAT Adjustment ^(f) | Restructuring Costs ^(g) | Loss on Sale and Asset Impairments ^(h) | As Adjusted non-GAAP |
| Net revenues | | | | | | | | |
| Service and membership fees | \$ 2,431 | | | | | | | \$ 2,431 |
| Vacation ownership interest sales | 1,485 | | | | | | | 1,485 |
| Franchise fees | 632 | | | | | | | 632 |
| Consumer financing | 427 | | | | | | | 427 |
| Other | 306 | | | | | | | 306 |
| Net revenues | <u>5,281</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>5,281</u> |
| Expenses | | | | | | | | |
| Operating | 2,262 | | (10) | | | | | 2,252 |
| Cost of vacation ownership interests | 171 | | | | | | | 171 |
| Consumer financing interest | 71 | | | | | | | 71 |
| Marketing and reservation | 802 | | | | | | | 802 |
| General and administrative | 755 | (4) | | 1 | 2 | | | 754 |
| Loss on sale and asset impairments | 35 | | | | | | (35) | - |
| Restructuring | 11 | | | | | (11) | | - |
| Depreciation and amortization | 233 | | | | | | | 233 |
| Total expenses | <u>4,340</u> | <u>(4)</u> | <u>(10)</u> | <u>1</u> | <u>2</u> | <u>(11)</u> | <u>(35)</u> | <u>4,283</u> |
| Operating income | 941 | 4 | 10 | (1) | (2) | 11 | 35 | 998 |
| Other income, net | (7) | | | | | | | (7) |
| Interest expense | 113 | | | | 2 | | | 115 |
| Interest income | (10) | | | | | | | (10) |
| Income before income taxes | 845 | 4 | 10 | (1) | (4) | 11 | 35 | 900 |
| Provision for income taxes | 316 | 1 ^(b) | 1 ^(b) | 1 ^(e) | (2) ^(b) | 4 ^(b) | 6 ^(b) | 327 |
| Net income | 529 | 3 | 9 | (2) | (2) | 7 | 29 | 573 |
| Net income attributable to noncontrolling interest | - | - | - | - | - | - | - | - |
| Net income attributable to Wyndham shareholders | <u>\$ 529</u> | <u>\$ 3</u> | <u>\$ 9</u> | <u>\$ (2)</u> | <u>\$ (2)</u> | <u>\$ 7</u> | <u>\$ 29</u> | <u>\$ 573</u> |
| Earnings per share | | | | | | | | |
| Basic | \$ 4.22 | \$ 0.02 | \$ 0.07 | \$ (0.01) | \$ (0.02) | \$ 0.06 | \$ 0.23 | \$ 4.57 |
| Diluted | 4.18 | 0.02 | 0.07 | (0.01) | (0.02) | 0.06 | 0.23 | 4.53 |
| Weighted average shares outstanding | | | | | | | | |
| Basic | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 |
| Diluted | 127 | 127 | 127 | 127 | 127 | 127 | 127 | 127 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

Note: EPS amounts may not add due to rounding.

- (a) Related to costs associated with an executive's departure at the Company's lodging business.
- (b) Relates to the tax effect of the adjustment.
- (c) Represents the devaluation of the official exchange rate of Venezuela at the Company's vacation exchange and rentals business.
- (d) Relates to the net benefit from the resolution of and adjustment to certain contingent liabilities and assets resulting from our separation from Cendant.
- (e) Relates to the reversal of a state tax accrual.
- (f) Relates to the reversal of a reserve for value-added taxes at the Company's vacation exchange and rentals business.
- (g) Relates to (i) costs incurred as a result of organizational realignment initiatives at the Company's lodging and vacation exchange and rentals businesses, partially offset by (ii) the reversal of a portion of a restructuring reserve of \$1 million established during the fourth quarter of 2013.
- (h) Relates to (i) a loss on the sale of a business and a write-down of an equity investment at the Company's vacation exchange and rentals business and (ii) a write-down of an investment in a joint venture at the Company's lodging business.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Three Months Ended December 31, 2013 | | | |
|--|--------------------------------------|---------------------------------------|------------------------------------|-------------------------|
| | As Reported | Restructuring Costs ^(a) | Asset Impairment ^(b) | As Adjusted non-GAAP |
| Net revenues | | | | |
| Service fees and membership | \$ 496 | \$ | \$ | \$ 496 |
| Vacation ownership interest sales | 384 | | | 384 |
| Franchise fees | 139 | | | 139 |
| Consumer financing | 108 | | | 108 |
| Other | 68 | | | 68 |
| Net revenues | <u>1,195</u> | <u>-</u> | <u>-</u> | <u>1,195</u> |
| Expenses | | | | |
| Operating | 517 | | | 517 |
| Cost of vacation ownership interests | 48 | | | 48 |
| Consumer financing interest | 18 | | | 18 |
| Marketing and reservation | 180 | | | 180 |
| General and administrative | 193 | | | 193 |
| Loss on sale and asset impairments | 8 | | (8) | - |
| Restructuring | 9 | (9) | | - |
| Depreciation and amortization | 56 | | | 56 |
| Total expenses | <u>1,029</u> | <u>(9)</u> | <u>(8)</u> | <u>1,012</u> |
| Operating income | 166 | 9 | 8 | 183 |
| Interest expense | 34 | | | 34 |
| Interest income | (2) | | | (2) |
| Income before income taxes | 134 | 9 | 8 | 151 |
| Provision for income taxes | 48 | 4 ^(c) | 3 ^(c) | 55 |
| Net income attributable to Wyndham shareholders | <u>\$ 86</u> | <u>\$ 5</u> | <u>\$ 5</u> | <u>\$ 96</u> |
| Earnings per share | | | | |
| Basic | \$ 0.66 | \$ 0.04 | 0.04 | \$ 0.74 |
| Diluted | 0.65 | 0.04 | 0.04 | 0.73 |
| Weighted average shares outstanding | | | | |
| Basic | 129 | 129 | 129 | 129 |
| Diluted | 131 | 131 | 131 | 131 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

(a) Relates to costs incurred as a result of an organizational realignment initiative at the Company's lodging business.

(b) Relates primarily to a non-cash impairment charge from a partial write-down of the Hawthorn trademark at the Company's lodging business.

(c) Relates to the tax effect of the adjustment.

Wyndham Worldwide Corporation
NON-GAAP FINANCIAL INFORMATION
(In millions, except per share data)

| | Twelve Months Ended December 31, 2013 | | | | | | |
|--|---------------------------------------|-----------------------------------|----------------------------------|---|------------------------------------|---------------------------------|----------------------|
| | As Reported | Legacy Adjustments ^(a) | Acquisition Costs ^(c) | Early Extinguishment of Debt ^(e) | Restructuring Costs ^(f) | Asset Impairment ^(g) | As Adjusted non-GAAP |
| Net revenues | | | | | | | |
| Service fees and membership | \$ 2,329 | | | | | | \$ 2,329 |
| Vacation ownership interest sales | 1,379 | | | | | | 1,379 |
| Franchise fees | 599 | | | | | | 599 |
| Consumer financing | 426 | | | | | | 426 |
| Other | 276 | | | | | | 276 |
| Net revenues | <u>5,009</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>5,009</u> |
| Expenses | | | | | | | |
| Operating | 2,161 | | (2) | | | | 2,159 |
| Cost of vacation ownership interests | 155 | | | | | | 155 |
| Consumer financing interest | 78 | | | | | | 78 |
| Marketing and reservation | 751 | | | | | | 751 |
| General and administrative | 720 | (1) | | | | | 719 |
| Loss on sale and asset impairments | 8 | | | | | (8) | - |
| Restructuring | 10 | | | | (9) | | 1 |
| Depreciation and amortization | 216 | | | | | | 216 |
| Total expenses | <u>4,099</u> | <u>(1)</u> | <u>(2)</u> | <u>-</u> | <u>(9)</u> | <u>(8)</u> | <u>4,079</u> |
| Operating income | 910 | 1 | 2 | - | 9 | 8 | 930 |
| Other income, net | (6) | | | | | | (6) |
| Interest expense | 131 | | | | | | 131 |
| Early extinguishment of debt | 111 | | | (111) | | | - |
| Interest income | (9) | | | | | | (9) |
| Income before income taxes | 683 | 1 | 2 | 111 | 9 | 8 | 814 |
| Provision for income taxes | 250 | (2) ^(b) | 1 ^(d) | 42 ^(d) | 4 ^(d) | 3 ^(d) | 298 |
| Net income | 433 | 3 | 1 | 69 | 5 | 5 | 516 |
| Net loss attributable to noncontrolling interest | (1) | - | - | - | - | - | (1) |
| Net income attributable to Wyndham shareholders | <u>\$ 432</u> | <u>\$ 3</u> | <u>\$ 1</u> | <u>\$ 69</u> | <u>\$ 5</u> | <u>\$ 5</u> | <u>\$ 515</u> |
| Earnings per share | | | | | | | |
| Basic | \$ 3.25 | \$ 0.02 | \$ 0.01 | \$ 0.51 | \$ 0.04 | \$ 0.04 | \$ 3.87 |
| Diluted | 3.21 | 0.02 | 0.01 | 0.51 | 0.04 | 0.04 | 3.83 |
| Weighted average shares outstanding | | | | | | | |
| Basic | 133 | 133 | 133 | 133 | 133 | 133 | 133 |
| Diluted | 135 | 135 | 135 | 135 | 135 | 135 | 135 |

The above table reconciles certain non-GAAP financial measures. The presentation of these adjustments is intended to permit the comparison of particular adjustments as they appear in the line items of the income statement in order to assist investors' understanding of the overall impact of such adjustments. This non-GAAP reconciliation table should not be considered a substitute for, nor superior to, financial results and measures determined or calculated in accordance with GAAP.

Note: EPS amounts may not add due to rounding.

(a) Relates to the net expense from the resolution of and adjustment to certain contingent liabilities and assets resulting from our separation from Cendant.

(b) Relates to a state tax accrual for legacy tax matters.

(c) Relates to the costs incurred in connection with the acquisition of Midtown 45, a NYC property (January 2013) at the Company's vacation ownership business.

(d) Relates to the tax effect of the adjustment.

(e) Represents costs incurred for the early repurchase of a portion of the Company's 7.375%, 5.75% and 6.00% senior unsecured notes and the remaining portion of the 9.875% senior unsecured notes.

(f) Relates to costs incurred as a result of an organizational realignment initiative at the Company's lodging business.

(g) Relates primarily to a non-cash impairment charge from a partial write-down of the Hawthorn trademark at the Company's lodging business.

Wyndham Worldwide Corporation
NON-GAAP RECONCILIATIONS AND FINANCIAL INFORMATION
(In millions)

FREE CASH FLOW

We define free cash flow to be net cash provided by operating activities less property and equipment additions which we also refer to as capital expenditures.

We believe free cash flow to be a useful operating performance measure to evaluate the ability of our operations to generate cash for uses other than capital expenditures and, after debt service and other obligations, our ability to grow our business through acquisitions, development advances and equity investments, as well as our ability to return cash to shareholders through dividends and share repurchases. A limitation of using free cash flow versus the GAAP measure of net cash provided by operating activities, net cash used in investing activities and net cash used in financing activities as a means for evaluating Wyndham Worldwide is that free cash flow does not represent the total cash movement for the period as detailed in the consolidated statement of cash flows.

The following table provides more details on the GAAP financial measure that is most directly comparable to the non-GAAP financial measure and the related reconciliation between these financial measures:

| | Twelve Months Ended December 31, | |
|---|---|---------------|
| | 2014 | 2013 |
| Net cash provided by operating activities | \$ 984 | \$ 1,008 |
| Less: Property and equipment additions | (235) | (238) |
| Free cash flow | <u>\$ 749</u> | <u>\$ 770</u> |

GROSS VOI SALES

The following table provides a reconciliation of Gross VOI sales (see Table 3) to vacation ownership interest sales (see Table 4):

| <u>Year</u> | <u>Q1</u> | | <u>Q2</u> | | <u>Q3</u> | | <u>Q4</u> | | <u>Full Year</u> | |
|---|-----------|------------|-----------|------------|-----------|------------|-----------|------------|------------------|--------------|
| <u>2014</u> | | | | | | | | | | |
| Gross VOI sales ^(a) | \$ | 410 | \$ | 496 | \$ | 513 | \$ | 470 | \$ | 1,889 |
| Less: Sales under WAAM Fee-for-Service | | (44) | | (40) | | (27) | | (21) | | (132) |
| Gross VOI sales, net of WAAM Fee-for-Service sales | | 366 | | 456 | | 486 | | 449 | | 1,757 |
| Less: Loan loss provision | | (60) | | (70) | | (70) | | (60) | | (260) |
| Less: Impact of percentage-of-completion accounting | | (3) | | (4) | | (1) | | (4) | | (12) |
| Vacation ownership interest sales ^(a) | <u>\$</u> | <u>303</u> | <u>\$</u> | <u>382</u> | <u>\$</u> | <u>415</u> | <u>\$</u> | <u>385</u> | <u>\$</u> | <u>1,485</u> |
| 2013 | | | | | | | | | | |
| Gross VOI sales ^(a) | \$ | 384 | \$ | 481 | \$ | 536 | \$ | 488 | \$ | 1,889 |
| Less: Sales under WAAM Fee-for-Service | | (36) | | (44) | | (51) | | (29) | | (160) |
| Gross VOI sales, net of WAAM Fee-for-Service sales | | 347 | | 437 | | 486 | | 459 | | 1,729 |
| Less: Loan loss provision | | (84) | | (90) | | (102) | | (73) | | (349) |
| Less: Impact of percentage of completion accounting | | - | | - | | - | | (1) | | (1) |
| Vacation ownership interest sales ^(a) | <u>\$</u> | <u>263</u> | <u>\$</u> | <u>347</u> | <u>\$</u> | <u>384</u> | <u>\$</u> | <u>384</u> | <u>\$</u> | <u>1,379</u> |
| 2012 | | | | | | | | | | |
| Gross VOI sales ^(a) | \$ | 384 | \$ | 460 | \$ | 502 | \$ | 435 | \$ | 1,781 |
| Less: Sales under WAAM Fee-for-Service | | (17) | | (18) | | (5) | | (10) | | (49) |
| Gross VOI sales, net of WAAM Fee-for-Service sales | | 367 | | 442 | | 497 | | 426 | | 1,732 |
| Less: Loan loss provision | | (96) | | (100) | | (124) | | (89) | | (409) |
| Vacation ownership interest sales ^(a) | <u>\$</u> | <u>271</u> | <u>\$</u> | <u>342</u> | <u>\$</u> | <u>373</u> | <u>\$</u> | <u>337</u> | <u>\$</u> | <u>1,323</u> |
| 2011 | | | | | | | | | | |
| Gross VOI sales | \$ | 319 | \$ | 412 | \$ | 455 | \$ | 409 | \$ | 1,595 |
| Less: Sales under WAAM Fee-for-Service | | (18) | | (19) | | (38) | | (31) | | (106) |
| Gross VOI sales, net of WAAM Fee-for-Service sales | | 302 | | 393 | | 417 | | 378 | | 1,489 |
| Less: Loan loss provision | | (79) | | (80) | | (96) | | (83) | | (339) |
| Vacation ownership interest sales | <u>\$</u> | <u>222</u> | <u>\$</u> | <u>313</u> | <u>\$</u> | <u>320</u> | <u>\$</u> | <u>295</u> | <u>\$</u> | <u>1,150</u> |

Note: Amounts may not add due to rounding.

^(a) Includes VOI sales under WAAM Just-in-Time beginning in the second quarter of 2012.

The following includes primarily tele-sales upgrades and other non-tour revenues, which are excluded from Gross VOI sales in the Company's VPG calculation (see Table 3):

| | <u>Q1</u> | | <u>Q2</u> | | <u>Q3</u> | | <u>Q4</u> | | <u>Full Year</u> | |
|-------------|-----------|----|-----------|----|-----------|----|-----------|----|------------------|----|
| 2014 | \$ | 25 | \$ | 21 | \$ | 27 | \$ | 24 | \$ | 97 |
| 2013 | \$ | 24 | \$ | 18 | \$ | 22 | \$ | 25 | \$ | 89 |
| 2012 | \$ | 27 | \$ | 20 | \$ | 22 | \$ | 28 | \$ | 97 |
| 2011 | \$ | 18 | \$ | 18 | \$ | 21 | \$ | 11 | \$ | 68 |
